

# Job Posting Analytics

Lightcast Q4 2025 Data Set

January 2026

# Parameters

Select Timeframe: Oct 2025 - Dec 2025

Regions:

Code	Description
34035	Somerset County, NJ

Company Type:

Non-Staffing Companies
------------------------

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

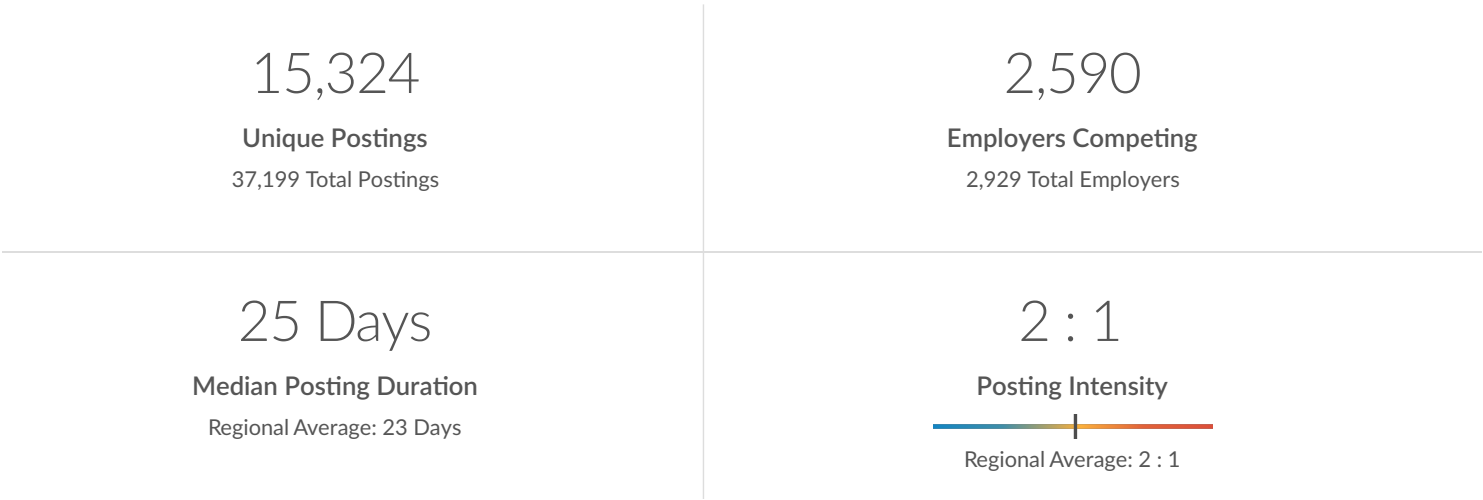
Education Level: Any

Job Type: Include Internships

Keyword Search:

