

# Job Posting Analytics

Lightcast Q1 2025 Data Set

April 2025

# Parameters

Select Timeframe: Last 90 Days

Regions:

Code	Description
34035	Somerset County, NJ

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Company Type:

Non-Staffing Companies

Keyword Search:

Posting Type: Active Postings

# Job Postings Overview

17,295

Unique Postings  
51,293 Total Postings

2,605

Employers Competing  
2,819 Total Employers

29 Days

Median Posting Duration  
Regional Average: 27 Days

3 : 1

Posting Intensity



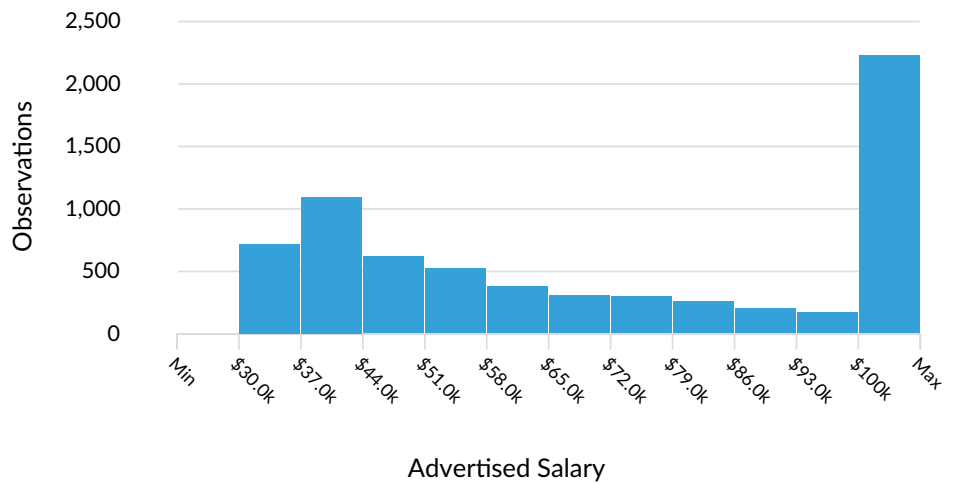
Regional Average: 3 : 1

## Advertised Salary

There are 6,743 advertised salary observations (39% of the 17,295 matching postings).

\$65.9K

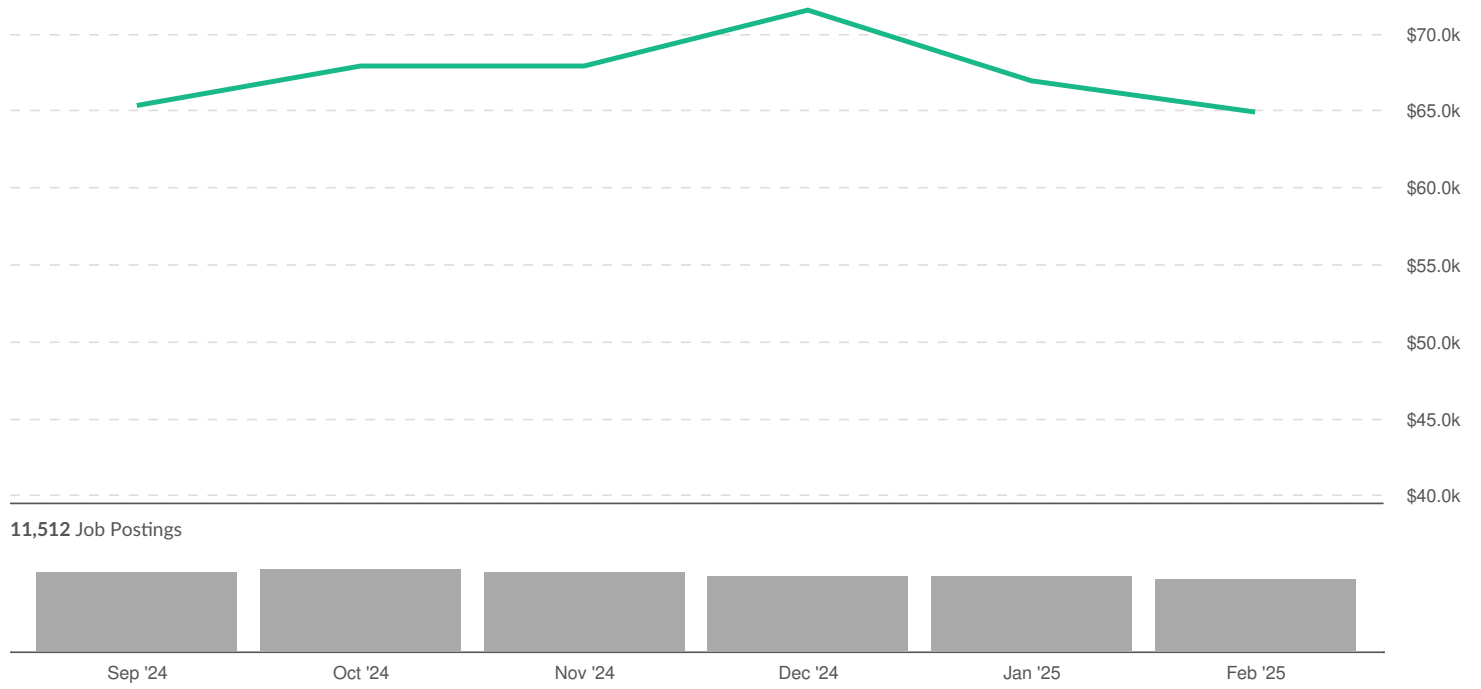
Median Advertised Salary



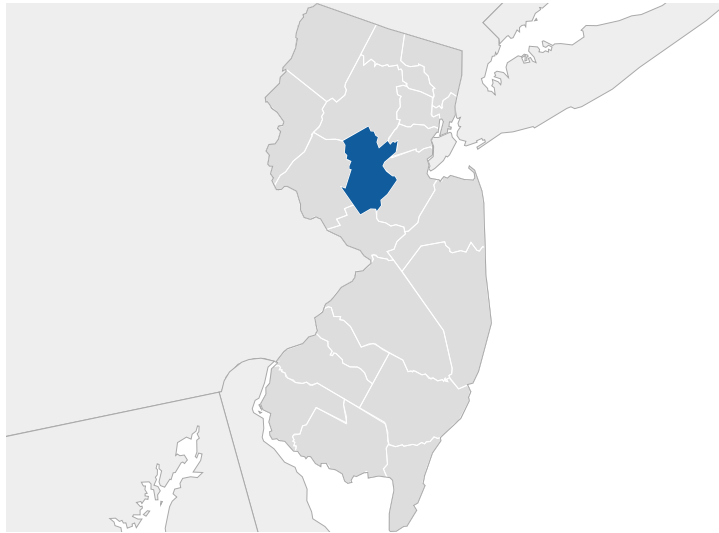
# Advertised Salary Trend

▼ 0.8% Sep 2024 - Feb 2025

\$66.9k Median



## Job Postings Regional Breakdown



County

Unique Postings (Dec 31, 2024 - Mar 30, 2025)

Somerset County, NJ

17,295

# Unique Postings Trend



Month	Unique Postings	Posting Intensity
Feb 2025	9,520	3 : 1
Jan 2025	9,502	3 : 1
Dec 2024	9,281	4 : 1
Nov 2024	9,938	4 : 1
Oct 2024	10,159	3 : 1
Sep 2024	9,664	3 : 1
Aug 2024	9,209	3 : 1
Jul 2024	8,669	3 : 1
Jun 2024	7,774	3 : 1
May 2024	7,320	3 : 1
Apr 2024	7,554	3 : 1
Mar 2024	8,268	3 : 1
Feb 2024	8,238	3 : 1
Jan 2024	7,347	3 : 1
Dec 2023	6,636	3 : 1
Nov 2023	6,938	3 : 1
Oct 2023	6,233	3 : 1
Sep 2023	6,578	3 : 1
Aug 2023	7,116	3 : 1
Jul 2023	8,863	3 : 1

Jun 2023	9,174	3 : 1
May 2023	8,529	3 : 1
Apr 2023	8,185	3 : 1
Mar 2023	8,121	3 : 1
Feb 2023	7,545	3 : 1
Jan 2023	7,807	3 : 1
Dec 2022	9,516	3 : 1
Nov 2022	11,128	3 : 1
Oct 2022	10,951	2 : 1
Sep 2022	11,197	2 : 1
Aug 2022	11,319	2 : 1
Jul 2022	11,243	2 : 1
Jun 2022	11,405	3 : 1
May 2022	12,521	3 : 1
Apr 2022	12,685	3 : 1
Mar 2022	12,617	3 : 1
Feb 2022	11,417	3 : 1
Jan 2022	10,555	3 : 1
Dec 2021	10,918	3 : 1
Nov 2021	11,037	4 : 1
Oct 2021	10,604	4 : 1
Sep 2021	10,645	4 : 1
Aug 2021	10,740	4 : 1
Jul 2021	10,876	3 : 1
Jun 2021	10,619	3 : 1
May 2021	10,681	3 : 1
Apr 2021	10,238	3 : 1
Mar 2021	9,272	3 : 1
Feb 2021	7,795	3 : 1
Jan 2021	7,598	3 : 1
Dec 2020	7,689	3 : 1

Nov 2020	7,999	3 : 1
Oct 2020	9,058	4 : 1
Sep 2020	8,149	4 : 1
Aug 2020	7,792	5 : 1
Jul 2020	7,731	5 : 1
Jun 2020	8,028	6 : 1
May 2020	7,641	5 : 1
Apr 2020	8,154	5 : 1
Mar 2020	8,990	5 : 1

## Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	6,890	40%
High school or GED	3,416	20%
Associate's degree	1,088	6%
Bachelor's degree	6,284	36%
Master's degree	2,675	15%
Ph.D. or professional degree	840	5%

## Minimum Education Breakdown











Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	3,416	0	20%
Associate's degree	692	278	4%
Bachelor's degree	5,482	725	32%
Master's degree	578	1,775	3%
Ph.D. or professional degree	237	603	1%













## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	8,584	50%
0 - 1 Years	2,030	12%
2 - 3 Years	2,495	14%
4 - 6 Years	2,421	14%
7 - 9 Years	946	5%
10+ Years	819	5%











## Top Companies Posting

	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Verizon Communications	2,476 / 596	4 : 1 	37 days
RWJBarnabas Health	2,849 / 398	7 : 1 	36 days
Johnson & Johnson	1,734 / 375	5 : 1 	26 days
Daiichi Sankyo	1,070 / 367	3 : 1 	26 days
Sanofi	1,306 / 301	4 : 1 	35 days
AT&T	910 / 217	4 : 1 	20 days
Cognizant Technology Solutions	941 / 192	5 : 1 	26 days
Hackensack Meridian Health	1,353 / 183	7 : 1 	20 days
Insmmed Incorporated	1,379 / 174	8 : 1 	34 days
Raritan Valley Community College	351 / 169	2 : 1 	18 days



## Top Cities Posting

City	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Bridgewater Township, NJ	12,371 / 3,865	3 : 1 	31 days
Franklin Township, NJ	7,196 / 2,699	3 : 1 	28 days
Basking Ridge, NJ	6,211 / 1,987	3 : 1 	30 days
Raritan, NJ	3,576 / 1,144	3 : 1 	24 days
Warren, NJ	2,993 / 1,142	3 : 1 	25 days
Somerville, NJ	3,872 / 1,018	4 : 1 	33 days
Montgomery, NJ	3,660 / 948	4 : 1 	30 days
Branchburg, NJ	1,973 / 800	2 : 1 	31 days
Bedminster, NJ	1,935 / 645	3 : 1 	26 days
Watchung, NJ	940 / 399	2 : 1 	26 days

## Top Posted Occupations



	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	2,454 / 574	4 : 1 	29 days
Computer Occupations, All Other	1,581 / 516	3 : 1 	21 days
Home Health and Personal Care Aides	1,420 / 489	3 : 1 	34 days
Software Developers	1,497 / 466	3 : 1 	22 days
Retail Salespersons	999 / 390	3 : 1 	33 days
Medical and Health Services Managers	1,394 / 348	4 : 1 	31 days
Marketing Managers	1,027 / 327	3 : 1 	28 days
Project Management Specialists	730 / 292	3 : 1 	24 days
Data Scientists	866 / 284	3 : 1 	22 days
First-Line Supervisors of Retail Sales Workers	720 / 240	3 : 1 	28 days

# Top Posted Occupations

Occupation (O*NET)	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	2,199 / 541	4 : 1 	30 days
Software Developers	1,497 / 466	3 : 1 	22 days
Retail Salespersons	999 / 390	3 : 1 	33 days
Home Health Aides	1,116 / 364	3 : 1 	35 days
Medical and Health Services Managers	1,394 / 348	4 : 1 	31 days
Marketing Managers	1,027 / 327	3 : 1 	28 days
Project Management Specialists	730 / 292	3 : 1 	24 days
First-Line Supervisors of Retail Sales Workers	720 / 240	3 : 1 	28 days
General and Operations Managers	838 / 235	4 : 1 	33 days
Customer Service Representatives	660 / 221	3 : 1 	31 days
Information Technology Project Managers	683 / 220	3 : 1 	26 days
Sales Managers	593 / 219	3 : 1 	31 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	571 / 204	3 : 1 	34 days
First-Line Supervisors of Office and Administrative Support Workers	560 / 202	3 : 1 	25 days
Business Intelligence Analysts	505 / 184	3 : 1 	24 days
Heavy and Tractor-Trailer Truck Drivers	455 / 184	2 : 1 	33 days
Financial Managers	641 / 182	4 : 1 	36 days
Market Research Analysts and Marketing Specialists	463 / 152	3 : 1 	30 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	386 / 150	3 : 1 	28 days
Financial and Investment Analysts	475 / 148	3 : 1 	27 days
Maintenance and Repair Workers, General	322 / 137	2 : 1 	33 days
Physical Therapists	318 / 132	2 : 1 	27 days
Personal Care Aides	304 / 125	2 : 1 	33 days