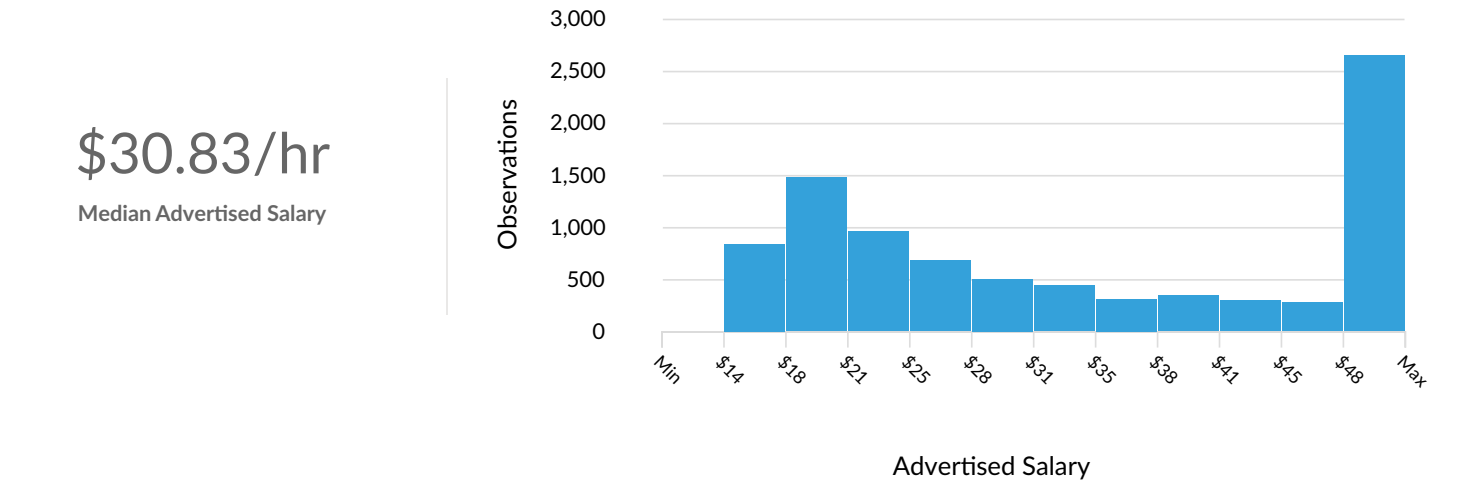
Posting Type: Active Postings

# Job Postings Overview



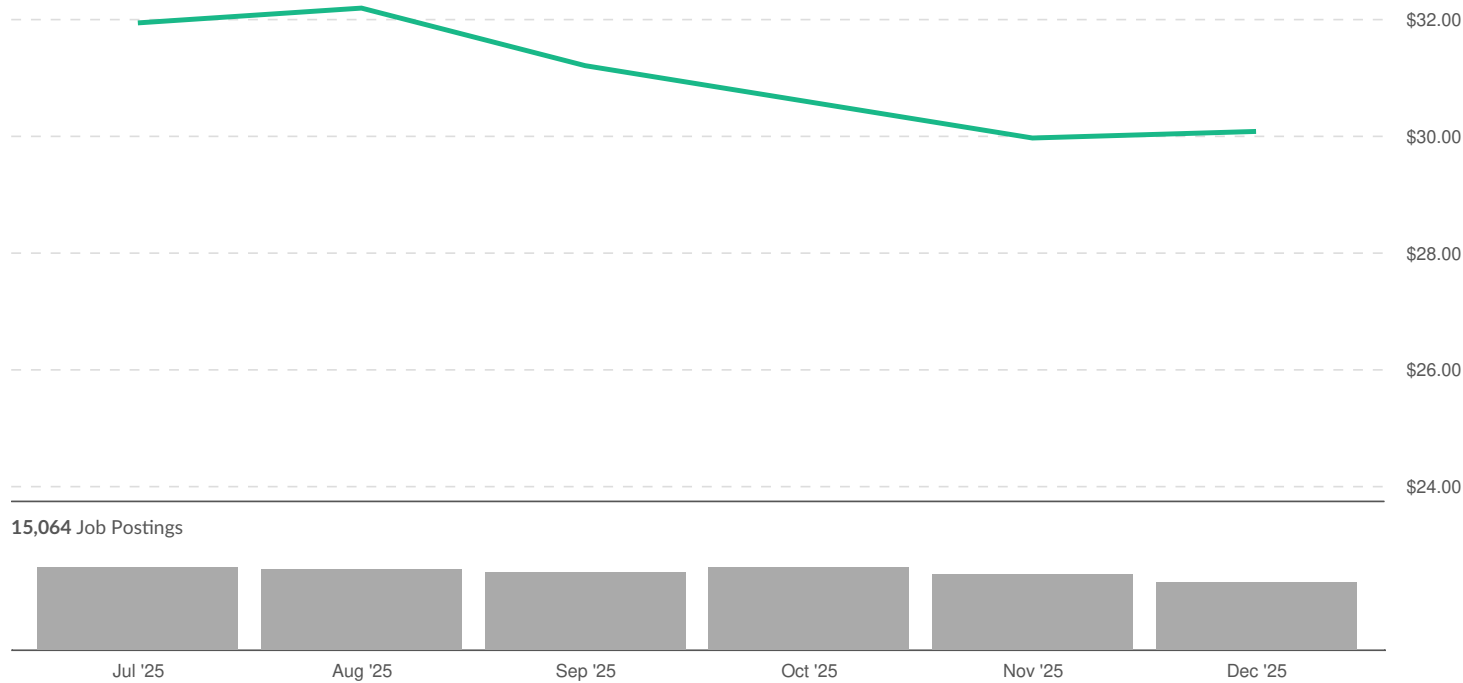
## Advertised Salary

There are 8,749 advertised salary observations (57% of the 15,324 matching postings).

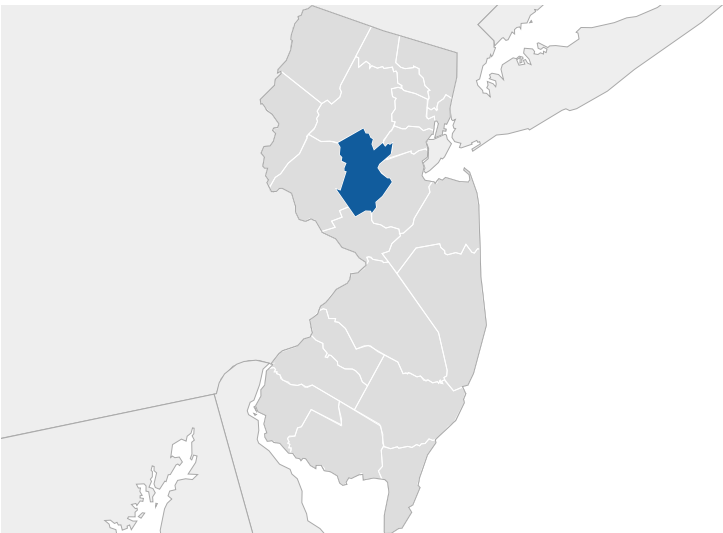


# Advertised Salary Trend

▼ 5.8% Jul 2025 – Dec 2025  
\$31.20 Median

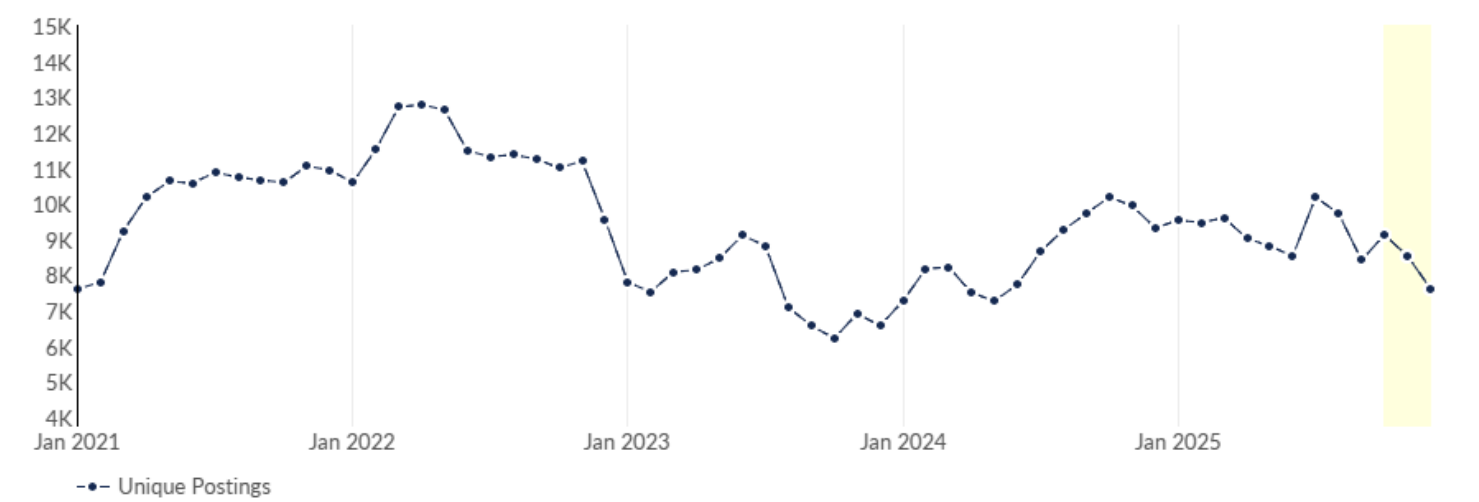


# Job Postings Regional Breakdown



County	Unique Postings (Oct 2025 - Dec 2025)
Somerset County, NJ	15,324

# Unique Postings Trend



Month	Unique Postings	Posting Intensity
Dec 2025	7,625	3 : 1
Nov 2025	8,542	3 : 1
Oct 2025	9,125	3 : 1
Sep 2025	8,421	3 : 1
Aug 2025	9,724	2 : 1
Jul 2025	10,186	3 : 1
Jun 2025	8,539	3 : 1
May 2025	8,809	3 : 1
Apr 2025	9,031	3 : 1
Mar 2025	9,605	3 : 1
Feb 2025	9,475	3 : 1
Jan 2025	9,540	3 : 1
Dec 2024	9,320	4 : 1
Nov 2024	9,943	3 : 1
Oct 2024	10,186	3 : 1
Sep 2024	9,732	3 : 1
Aug 2024	9,265	3 : 1
Jul 2024	8,657	3 : 1
Jun 2024	7,746	3 : 1
May 2024	7,270	3 : 1