Security Guards	337 / 120	3 : 1		18 days
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	296 / 119	2 : 1		28 days
Management Analysts	341 / 116	3 : 1		27 days
Counselors, All Other	375 / 116	3 : 1		33 days
Laborers and Freight, Stock, and Material Movers, Hand	434 / 115	4 : 1		29 days
Medical Assistants	290 / 114	3 : 1		29 days
Information Security Engineers	451 / 111	4 : 1		14 days
Pharmacy Technicians	559 / 107	5 : 1		34 days
Licensed Practical and Licensed Vocational Nurses	262 / 106	2 : 1		19 days
Database Architects	309 / 104	3 : 1		25 days
Lawyers	272 / 104	3 : 1		34 days
Fast Food and Counter Workers	295 / 103	3 : 1		32 days
Computer Systems Engineers/Architects	241 / 101	2 : 1		20 days
Waiters and Waitresses	259 / 98	3 : 1		35 days
Food Service Managers	233 / 97	2 : 1		32 days
Computer User Support Specialists	220 / 97	2 : 1		20 days
Secondary School Teachers, Except Special and Career/Technical Education	177 / 96	2 : 1		33 days
Automotive Service Technicians and Mechanics	178 / 96	2 : 1		31 days
Human Resources Specialists	291 / 93	3 : 1		21 days
First-Line Supervisors of Food Preparation and Serving Workers	245 / 93	3 : 1		27 days
Public Relations Managers	374 / 88	4 : 1		32 days
Preschool Teachers, Except Special Education	173 / 88	2 : 1		28 days
Teaching Assistants, All Other	210 / 88	2 : 1		31 days
Bookkeeping, Accounting, and Auditing Clerks	209 / 87	2 : 1		27 days
Accountants and Auditors	210 / 84	3 : 1		23 days

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Data Scientists	308 / 83	4 : 1		18 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	223 / 83	3 : 1		26 days

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# Top Posted Occupations











Occupation	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Registered Nurse	2,132 / 482	4 : 1 	29 days
Retail Sales Associate	983 / 382	3 : 1 	33 days
Software Developer / Engineer	1,182 / 379	3 : 1 	20 days
Home Health Aide	1,116 / 364	3 : 1 	35 days
Project Manager	717 / 286	3 : 1 	24 days
Retail Store Manager / Supervisor	766 / 258	3 : 1 	33 days
Sales Representative	628 / 250	3 : 1 	31 days
Customer Service Representative	666 / 223	3 : 1 	31 days
Business Development / Sales Manager	597 / 222	3 : 1 	30 days
Healthcare Administrator	818 / 214	4 : 1 	30 days
Marketing Manager	616 / 192	3 : 1 	33 days
Tractor-Trailer Truck Driver	455 / 184	2 : 1 	33 days
Office / Administrative Assistant	449 / 162	3 : 1 	28 days
Cyber / Information Security Engineer / Analyst	609 / 153	4 : 1 	21 days
Business / Management Analyst	405 / 135	3 : 1 	26 days
Physical Therapist	318 / 132	2 : 1 	27 days
Operations Manager / Supervisor	514 / 130	4 : 1 	35 days
Financial Manager	476 / 130	4 : 1 	36 days
Security Officer	356 / 130	3 : 1 	18 days
Laborer / Warehouse Worker	456 / 126	4 : 1 	32 days
Product Manager	379 / 126	3 : 1 	25 days
Caregiver / Personal Care Aide	304 / 125	2 : 1 	33 days
Computer Systems Engineer / Architect	311 / 124	3 : 1 	23 days
Medical Assistant	290 / 114	3 : 1 	29 days

Waiter / Waitress	278 / 111	3 : 1		34 days
Building and General Maintenance Technician	265 / 111	2 : 1		33 days
Behavior Analyst	356 / 110	3 : 1		33 days
Licensed Practical / Vocational Nurse	262 / 106	2 : 1		19 days
Financial Analyst	355 / 105	3 : 1		26 days
Pharmacy Technician	556 / 105	5 : 1		34 days
Fast Food / Counter Worker	295 / 103	3 : 1		32 days
Teacher Assistant	229 / 102	2 : 1		31 days
IT Manager / Director	349 / 102	3 : 1		31 days
Lawyer	257 / 102	3 : 1		34 days
Restaurant / Food Service Manager	233 / 97	2 : 1		32 days
Database Architect	277 / 96	3 : 1		22 days
Automotive Service Technician / Mechanic	178 / 96	2 : 1		31 days
Physician	289 / 95	3 : 1		30 days
Computer Support Specialist	216 / 95	2 : 1		20 days
Preschool / Childcare Teacher	186 / 94	2 : 1		28 days
Account Manager / Representative	249 / 94	3 : 1		28 days
Restaurant / Food Service Supervisor	245 / 93	3 : 1		27 days
Bookkeeper / Accounting Clerk	216 / 91	2 : 1		27 days
Customer Service Manager	261 / 90	3 : 1		25 days
Receptionist	167 / 86	2 : 1		25 days
Business Intelligence Analyst	151 / 80	2 : 1		16 days
Nursing Manager / Supervisor	274 / 79	3 : 1		29 days
Janitor / Cleaner	213 / 79	3 : 1		27 days
Communications / Public Relations Manager	348 / 78	4 : 1		32 days














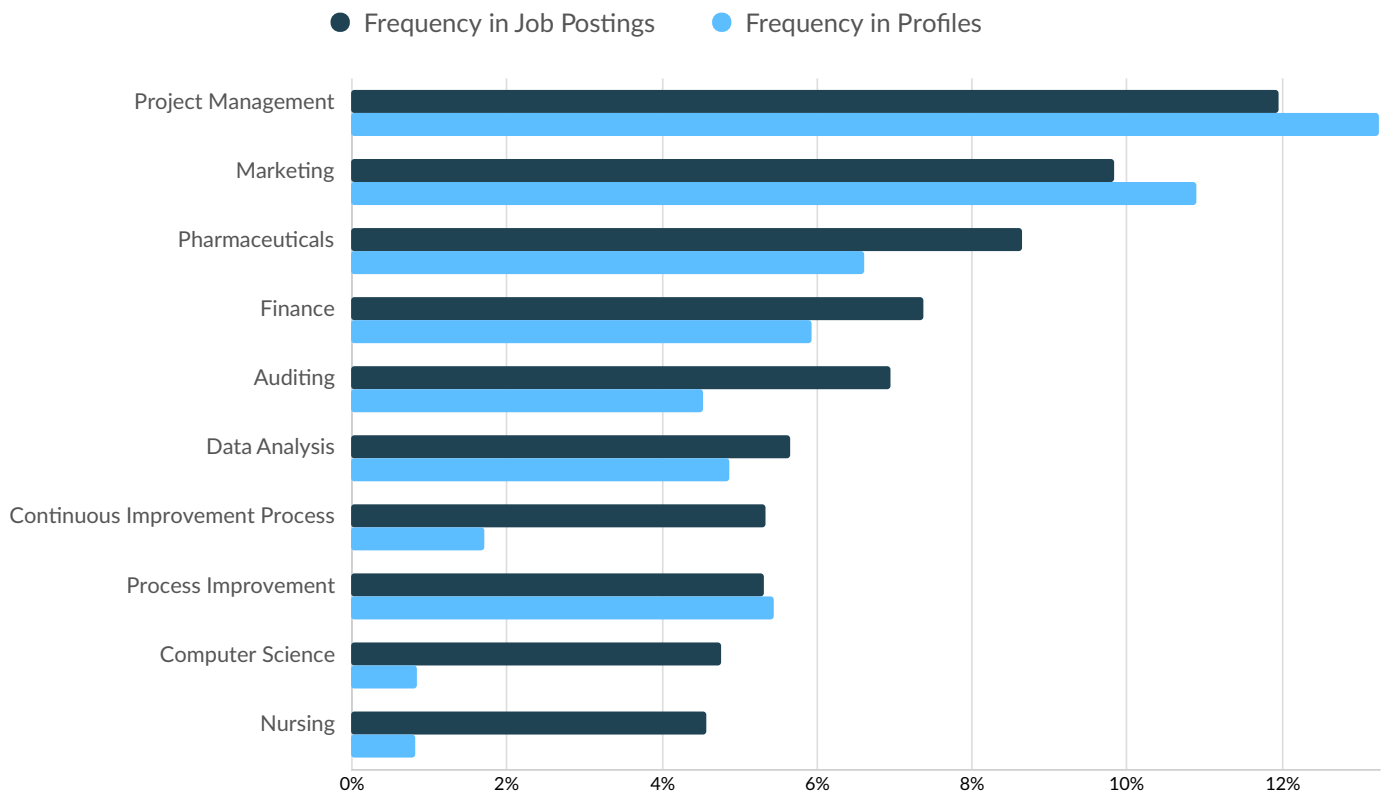
## Top Posted Job Titles

	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Certified Home Health Aides	442 / 133	3 : 1 	35 days
Direct Support Professionals	395 / 116	3 : 1 	33 days
Physical Therapists	243 / 99	2 : 1 	25 days
Registered Nurses	330 / 98	3 : 1 	33 days
Project Managers	111 / 53	2 : 1 	16 days
Maintenance Technicians	110 / 51	2 : 1 	34 days
Licensed Practical Nurses	102 / 46	2 : 1 	19 days
Security Guards	127 / 40	3 : 1 	24 days
Medical Assistants	71 / 40	2 : 1 	25 days
Home Health Aides	99 / 39	3 : 1 	38 days

## Top Industries

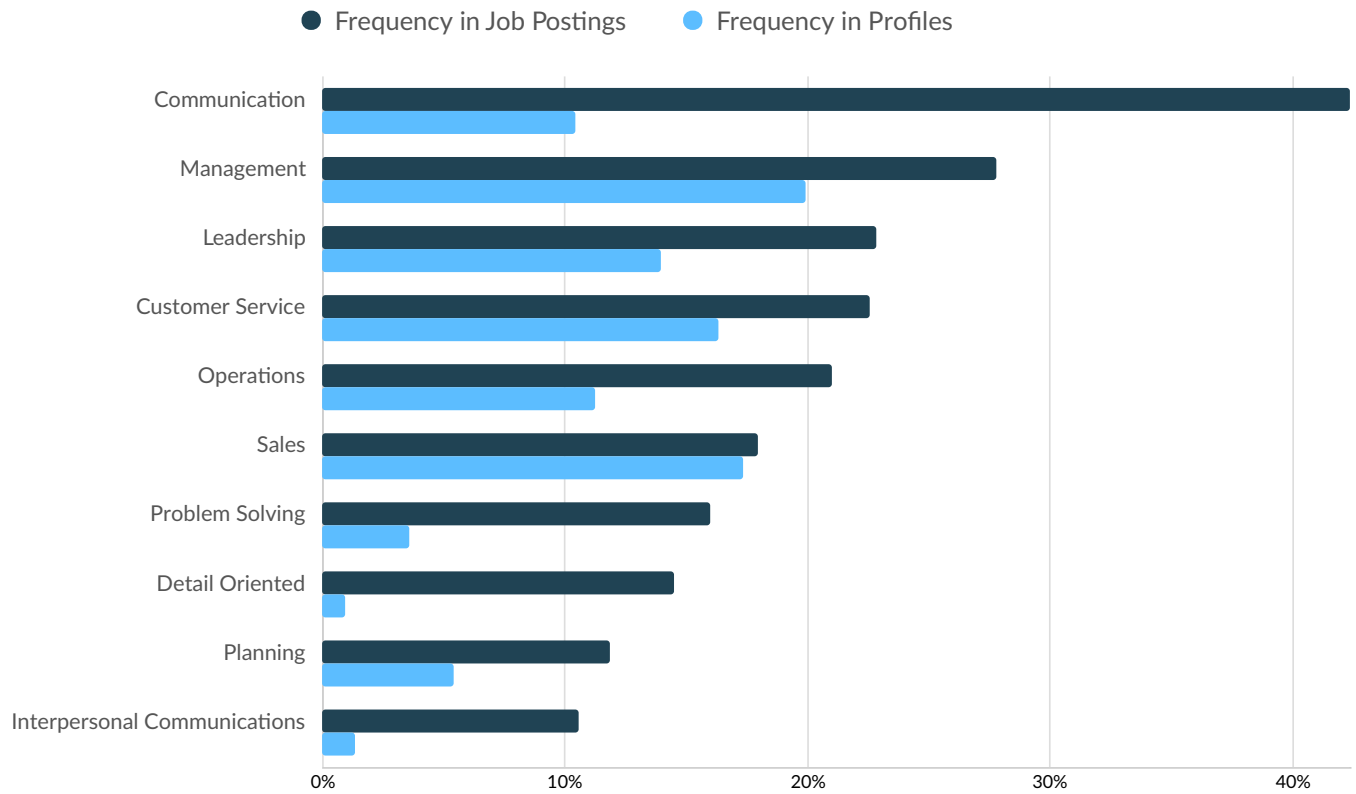
	Total/Unique (December 31, 2024 - March 30, 2025)	Posting Intensity	Median Posting Duration
Pharmaceutical Preparation Manufacturing	3,486 / 849	4 : 1 	26 days
Wireless Telecommunications Carriers (except Satellite)	3,390 / 817	4 : 1 	34 days
General Medical and Surgical Hospitals	4,359 / 630	7 : 1 	27 days
Pharmacies and Drug Retailers	2,051 / 543	4 : 1 	30 days
Offices of Physicians (except Mental Health Specialists)	1,116 / 370	3 : 1 	30 days
Custom Computer Programming Services	757 / 356	2 : 1 	19 days
Biological Product (except Diagnostic) Manufacturing	1,328 / 308	4 : 1 	35 days
Home Health Care Services	761 / 256	3 : 1 	33 days
Limited-Service Restaurants	694 / 237	3 : 1 	33 days