Apr 2024	7,498	3 : 1
Mar 2024	8,217	3 : 1
Feb 2024	8,181	3 : 1
Jan 2024	7,272	3 : 1
Dec 2023	6,578	3 : 1
Nov 2023	6,915	3 : 1
Oct 2023	6,224	3 : 1
Sep 2023	6,581	3 : 1
Aug 2023	7,088	3 : 1
Jul 2023	8,814	3 : 1
Jun 2023	9,116	3 : 1
May 2023	8,475	3 : 1
Apr 2023	8,143	3 : 1
Mar 2023	8,090	3 : 1
Feb 2023	7,530	3 : 1
Jan 2023	7,794	3 : 1
Dec 2022	9,556	3 : 1
Nov 2022	11,197	2 : 1
Oct 2022	11,006	2 : 1
Sep 2022	11,257	2 : 1
Aug 2022	11,376	2 : 1
Jul 2022	11,320	2 : 1
Jun 2022	11,490	2 : 1
May 2022	12,636	3 : 1
Apr 2022	12,784	3 : 1
Mar 2022	12,713	2 : 1
Feb 2022	11,519	3 : 1
Jan 2022	10,598	3 : 1
Dec 2021	10,944	3 : 1
Nov 2021	11,058	4 : 1
Oct 2021	10,601	4 : 1

Sep 2021	10,662	4 : 1
Aug 2021	10,744	4 : 1
Jul 2021	10,881	3 : 1
Jun 2021	10,576	3 : 1
May 2021	10,633	3 : 1
Apr 2021	10,188	3 : 1
Mar 2021	9,244	3 : 1
Feb 2021	7,803	3 : 1
Jan 2021	7,605	3 : 1

## Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	6,698	44%
High school or GED	3,316	22%
Associate's degree	1,113	7%
Bachelor's degree	4,741	31%
Master's degree	1,720	11%
Ph.D. or professional degree	593	4%

## Minimum Education Breakdown










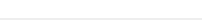
Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	3,316	0	22%
Associate's degree	715	257	5%
Bachelor's degree	4,030	660	26%
Master's degree	395	1,115	3%
Ph.D. or professional degree	170	423	1%













# Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	8,044	52%
0 - 1 Years	2,140	14%
2 - 3 Years	2,221	14%
4 - 6 Years	1,642	11%
7 - 9 Years	606	4%
10+ Years	671	4%











# Top Companies Posting

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Insmed Incorporated	1,950 / 241	8 : 1 	37 days
RWJBarnabas Health	703 / 224	3 : 1 	18 days
Legend Biotech	887 / 215	4 : 1 	23 days
Raritan Valley Community College	559 / 197	3 : 1 	37 days
Verizon Communications	451 / 193	2 : 1 	31 days
Johnson & Johnson	379 / 156	2 : 1 	21 days
Daiichi Sankyo	687 / 148	5 : 1 	42 days
CVS Health	397 / 145	3 : 1 	27 days
ShopRite	332 / 138	2 : 1 	22 days
Johnson & Johnson	311 / 129	2 : 1 	17 days












# Top Cities Posting

City	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Bridgewater Township, NJ	7,881 / 3,163	2 : 1 	28 days
Franklin Township, NJ	5,948 / 2,660	2 : 1 	23 days
Raritan, NJ	3,494 / 1,216	3 : 1 	19 days
Basking Ridge, NJ	2,695 / 1,074	3 : 1 	29 days
Warren, NJ	2,212 / 962	2 : 1 	25 days
Somerville, NJ	2,111 / 937	2 : 1 	29 days
Montgomery, NJ	2,350 / 777	3 : 1 	30 days
Branchburg, NJ	1,638 / 665	2 : 1 	30 days
Bedminster, NJ	1,140 / 493	2 : 1 	24 days
Watchung, NJ	1,030 / 433	2 : 1 	26 days



# Top Posted Occupations

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	1,749 / 643	3 : 1 	18 days
Home Health and Personal Care Aides	1,553 / 609	3 : 1 	30 days
Retail Salespersons	1,361 / 516	3 : 1 	26 days
Software Developers	605 / 354	2 : 1 	15 days
First-Line Supervisors of Retail Sales Workers	575 / 290	2 : 1 	26 days
Data Scientists	612 / 281	2 : 1 	16 days
Medical and Health Services Managers	1,008 / 277	4 : 1 	25 days
Computer Occupations, All Other	616 / 260	2 : 1 	19 days
Marketing Managers	608 / 237	3 : 1 	29 days
Customer Service Representatives	589 / 214	3 : 1 	29 days

# Top Posted Occupations

Occupation (O*NET)	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	1,651 / 615	3 : 1 	18 days
Retail Salespersons	1,361 / 516	3 : 1 	26 days
Software Developers	605 / 354	2 : 1 	15 days
Home Health Aides	925 / 343	3 : 1 	30 days
First-Line Supervisors of Retail Sales Workers	575 / 290	2 : 1 	26 days
Medical and Health Services Managers	1,008 / 277	4 : 1 	25 days
Personal Care Aides	628 / 266	2 : 1 	30 days
Marketing Managers	608 / 237	3 : 1 	29 days
Customer Service Representatives	589 / 214	3 : 1 	29 days
Heavy and Tractor-Trailer Truck Drivers	485 / 210	2 : 1 	31 days
General and Operations Managers	433 / 190	2 : 1 	24 days
Project Management Specialists	463 / 177	3 : 1 	20 days
Business Intelligence Analysts	373 / 175	2 : 1 	16 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	318 / 166	2 : 1 	32 days
Automotive Service Technicians and Mechanics	330 / 153	2 : 1 	32 days
Food Service Managers	416 / 143	3 : 1 	32 days
Sales Managers	252 / 142	2 : 1 	18 days
Security Guards	356 / 134	3 : 1 	23 days
Licensed Practical and Licensed Vocational Nurses	316 / 128	2 : 1 	18 days
Financial Managers	266 / 124	2 : 1 	21 days
Patient Representatives	383 / 124	3 : 1 	27 days
Waiters and Waitresses	257 / 123	2 : 1 	32 days
First-Line Supervisors of Food Preparation and Serving Workers	297 / 119	2 : 1 	22 days
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	256 / 118	2 : 1 	18 days