# Top Specialized Skills



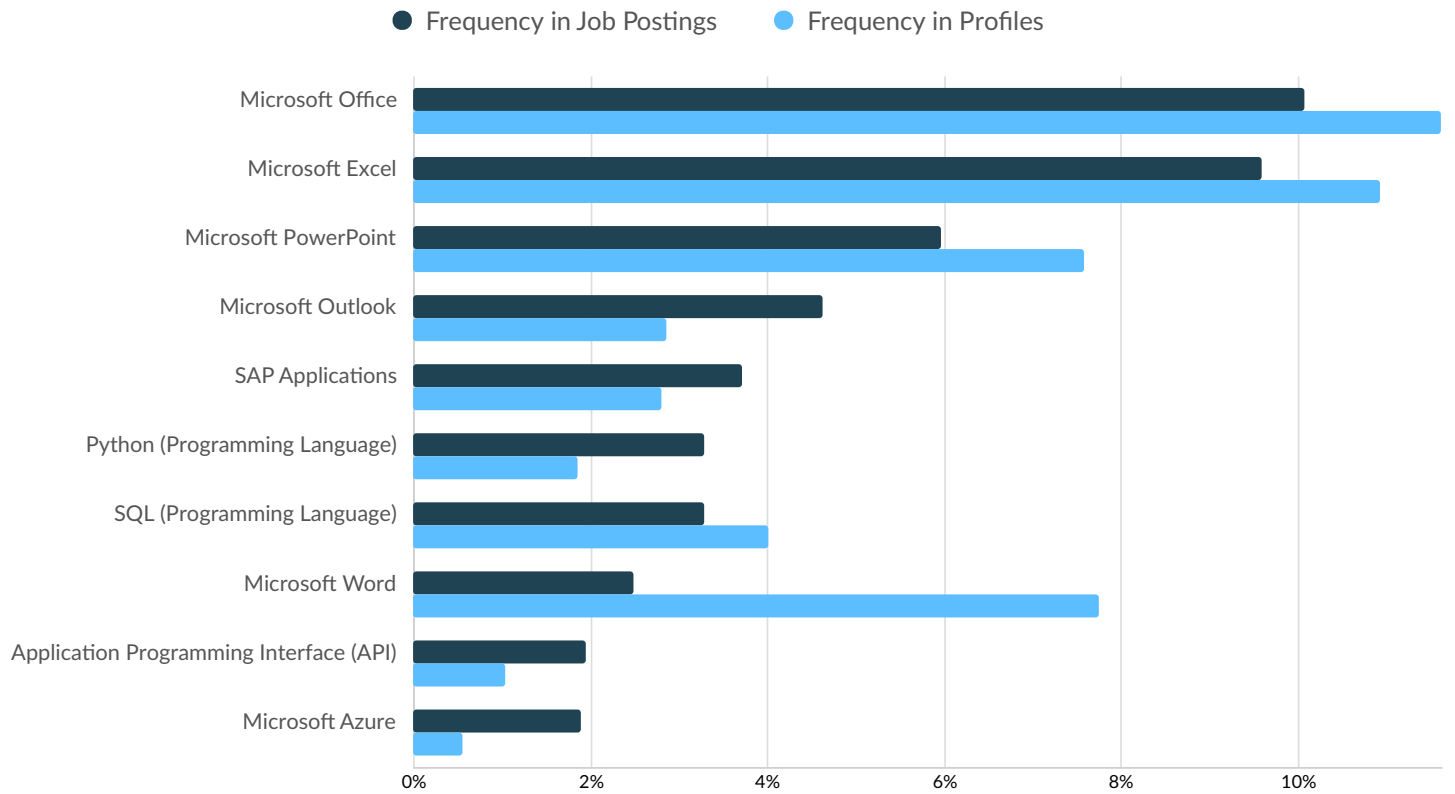
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	2,071	12%	14,887	13%	+19.8%	Rapidly Growing
Marketing	1,701	10%	12,242	11%	+23.0%	Rapidly Growing
Pharmaceuticals	1,499	9%	7,441	7%	+19.6%	Rapidly Growing
Finance	1,277	7%	6,665	6%	+27.3%	Rapidly Growing
Auditing	1,202	7%	5,104	5%	+21.8%	Rapidly Growing
Data Analysis	979	6%	5,476	5%	+25.8%	Rapidly Growing
Continuous Improvement Process	925	5%	1,939	2%	+23.4%	Rapidly Growing
Process Improvement	921	5%	6,114	5%	+27.0%	Rapidly Growing
Computer Science	827	5%	948	1%	+26.8%	Rapidly Growing
Nursing	794	5%	939	1%	+20.1%	Rapidly Growing

# Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	7,334	42%	11,701	10%	+3.6%	Lagging
Management	4,809	28%	22,361	20%	+5.3%	Stable
Leadership	3,951	23%	15,722	14%	+8.5%	Stable
Customer Service	3,902	23%	18,331	16%	+5.2%	Stable
Operations	3,636	21%	12,635	11%	+8.1%	Stable
Sales	3,110	18%	19,474	17%	+7.8%	Stable
Problem Solving	2,766	16%	4,060	4%	+11.3%	Growing
Detail Oriented	2,507	14%	1,096	1%	+7.1%	Stable
Planning	2,049	12%	6,108	5%	+10.9%	Growing
Interpersonal Communications	1,834	11%	1,494	1%	+12.5%	Growing

# Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Office	1,743	10%	13,038	12%	+18.5%	Growing
Microsoft Excel	1,657	10%	12,272	11%	+17.7%	Growing
Microsoft PowerPoint	1,032	6%	8,509	8%	+26.1%	Rapidly Growing
Microsoft Outlook	799	5%	3,208	3%	+25.0%	Rapidly Growing
SAP Applications	642	4%	3,149	3%	+21.6%	Rapidly Growing
Python (Programming Language)	568	3%	2,086	2%	+24.5%	Rapidly Growing
SQL (Programming Language)	568	3%	4,514	4%	+6.4%	Stable
Microsoft Word	432	2%	8,701	8%	+7.2%	Stable
Application Programming Interface (API)	337	2%	1,176	1%	+9.5%	Growing
Microsoft Azure	327	2%	632	1%	+28.9%	Rapidly Growing