Stockers and Order Fillers	293 / 117	3 : 1		30 days
Laborers and Freight, Stock, and Material Movers, Hand	349 / 114	3 : 1		27 days
Financial and Investment Analysts	235 / 113	2 : 1		32 days
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	225 / 105	2 : 1		23 days
Maintenance and Repair Workers, General	245 / 103	2 : 1		25 days
Teaching Assistants, All Other	186 / 99	2 : 1		21 days
Pharmacy Technicians	342 / 99	3 : 1		26 days
Physical Therapists	203 / 96	2 : 1		19 days
Cashiers	287 / 95	3 : 1		28 days
Information Technology Project Managers	245 / 94	3 : 1		25 days
Food Preparation Workers	214 / 89	2 : 1		20 days
First-Line Supervisors of Office and Administrative Support Workers	178 / 89	2 : 1		26 days
Dining Room and Cafeteria Attendants and Bartender Helpers	230 / 87	3 : 1		24 days
Computer Systems Engineers/Architects	172 / 86	2 : 1		18 days
Market Research Analysts and Marketing Specialists	172 / 85	2 : 1		35 days
Secondary School Teachers, Except Special and Career/Technical Education	168 / 85	2 : 1		26 days
Nursing Assistants	208 / 85	2 : 1		20 days
Public Relations Managers	303 / 84	4 : 1		22 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	161 / 83	2 : 1		30 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	153 / 81	2 : 1		26 days
Receptionists and Information Clerks	132 / 80	2 : 1		24 days
Management Analysts	142 / 79	2 : 1		22 days
Preschool Teachers, Except Special Education	141 / 78	2 : 1		32 days
Psychiatric Technicians	420 / 78	5 : 1		24 days











Maids and Housekeeping Cleaners	192 / 78	2 : 1		26 days
Accountants and Auditors	177 / 77	2 : 1		31 days

# Top Posted Occupations











Occupation	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Registered Nurse	1,533 / 545	3 : 1 	18 days
Retail Sales Associate	1,416 / 530	3 : 1 	26 days
Home Health Aide	925 / 343	3 : 1 	30 days
Software Developer / Engineer	489 / 282	2 : 1 	16 days
Retail Store Manager / Supervisor	562 / 282	2 : 1 	26 days
Sales Representative	510 / 236	2 : 1 	23 days
Customer Service Representative	589 / 214	3 : 1 	29 days
Tractor-Trailer Truck Driver	485 / 210	2 : 1 	31 days
Project Manager	449 / 171	3 : 1 	20 days
Behavior Analyst	399 / 169	2 : 1 	29 days
Business Development / Sales Manager	287 / 156	2 : 1 	19 days
Automotive Service Technician / Mechanic	330 / 153	2 : 1 	32 days
Healthcare Administrator	423 / 151	3 : 1 	19 days
Restaurant / Food Service Manager	409 / 142	3 : 1 	32 days
Caregiver / Personal Care Aide	308 / 138	2 : 1 	32 days
Security Officer	362 / 136	3 : 1 	23 days
Marketing Manager	353 / 134	3 : 1 	32 days
Waiter / Waitress	273 / 133	2 : 1 	33 days
Licensed Practical / Vocational Nurse	316 / 128	2 : 1 	18 days
Business / Management Analyst	256 / 123	2 : 1 	25 days
Computer Systems Engineer / Architect	271 / 123	2 : 1 	18 days
Restaurant / Food Service Supervisor	297 / 119	2 : 1 	22 days
Stocking Clerk	293 / 117	3 : 1 	30 days
Teacher Assistant	238 / 115	2 : 1 	22 days
Business Intelligence Analyst	238 / 111	2 : 1 	16 days
Registrar / Patient Service Representative	330 / 110	3 : 1 	27 days

Operations Manager / Supervisor	213 / 101	2 : 1		18 days
Pharmacy Technician	342 / 99	3 : 1		26 days
Fast Food / Counter Worker	227 / 99	2 : 1		31 days
Product Manager	251 / 99	3 : 1		25 days
Warehouse Worker	300 / 98	3 : 1		26 days
Physical Therapist	203 / 96	2 : 1		19 days
Building and General Maintenance Technician	215 / 92	2 : 1		25 days
Office / Administrative Assistant	172 / 90	2 : 1		30 days
Preschool / Childcare Teacher	163 / 89	2 : 1		32 days
Financial Manager	182 / 88	2 : 1		21 days
Busser / Banquet Worker / Cafeteria Attendant	230 / 87	3 : 1		24 days
Cook	163 / 86	2 : 1		30 days
Receptionist	137 / 84	2 : 1		30 days
Nursing Manager / Supervisor	188 / 83	2 : 1		33 days
Janitor / Cleaner	153 / 81	2 : 1		26 days
Maid / Housekeeping Staff	195 / 80	2 : 1		26 days
Communications / Public Relations Manager	293 / 79	4 : 1		26 days
Mental Health / Psychiatric Technician	420 / 78	5 : 1		24 days
Scheduler / Operations Coordinator	294 / 77	4 : 1		20 days
Cashier	237 / 76	3 : 1		33 days
Logistician / Supply Chain Specialist	160 / 75	2 : 1		30 days
Quality Inspector / Technician	168 / 73	2 : 1		23 days
Medical Assistant	154 / 72	2 : 1		24 days
Merchandiser	177 / 72	2 : 1		26 days

# Top Posted Job Titles

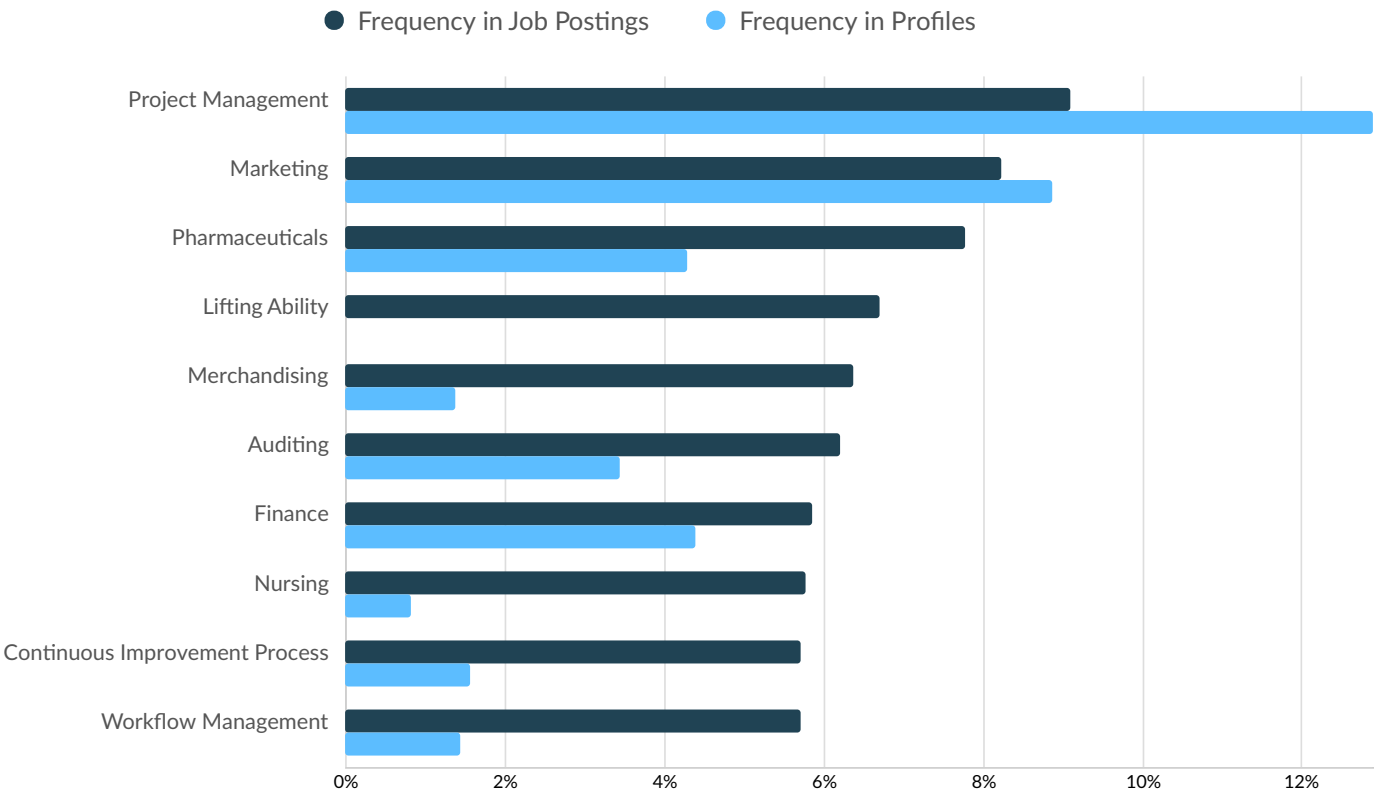
	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Direct Support Professionals	315 / 119	3 : 1 	28 days
Certified Home Health Aides	307 / 105	3 : 1 	35 days
Registered Nurses	244 / 100	2 : 1 	18 days
Home Health Aides	220 / 89	2 : 1 	30 days
Sales Associates	176 / 75	2 : 1 	19 days
Behavior Technicians	155 / 61	3 : 1 	29 days
Licensed Practical Nurses	131 / 53	2 : 1 	17 days
Pharmacy Technicians	206 / 47	4 : 1 	25 days
Servers	85 / 40	2 : 1 	16 days
Assistant Store Managers	82 / 36	2 : 1 	30 days

# Top Industries

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Pharmaceutical Preparation Manufacturing	1,342 / 570	2 : 1 	25 days
General Medical and Surgical Hospitals	1,311 / 474	3 : 1 	18 days
Home Health Care Services	1,027 / 341	3 : 1 	18 days
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	2,111 / 321	7 : 1 	33 days
Offices of Physicians (except Mental Health Specialists)	642 / 306	2 : 1 	22 days
Custom Computer Programming Services	544 / 288	2 : 1 	18 days
Wireless Telecommunications Carriers (except Satellite)	751 / 281	3 : 1 	24 days
Limited-Service Restaurants	827 / 245	3 : 1 	32 days
Pharmacies and Drug Retailers	781 / 237	3 : 1 	27 days
Research and Development in Nanotechnology	909 / 222	4 : 1 	23 days