# Top Qualifications

	Postings with Qualification
Valid Driver's License	1,571
Registered Nurse (RN)	756
Master Of Business Administration (MBA)	631
Basic Life Support (BLS) Certification	477
Cardiopulmonary Resuscitation (CPR) Certification	453
First Aid Certification	223
Advanced Cardiovascular Life Support (ACLS) Certification	202
Project Management Professional Certification	192
Certified Home Health Aide	175
Licensed Practical Nurse (LPN)	158

# Appendix A

## Sample Postings

### Certified Home Health Aides – Unclassified in Franklin Township, NJ (Mar 2025 - A...

<b>Certified Home Health Aide</b>	
Link to Live Job Posting: <a href="http://www.simplyhired.com">www.simplyhired.com</a>	
Location: Franklin Township, NJ	O*NET: 31-1121.00
Company: Unclassified	Job Title: Certified Home Health Aides
<p>Certified Home Health Aide Gardenview Home Care Township of Franklin, NJ Looking for Certified Home Health Aides Full time/Part time work available Weekly pay for Certified Home Health Aides Supportive environment Flexible schedules Sign on bonus Seeking a great company to work for? Join our growing team of Certified Home Health Aides Top dollar paid weekly Supportive office staff Flexible schedules Sign on bonus for Certified Home Health Aides Looking to get paid to do what you love? Sign on bonus Best pay in the market Evening hours available Immediate openings for Certified Home Health Aides Pay range: \$14-\$17/hour Sign on bonus of \$100 - \$150</p>	

## Retail Cosmetics Sales Associate - Prestige Beauty, Eastwood Mall - Part Time

Link to Live Job Posting: [ebwh.fa.us2.oraclecloud.com](http://ebwh.fa.us2.oraclecloud.com)

Location: Bridgewater Township, NJ

O\*NET: 41-2031.00

Company: Macy's

Job Title: Retail Cosmetics Sales - Beauty Advisors

Id :

REQ\_562096,

Title :

Retail Cosmetics Sales Associate - Prestige Beauty, Eastwood Mall - Part Time,

Category :

Stores,

RequisitionType :

Hourly,

JobGrade :

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2025-03-30T08:42:25 00:00,

JobLevel :

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JobSchedule :

Part time,

JobShift :

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StudyLevel :

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InternationalTravelRequired :

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ExternalContactName :

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ContractType :

null,

ExternalPostedEndDate :

null,

JobFamilyId :

300000365287261,

GeographyId :

300000002937668,

GeographyNodeId :

100004472306358,

ExternalDescriptionStr :

Be part of an amazing story.

Macy's is more than just a store. We're a story. One that's captured the hearts and minds of America for more than 160 years. A story about innovations and traditions...about inspiring stores and irresistible products...about the excitement of the Macy's 4th of July Fireworks, and the wonder of the Thanksgiving Day Parade. We've been part of memorable moments and milestones for countless customers and colleagues. Those stories are part of what makes this such a special place to work.

**Job Overview**As a Cosmetic Sales colleague, also known as a Beauty Advisor, your focus is to support the Beauty needs of our customers to drive sales. Both a product educator and beauty enthusiast, you specialize in making our customers feel beautiful and confident. You are focused on building a client base and nurturing strong client relationships in order to meet sales goals. You embrace innovation by leveraging new selling ideas and are comfortable communicating with customers virtually and via phone. You will provide customer consultations, including applying make-up and products.

**What we can offer you**Join a team where work is as rewarding as it is fun! We offer a dynamic, inclusive environment with competitive pay and benefits. Enjoy comprehensive health and wellness coverage and a 401(k) match to invest in your future. Prioritize your well-being with paid time off and eight paid holidays. Grow your career with continuous learning and leadership development. Plus, build community by joining one of our Colleague Resource Groups and make a difference through our volunteer opportunities. Some additional benefits we offer include: Merchandise discounts Performance-based incentives Annual merit review Employee Assistance Program with mental health counseling and legal/financial advice Access the full menu of benefits offerings here.



What you will do Greet customers in a friendly and helpful manner Use product knowledge to give expert guidance to each customer based on their wants, features, and choices Build a relationship with customers by introducing them to beauty products and finding out their hidden needs Show and teach the use of all beauty products by applying them on the customer Keep proper display, organization, storage and restocking of inventory Use our clientele program to connect with customers, achieve sales goals, inform about promotions and product launches, and enroll customers in our rewards program Join in pre-selling and sales-boosting events to increase sales and reach personal sales targets Stay current with all training through Macy's educational resources, including attending Vendor trainings and virtual trainings as requested Merchandise new arrivals, process damages, testers and select merchandise to return to vendors Use point of sale technology and applications to help in selling and fulfilling of customer orders Follow hygiene standards and asset protection control and compliance procedures Foster an environment of acceptance and respect that strengthens relationships, and ensures authentic connections with colleagues, customers, and communities Skills You Will Need Product knowledge: Good understanding of the beauty products you are selling and be able to give expert guidance to customers based on their wants, features, and choices.

### Communication:

Comfortable communicating with customers virtually, via phone, and in person.

### Sales:

Ability to build relationships with customers, achieve sales goals, and participate in pre-selling and sales-boosting events.

### Technology:

Utilize point of sale technology and applications to help in selling and fulfilling customer orders.

### Continuous learning:

Self-driven to keep up with Macy's beauty product knowledge and beauty trends and stay current with all training through Macy's educational resources.

### Makeup application:

Show and teach the use of all beauty products by applying them on the customer.

### Subject Matter Expertise:

Proficiency in vendor line(s) and beauty trends serving as a knowledgeable resource in this area.

### Interpersonal Skills:

Excellent interpersonal skills, with the ability to work effectively with colleagues at all levels and across departments.

### Collaboration:

Partnership with the total Beauty team to drive sales and deliver the customer experience Who you are Possess a passion and a business-minded attitude to succeed in a performance-based setting Able to resolve customer problems in a constructive and forward-looking way Strong organizational skills and can manage multiple tasks at once in a fast-paced environment Able to work a flexible schedule including evenings & weekends Enthusiasm for the beauty industry and the skills to provide outstanding customer care Flexible and able to use sound judgment in ambiguous situations Flexible availability, including days, evenings, weekends and holidays, with regular, dependable attendance and punctuality At least 1 year of customer service or selling experience required Previous cosmetic or fragrance sales experience a plus Essential Physical Requirements Prolonged periods (at least two consecutive hours) of standing/walking around the store or department Frequent use of computers and handheld electronic equipment Reaching, including above eye level, crouching, kneeling, stooping and color vision. This position requires lifting, constant moving, standing, reaching with arms and hands, stooping, kneeling, crouching, and climbing

ladder. Lifting and moving items weighing up to 25 lbs.