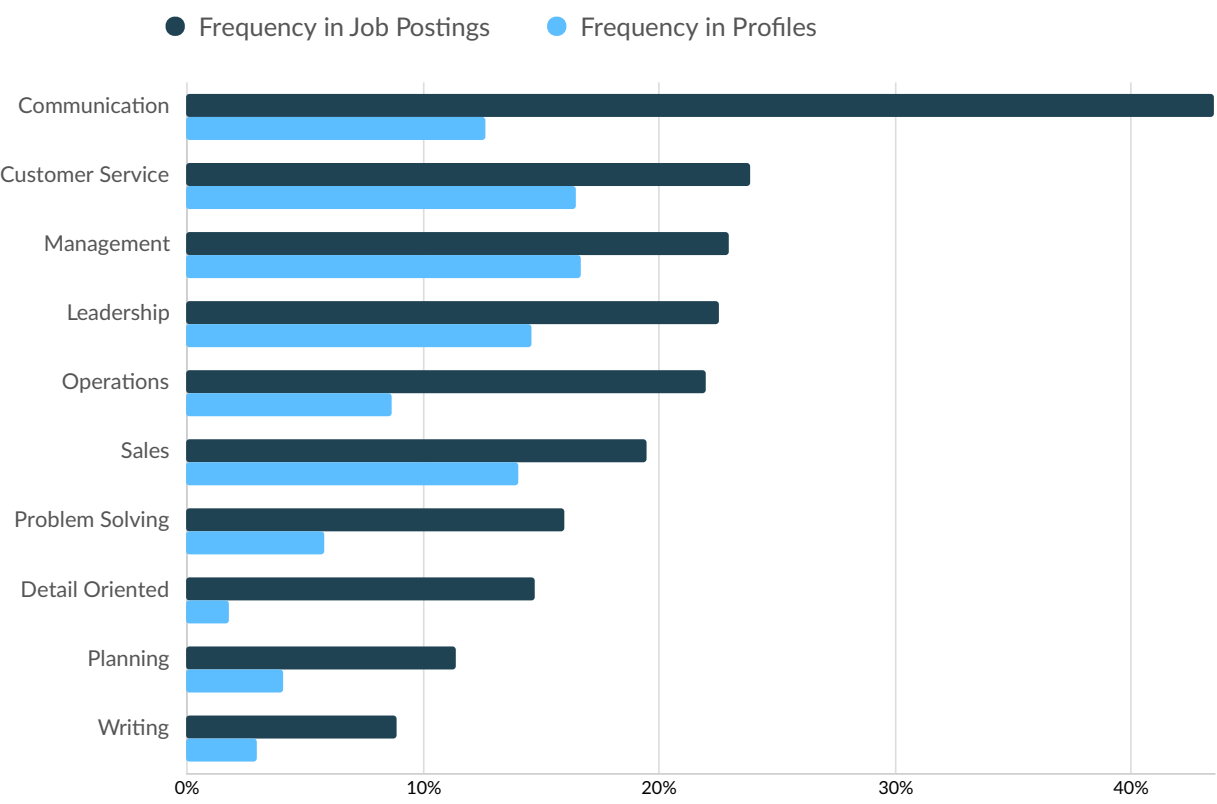


# Top Specialized Skills



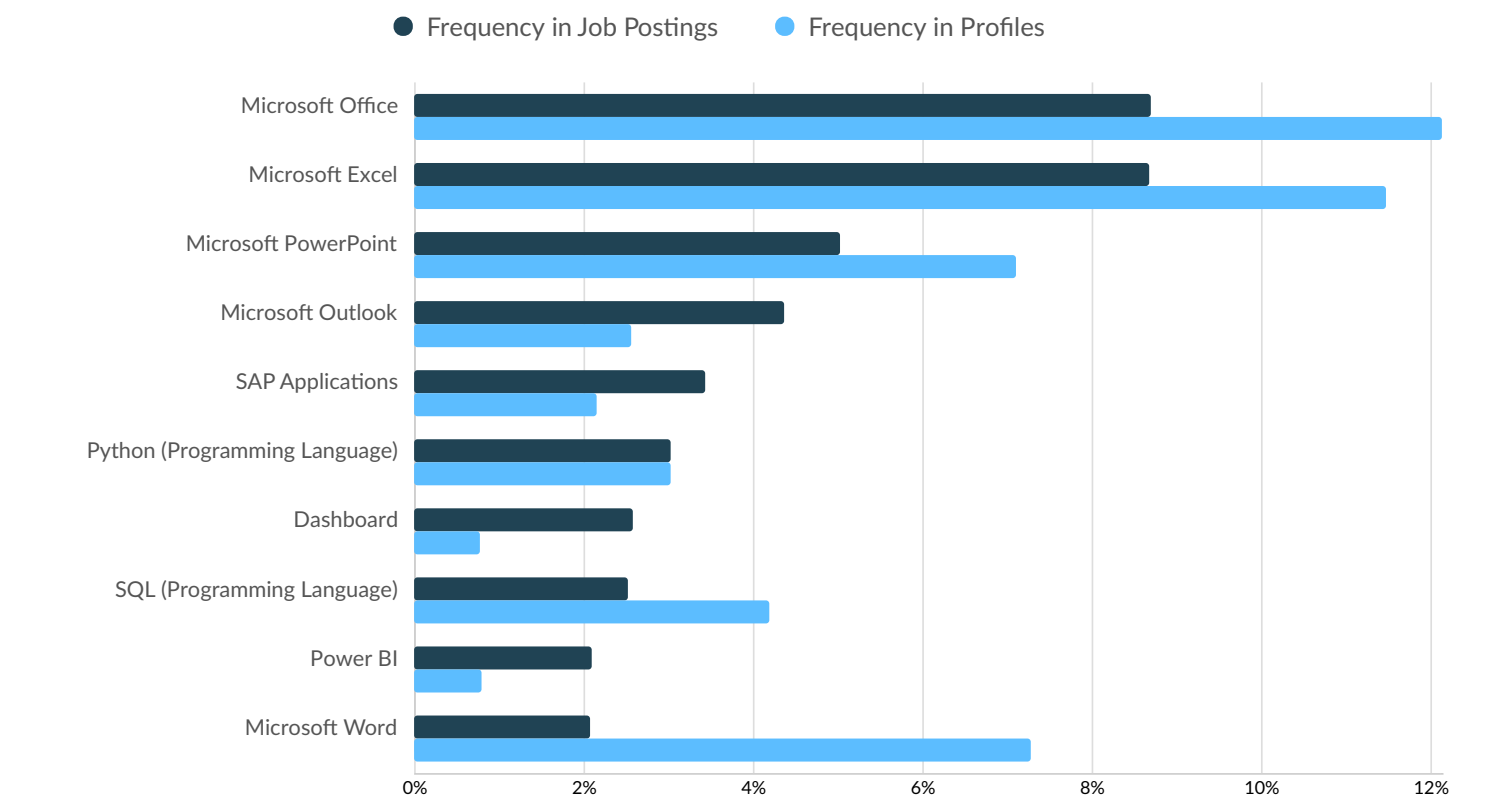
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	1,395	9%	15,901	13%	+19.8%	Rapidly Growing
Marketing	1,261	8%	10,942	9%	+23.0%	Rapidly Growing
Pharmaceuticals	1,191	8%	5,304	4%	+19.6%	Rapidly Growing
Lifting Ability	1,029	7%	0	0%	+10.6%	Growing
Merchandising	977	6%	1,711	1%	+15.0%	Growing
Auditing	953	6%	4,253	3%	+21.8%	Rapidly Growing
Finance	899	6%	5,426	4%	+27.3%	Rapidly Growing
Nursing	887	6%	1,023	1%	+20.1%	Rapidly Growing
Continuous Improvement Process	877	6%	1,946	2%	+23.4%	Rapidly Growing
Workflow Management	876	6%	1,785	1%	+18.0%	Growing

# Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	6,670	44%	15,642	13%	+3.6%	Lagging
Customer Service	3,661	24%	20,379	17%	+5.2%	Stable
Management	3,523	23%	20,567	17%	+5.3%	Stable
Leadership	3,460	23%	18,048	15%	+8.5%	Stable
Operations	3,368	22%	10,764	9%	+8.1%	Stable
Sales	2,985	19%	17,342	14%	+7.8%	Stable
Problem Solving	2,457	16%	7,179	6%	+11.3%	Growing
Detail Oriented	2,259	15%	2,236	2%	+7.1%	Stable
Planning	1,749	11%	5,079	4%	+10.9%	Growing
Writing	1,366	9%	3,696	3%	+11.8%	Growing

# Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Office	1,333	9%	14,951	12%	+18.5%	Growing
Microsoft Excel	1,330	9%	14,132	11%	+17.7%	Growing
Microsoft PowerPoint	770	5%	8,764	7%	+26.1%	Rapidly Growing
Microsoft Outlook	669	4%	3,169	3%	+25.0%	Rapidly Growing
SAP Applications	526	3%	2,644	2%	+21.6%	Rapidly Growing
Python (Programming Language)	463	3%	3,721	3%	+24.5%	Rapidly Growing
Dashboard	395	3%	958	1%	+25.3%	Rapidly Growing
SQL (Programming Language)	387	3%	5,170	4%	+6.4%	Stable
Power BI	320	2%	977	1%	+20.4%	Rapidly Growing
Microsoft Word	318	2%	8,973	7%	+7.2%	Stable

# Top Qualifications

Postings with Qualification	
Valid Driver's License	1,566
Registered Nurse (RN)	673
Basic Life Support (BLS) Certification	465
Cardiopulmonary Resuscitation (CPR) Certification	461
Master Of Business Administration (MBA)	381
First Aid Certification	240
Certified Nursing Assistant (CNA)	218
Advanced Cardiovascular Life Support (ACLS) Certification	200
Licensed Practical Nurse (LPN)	194
Board Certified Behavior Analyst (BCBA)	138

# Appendix A

## Top Posting Sources

Website	Postings on Website (Oct 2025 - Dec 2025)
indeed.com	7,337
nj.gov	3,090
disabledperson.com	1,439
diversityjobs.com	1,036
myworkdayjobs.com	919
biospace.com	593
simplyhired.com	571
dice.com	493
craigslist.org	377
oraclecloud.com	373
glassdoor.com	287
icims.com	287
jobmonkeyjobs.com	246
dejobs.org	233
gr8jobs.net	197
fairygodboss.com	187
greenhouse.io	174
careercircle.com	171
smartrecruiters.com	162
hackensackmeridianhealth.org	156
westhavenrecruiter.com	140
jobit.com	137
verizon.com	130
tietalent.com	124
perthamboyrecruiter.com	106

# Appendix B

## Sample Postings

Outside Sales Rep - HVAC	
Link to Live Job Posting: <a href="http://www.disabledperson.com">www.disabledperson.com</a>	
Location: [Unknown City], NJ	O*NET: 41-3091.00
Company: Air Experts	Job Title: Outside Sales Representatives
<p>Company Name Air Experts Overview Pay :</p> <p>\$80k - \$200k+ annually based on performance• (average compensation range of top performers) Full-time, year-round work</p> <p>About Air Experts:</p> <p>Air Experts, part of the ARS family of brands, provides expert HVAC services. We serve customers in the state of New Jersey with reliable, professional service. For over 30 years, we've delivered top-tier comfort solutions, supported by ARS's national strength and a commitment to local care.</p> <p>What We Offer:</p> <p>Warm leads — no cold-calling, no canvassing Uncapped commission structure Weekly settlements (draw or commission after training) Take-home vehicle, gas card, phone, and laptop provided Insurance available after 31 days Low-cost medical (as low as \$5/week) Dental, vision, HSA/FSA 401(k) with company match 15 days PTO + 8 paid holidays Company-paid life insurance Ongoing training and leadership development Responsibilities Meet with residential homeowners to assess their comfort needs and present tailored HVAC system solutions. You'll represent ARS in a consultative sales role with strong install support, fast turnaround, and industry-leading warranties. All leads are company-generated and pre-set.</p> <p>Qualifications What You Need:</p> <p>Prior residential in-home sales experience One-call-close experience strongly preferred HVAC knowledge preferred (required in some locations) Valid driver's license with clean driving record Ability to enter attics, crawlspaces, and work evenings/weekends as needed Excellent communication and customer engagement skills</p> <p>Note:</p> <p>This posting outlines potential pay ranges and opportunities, which are not guaranteed and do not represent a formal offer. Additional compensation may be offered based on experience and will be outlined in an offer letter addendum. ARS is an equal opportunity employer and does not discriminate based on race, color, religion, sex, national origin, age, disability, or any other protected status under applicable federal, state, or local laws. Privacy policy available upon request.</p>	

Case/Care Managers — Unclassified in Branchburg, NJ (Dec 2025 - Active)

Care Manager - Case Manager	
Link to Live Job Posting: <a href="https://www.indeed.com">www.indeed.com</a>	
Location: Branchburg, NJ	O*NET: 21-1021.00
Company: Unclassified	Job Title: Case/Care Managers
<p>Care Manager - Case Manager 4.5 4.5 out of 5 stars Are you passionate about mental health and helping children and families succeed? Tri County Care Management Organization (TCCMO) is a non-profit organization that provides care management (case management) services for children with complex challenges in Hunterdon, Somerset and Warren Counties. We are currently seeking a Care Manager based in our Branchburg, NJ office to provide support to youth who are experiencing behavioral, emotional, social, developmental, and/or mental health challenges. This is a full-time position. Our Care Managers play a pivotal role in guiding youth and their families in the right direction to meet their goals and thrive by providing intensive wraparound services that help youth succeed at home, in school, and in the community.</p> <p>Responsibilities of a</p> <p>Care Manager:</p> <p>Prepare and carry out short-term crisis plans and Individualized Service Plans (ISP) as needed Source resources for youth to access formal and informal services Act as liaison between families and providers Travel to various meetings at homes, schools, courts, and attend other services with the youth and families as needed Advocate for youth and families in those meetings as needed Follow established timelines for meetings, calls, documentation, and plan submission Maintain accurate electronic health records and youth files Participate in required training opportunities with the option of additional training to enhance skills and further education</p> <p>Position Requirements:</p> <p>Bachelor's degree in social work, psychology or related discipline At least one (1) year of experience in a child service system environment Strong interpersonal and organizational skills Experience with DD/ID population preferred Bilingual skills desirable</p> <p>Benefits:</p> <p>TCCMO offers generous paid time-off plus 14 paid holidays per year, employer-sponsored life insurance, AD&amp;D and Long-Term Disability coverage, 401k with match, as well as comprehensive Medical (with HRA), Dental and Vision coverage. Potential for hybrid work after the initial training period, based on the needs of the families you serve. TCCMO is an Equal Opportunity Employer. We believe that the communities we serve receive the best level of care when working with an organization that is committed to anti-oppressive work that fully values the identities and contributions of all members of society.</p>	



Data Entry Specialists — Carvana in Manville, NJ (Dec 2025 - Jan 2026)

Data Entry Specialist	
Link to Live Job Posting: Posting is no longer active	
Location: Manville, NJ	O*NET: 43-9021.00
Company: Carvana	Job Title: Data Entry Specialists
<p>We are looking for individuals to ensure the smooth transition of vehicle ownership from Carvana to our customers! You will be responsible for the administrative aspects of registering our customers' vehicles, to include checking documents and completing Registration processes. As an excellent problem solver and communicator, you contribute to a smooth car buying journey! Join our team of Title and Registration Specialists to work in person at our market location!</p> <p>Join Our Team:</p> <p>Unlock Your Earning Potential Quickly! Are you ready to fast-track your career? We offer a competitive starting hourly rate with substantial growth opportunities based on performance. You can boost your earnings within a short timeframe:</p> <p>Starting Pay:</p> <p>\$19.00 per hour In 6-</p> <p>Months:</p> <p>Earn \$1.00+ per hour In 12-</p> <p>Months:</p> <p>Earn \$2.00+ per hour (+12% annual increase) In 24-</p> <p>Month:</p> <p>Earn \$4.00+ per hour (+10% annual increase) Benefits + perks: We continually invest in our team members' success because when our team members grow, we grow. Our Benefits + perks add an average of \$6/hr to your total rewards. Here is how we invest in you:</p> <p>Compensation:</p> <p>Competitive, Performance-Based Compensation</p> <p>PLUS 401</p> <p>(k) with Carvana match, opportunity for overtime during busy seasons, student loan repayment programs and employee stock purchase plan discount!</p> <p>Health &amp; Wellness:</p> <p>100% Company Paid Healthcare Premiums plus Dental + Vision benefits. Wellness program to support mental, physical and financial health. We know pets are family too! Benefit from our pet care savings program to keep your furry friends healthy and happy.</p> <p>Time Off &amp; Work-Life Balance:</p>	

Generous paid-time off (13 days for first year, increases to 20 days thereafter) PLUS 9 company paid holidays including your birthday!