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CorporateDescriptionStr :

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OrganizationDescriptionStr :

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ShortDescriptionStr :

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ContentLocale :

en,

PrimaryLocation :

Niles, OH, United States,

PrimaryLocationCountry :

US,

# Principal Architects – Unclassified in Raritan, NJ (Mar 2025 - Active)

## Principal Architect (Commercial)

Link to Live Job Posting: [www.newbrunswickrecruiter.com](http://www.newbrunswickrecruiter.com)

Location: Raritan, NJ

O\*NET: 15-1252.00

Company: Unclassified

Job Title: Principal Architects

### Job Description:

At Johnson & Johnson, we believe health is everything. Our strength in healthcare innovation empowers us to build a world where complex diseases are prevented, treated, and cured, where treatments are smarter and less invasive, and solutions are personal. Through our expertise in Innovative Medicine and MedTech, we are uniquely positioned to innovate across the full spectrum of healthcare solutions today to deliver the breakthroughs of tomorrow, and profoundly impact health for humanity.

### Learn more at https:

//www.jnj.com

### Job Function:

Technology Enterprise Strategy & Security Job Sub Function:

Solution Architecture Job Category:

Scientific/Technology All Job Posting Locations:

Raritan, New Jersey, United States of America Job Description:

We are researching for top talent for Principal Architect (Commercial) located in Raritan, NJ. As a Principal Architect at Johnson & Johnson MedTech, you will lead architecting and designing global Microsoft Dynamics 365 (MSD 365) solutions primarily in the space of Customer Support and Field Service. A key aspect will also include architecting a seamless integration strategy that connects commercial solutions with the complex Enterprise Resource Planning (ERP) landscape, Connected Devices and the full connected ecosystem! This role also ensures that solutions not only meet business objectives but are also secure, reliable, maintainable and scalable.

Collaboration is key and the role will work closely with Product and Engineering Leadership and other architects, to balance business needs with architectural practices and so that global capabilities can be designed with flexibility and effectively deployed for adaptation in the regions. You'll also play an important role in mentoring teams, encouraging innovation, continuous learning, and inclusion.

An important part of your responsibilities includes ensuring solutions are maintainable and aligned with industry regulations. Staying informed about advancements in core technologies such as Dynamics 365, and emerging technologies will ensure that the solutions you develop are innovative. Through these efforts, you will contribute significantly to the strategic growth and innovation of the organization.

### Key Responsibilities:

Lead and develop the detailed architectural global solution designs primarily for Dynamics 365 Customer Support and Field Service capabilities, ensuring they align with business needs and objectives and balance feasibility, scale, cost and timelines.

Develop Integration architectures across our complex ERP and DSP landscape, considering global program roadmaps and recommending transition approaches.

Collaborate with the product group owner to establish the scope and vision of core capabilities, providing expert advisory support during the design and refinement process, identifying where 3rd party packages or custom developments are needed.

Be an authority for architectural practices and standards for core solutions, ensuring consistency and high quality across all capabilities.

Assess and optimize core solutions for performance, reliability, scalability and user experience, addressing technical debt and driving continuous improvement.

Provide continual guidance and technical leadership and mentoring to capability development teams and monitor solution health, identifying areas of technical debt.

Partner with regional architects to provide guidance and support for the deployment of core capabilities, ensuring alignment with global standards while addressing specific regional needs.

Stay abreast of industry trends and emerging technologies, collaborating with product leadership to incorporate innovative practices into core capability design.

Build, align, prioritize and manage the capability architectural runway, backlog and risks.

Focus on collaborative innovation by being a partner with engineering, platform, and product teams to align solution design with business objectives and value.

Provide guidance to other architects and educate teams around incorporating best practices for incorporating security measures into every aspect of our designs.

Encourage innovation through continuous learning, mentoring team members, and driving personal development initiatives.

### Qualifications:

Bachelor's degree or equivalent qualifications in Computer Science, Information Technology, or a related field.

### Required Experience and Skills:

5 years of solution architecture experience with commercial SaaS platforms, with at least 2 years in the Microsoft Dynamics ecosystem. 10 years in IT, with experience of designing and delivering complex solutions. 2 years working with complex Data and Integration landscapes. Extensive knowledge of Microsoft Dynamics including Solution Layering. Strong MS Dynamics Customer Support and Field Service experience. Experience working in regulated environments. Solid data and integration knowledge with the Microsoft ecosystem. Strong communication and collaboration skills with the ability to effectively communicate technical concepts to non-technical people. Demonstrable experience leading and mentoring technical team members. Track record of understanding business needs and shaping requirements. Excellent analytical, problem-solving, and decision-making skills.

### Preferred:

Microsoft Dynamics 365 Certifications. Experience with multi-region implementations. Experience with observability and application performance management.

Johnson & Johnson is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, age, national origin, disability, protected veteran status or other characteristics protected by federal, state or local law. We actively seek qualified candidates who are protected veterans and individuals with disabilities as defined under VEVRAA and Section 503 of the Rehabilitation Act. Johnson and Johnson is committed to providing an interview process that is inclusive of our applicants' needs. If you are an individual with a disability and would like to request an accommodation, please email the Employee Health Support Center (ra-employeehealthsup@its.jnj.com) or contact AskGS to be directed to your accommodation resource.

The anticipated base pay range for this position is: \$118,000 to \$203,550 Additional Description for

### Pay Transparency:

The Company maintains highly competitive, performance-based compensation programs. Under current guidelines, this position is eligible for an annual performance bonus in accordance with the terms of the applicable plan. The annual performance bonus is a cash bonus intended to provide an incentive to achieve annual targeted results by rewarding for individual and the corporation's performance over a calendar/performance year.

Bonuses are awarded at the Company's discretion on an individual basis.

- Employees and/or eligible dependents may be eligible to participate in the following Company sponsored employee benefit programs: medical, dental, vision, life insurance, short
- and long-term disability, business accident insurance, and group legal insurance.
- Employees may be eligible to participate in the Company's consolidated retirement plan (pension) and savings plan (401(k)).
- Employees are eligible for the following time off benefits:
- Vacation
- up to 120 hours per calendar year
- Sick time
- up to 40 hours per calendar year; for employees who reside in the State of Washington
- up to 56 hours per calendar year
- Holiday pay, including Floating Holidays
- up to 13 days per calendar year of Work, Personal and Family Time
- up to 40 hours per calendar year
- Additional information can be found through the link below.

https:

[//www.careers.jnj.com/employee-benefits](https://www.careers.jnj.com/employee-benefits)

## Brand Managers — Freshpet in Bedminster, NJ (Mar 2025 - Active)

### Brand Manager

Link to Live Job Posting: [www.simplyhired.com](http://www.simplyhired.com)

Location: Bedminster, NJ

O\*NET: 11-2021.00

Company: Freshpet

Job Title: Brand Managers

Brand Manager 3.1 3.1 out of 5 stars 1545 Us Highway 206, Bedminster, NJ 07921 Who We Are At Freshpet, our goal is to change the way people nourish their pets forever. We strive to strengthen the bond between people and our pets so that we both live longer, healthier, and happier lives while being kind to the planet. We believe that if we can create fresh, real foods that pets love and help them live healthier lives that their pet parents will also enjoy the many benefits of a rich life shared with a pet. We started off with a mission to change the way pet parents feed dogs and cats, but we also wanted to be a company that had a thoughtful approach to how we operate. We wanted to do things differently, make great products but be gentle to the planet, good to the people who touch our business, and leave a positive impact with everything we do. We work hard every day to ensure that the original vision is met, starting with making the highest quality foods in our kitchens to running our business with integrity, transparency, and social and environmental responsibility.

#### IT'S AMAZING WHAT CAN HAPPEN WHEN YOU START COMPLETELY FRESH!

**How You Will Make An Impact** The Brand Manager of Marketing will lead and execute: In conjunction with Marketing Team, lead development of long-term marketing and financial plans that will enable Freshpet to achieve volume, profit and growth objectives. Develop short and longer-term strategies to address value across Freshpet's portfolio of brands to attract new consumer segments and increase brand loyalty. Lead brand and portfolio plans for Value focused customers and channels, acting as a liaison with sales and external brokers as well as being an internal expert and champion for growth and development of our business. Partner with the Innovation team to develop and launch value focused price/pack solutions that will help attract and retain consumers to Freshpet. Analyze the business and competitive environment, using data and sound judgement to make recommendations for ways to better meet short and long-term business goals, as well as identify insights that can lead to new business building ideas. Manage and lead multiple cross functional teams, including R D (Research & Development), Operations, Packaging, Market Research, and Sales to execute brand initiatives and implement plans. Ensure the brand strategy is communicated, understood and implemented by all cross functional groups. **What You Will Bring** MBA with 2-4 years of experience in a similar or related role preferred, ideally experience working in CPG Food or Pet Brand Marketing. BS/BA with 5 years of experience in a similar or related role. Passion for pets and belief they deserve the best food on the planet. Must be able to commute to Bedminster, NJ, with the ability to work in-office three days a week. Ability to travel 10%, if needed. Critical, creative and strategic thinker with a strong consumer-first orientation and problem-solving skills. Self-starter and action-oriented mentality with the ability to manage multiple projects and thrive in a fast-paced working environment. Experience with business forecasting and developing a business case, strong analytical ability and financial acumen. Proven ability to assess and react to complex data points, distilling information down to actionable insights. Proficiency in Nielsen or IRI preferred. Excellent communication and presentation skills required and ability to collaborate and influence key stakeholders. Strong project management skills, including identifying key milestones and delivering against deadlines. As of June 2025, our new headquarters in Bedminster will include a doggie daycare and grooming. Dogs welcome! **Work Experience Requirements** The candidate should have 2-3 years working experience, preferably in CPG, strong desire to make a positive impact early in their onboarding, and a passion for marketing Highly organized and have the agility to be an independent worker while being highly team oriented **Education Requirements** Bachelors' Degree required

<b>RN Resident -Part-Time, Nights- Mental Health Unit</b>	
Link to Live Job Posting: <a href="https://jobs.source.nj.gov">jobs.source.nj.gov</a>	
Location: Somerville, NJ	O*NET: 29-1141.00
Company: RWJBarnabas Health	Job Title: Health Unit Coordinators
<p>Job Order Number:</p> <p>DE9405446</p> <p>Job Title:</p> <p>RN Resident•Part-Time, Nights•Mental Health Unit</p> <p>Company:</p> <p>RWJBarnabas Health Location:</p> <p>Somerville, NJ</p> <p>Salary:</p> <p>Education:</p> <p>Less Than High School</p> <p>Experience:</p> <p>None</p> <p>Hours:</p> <p>Duration:</p> <p>Full Time, Regular</p> <p>Shift:</p> <p>Description:</p> <p>RN Resident•Part-Time, Nights•Mental Health UnitReq #:0000190595</p> <p>Category:</p> <p>NursingStatus:</p>	

Part-TimeShift:

NightFacility:

RWJ SomersetDepartment:

Mental Health UnitLocation:

RWJUH Somerset, 110 Rehill Ave, Somerville, NJ 08876

Job Overview:

TheRWJBarnabas Health New Graduate RN Residencyprogram is a one-year program that provides New Graduate RN s with a safe, caring, supportive and robust learning environment. Allowing the new graduate nurse to gain clinical competency and achieve transition from student to professional practice.

It includes a:

+ Preceptor and relationship-guided new graduate transition program.+ Continuing education and ongoing enhancement of professional development.+ Specialty specific Foundational Courses developed to reflect scope and standards of practice.+ Application of professional accountability and ethical practice inherent in the role of the registered nurse.+ Recognition of the effects of skilled nursing practice on patient safety, quality and satisfaction.+ Self-care focus to a maintain a safe and fulfilling nursing practice for both the nurse and patient.+ Mentorship to support the new graduate nurse though their first year of practice and beyond.+ Hired into the area of specialty.+

Variable Day or Night ShiftRequired:

+ Graduate of an accredited ADN or BSN program+ NJ RN licensure prior to date of hire+ Less than 6 months of RN experience+ Commitment to orientation requirements+

BLSPreferred:

+

BSNBenefits and Perks:

At RWJBarnabas Health, our market-competitive Total Rewards package provides comprehensive benefits and resources to support our employees physical, emotional, social, and financial health.+ Paid Time Off (PTO)+ Medical and Prescription Drug Insurance+ Dental and Vision Insurance+ Retirement Plans+ Short & Long Term Disability+ Life & Accidental Death Insurance+ Tuition Reimbursement+ Health Care/Dependent Care Flexible Spending Accounts+ Wellness Programs+ Voluntary Benefits (e.g., Pet Insurance)+ Discounts Through our Partners such as NJ Devils, NJ PAC, Verizon, and more!

Choosing RWJBarnabas Health!

RWJBarnabas Health is the premier health care destination providing patient-centered, high-quality academic medicine in a compassionate and equitable manner, while delivering a best-in-class work experience to every member of the team. We honor and appreciate the privilege of creating and sustaining healthier communities, one person and one community at a time. As the leading academic health system in New Jersey, we advance innovative strategies in high-quality patient care, education, and research to address both the clinical and social determinants of health. RWJBarnabas Health aims to truly make a unique impact in local communities throughout New Jersey. From vastly improving the health of local residents to creating educational and career opportunities, this combination greatly benefits the state. We understand the growing and evolving needs of residents in New Jersey whether that be enhancing the coordination for treating complex health conditions or improving community health through local programs and education.





# Appendix B - Data Sources and Calculations

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.