### Professional Development:

Extensive internal growth and professional development opportunities including tuition reimbursement.

### Onsite Perks and Exclusive Discounts:

Onsite kitchen with snacks & regular team lunches. Discounts from over 700,000 retailers through our Access Perks program. And more! Join us so you can build a career vs. just having a job! Training Training (1 week) will be paid at the full-time hourly rate! In order to best set you up for success, we are unable to grant time off during the training period. You will be required to demonstrate proficiency in order to graduate training. Schedule At Carvana, we thrive in a fast-paced, dynamic, and ever-changing environment. This is a full-time, hourly position with work hours that may fluctuate based on business needs, during peak periods (such as Tax Season) you can expect an increase in hours, while other times of the year might see a decrease.

### Overtime:

Depending on sales volume, overtime may be required.

### Work Shifts:

After completing training, you will be assigned a shift based on business needs. Our team operates between the hours of 7:00 AM and 6:00 PM, Monday through Friday, and may include holidays. Operating hours may change based on business need.

### Shift Options:

We offer one primary shift schedule: 5x8: Five days a week, eight hours per day. What else? Scheduling and shift options (such as 4x10 schedules) are determined by business need. About the

### Role:

We're looking for passionate, fast learners who have strong communications skills and have a keen eye for detail. If you are passionate about helping others, enjoy a positive, yet challenging work environment - we want you! Process, finalize and mail out customer registrations. Review customer paperwork for accuracy. Interacting with state and county government licensing departments, requiring in-person and online document drop-off and pick-up, and receiving and filing paperwork with said agencies..Work closely with the local DMV; picking up, receiving and filing paperwork from the DMV. Update customer records to ensure the most up to date information is available. Interact with team members across various lines of the business. Assist Specialists and other employees with customer follow-up. Input, cross-reference, and retrieve data from multiple internal and external databases. Maintain detailed notes within a customer tracking system. Other duties as assigned.

### What we require:

1+ years of work experience in an administrative or data entry capacity. High School Diploma, GED, or equivalent education required. Ability to manage, organize, and reconcile multiple sources of information with accuracy. Ability to handle multiple tasks and priorities effectively. Professional written and verbal communication skills.

### Tech-savviness:

Able to navigate multiple systems, learn new tools, and effectively troubleshoot

### Resiliency:

Ability and willingness to learn new things; apply that learning to perform successfully. Must be able to maintain composure and efficiently problem solve during escalated situations, always putting forth a solution oriented mindset Critical thinker and the ability to make appropriate

judgment calls. Regular, consistent attendance in office (no remote work allowed). Ability to obtain notary based on state-specific requirements (as needed) Ability to read, write, speak, and understand English. It would be great if you also had: Bachelor's degree Internships or Volunteer Experience Certification(s) - We value investing in your personal and/or professional development! Legal stuff This job description is not designed to contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time with or without notice. Carvana is an equal employment opportunity employer. All applicants receive consideration for employment without regard to race, color, religion, gender, sexual orientation, gender identity or expression, marital status, national origin, age, mental or physical disability, protected veteran status, or genetic information, or any other basis protected by applicable law. Carvana also prohibits harassment of applicants or employees based on any of these protected categories. Hiring is contingent on verification of minimum qualifications. This role is not eligible for visa sponsorship. Of course, we'll make any reasonable accommodations for those with disabilities to perform the essential functions of their jobs.

Receptionists — Anthony J Boni Od And Alicia N Dorman Od/pa in Bridgewater Tow..

Part-time Receptionist	
Link to Live Job Posting: Posting is no longer active	
Location: Bridgewater Township, NJ	O*NET: 43-4171.00
Company: Anthony J Boni Od And Alicia N Dorman Od/pa	Job Title: Receptionists
<p>Part-time Receptionist Anthony J Boni OD and Alicia N Dorman OD/PA Part-time receptionist needed for busy Optometric office in Bridgewater, NJ.. Hours may vary week to week. Days needed are Monday, Tuesday, Wednesday, Thursday and Saturday. Experience necessary - will also train. No computer skills needed.</p> <p>Job Type:</p> <p>Part-time Pay:</p> <p>\$16.00 - \$18.00 per hour Expected hours: 25 - 30 per week</p> <p>Benefits:</p> <p>401(k) Employee discount Paid time off</p> <p>Work Location:</p> <p>In person</p>	

Food Service Worker	
Link to Live Job Posting: Posting is no longer active	
Location: Somerville, NJ	O*NET: 35-9011.00
Company: Robert Wood Johnson University Hospital	Job Title: Food Service Workers
<div>Food Service Worker 3.8 3.8 out of 5 stars Req #: 0000229437</div> <div>Category:</div> <div>Dietitian /</div> <div>Nutritionist Status:</div> <div>Part-Time Shift:</div> <div>Evening Facility:</div> <div>RWJ Somerset Department:</div> <div>Dietary-Management Pay Range:</div> <div>\$16.36 - \$18.71 per hour</div> <div>Location:</div> <div>110 Rehill Ave, Somerville, NJ 08876</div> <div>Job Title:</div> <div>Food Service Worker Location:</div> <div>RWJUH Somerset Department Name:</div> <div>Dietary-Management Req #: 0000229437</div> <div>Status:</div> <div>Hourly Shift:</div> <div>Evening Pay Range:</div> <div>\$16.36 - \$18.71 per hour</div> <div>Pay Transparency:</div> <div>The above reflects the anticipated hourly wage range for this position if hired to work in New Jersey. The compensation offered to the</div>	

candidate selected for the position will depend on several factors, including the candidate's educational background, skills and professional experience.

### Job Overview:

This position is responsible for assembling and delivering patient trays, After all patients have received their meal, staff will move to the dishroom to prepare all items for the next meal service. Employees will be trained in the needed area of the kitchen and will be assigned those positions at completion of training.

### Qualifications:

#### Preferred:

Previous food service experience

#### Scheduling Requirements:

Shift working, 3:30 7:30 each day Rotating Weekends & holidays

#### Part Time Essential Functions:

Loading, transporting of the food trucks, washing of dishes, removal of garbage and trash, and overall sanitation of the department. Soaks, washes, rinses, sanitizes, and stores all pots, pans, and utensils used in food preparation for service, Removes all garbage from the department as needed and instructed by the supervisor and places clean liners in garbage cans. Cleans and sanitizes cans as needed,

#### Other Duties:

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job, Duties, responsibilities and activities may change at any time, with or without notice. RWJBarnabas Health is an Equal Opportunity Employer

# Appendix C - Data Sources and Calculations

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.