

# Job Posting Analytics

Lightcast Q1 2024 Data Set

April 2024

# Parameters

Select Timeframe: Jan 2021 - Mar 2024

Regions:

Code	Description
34035	Somerset County, NJ

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Company Type:

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Non-Staffing Companies

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Keyword Search:

Posting Type: Newly Posted

# Job Postings Overview

125,585

Unique Postings  
314,599 Total Postings

7,325

Employers Competing  
7,958 Total Employers

28 Days

Median Posting Duration  
Regional Average: 27 Days

3 : 1

Posting Intensity



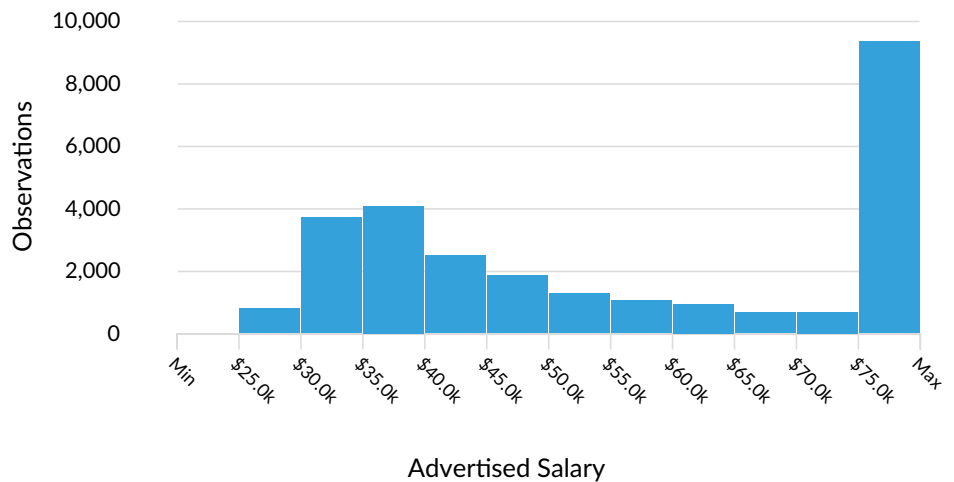
Regional Average: 2 : 1

## Advertised Salary

There are 26,800 advertised salary observations (21% of the 125,585 matching postings).

\$52.1K

Median Advertised Salary



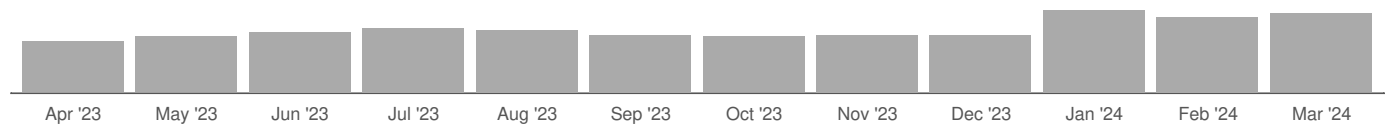
# Advertised Wage Trend

▲ 4.9% Apr 2023 - Mar 2024

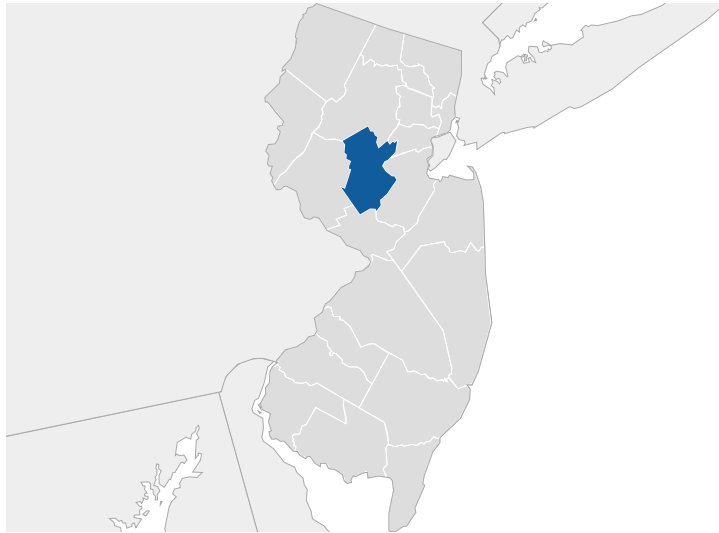
\$62.1k Median



11,867 Job Postings

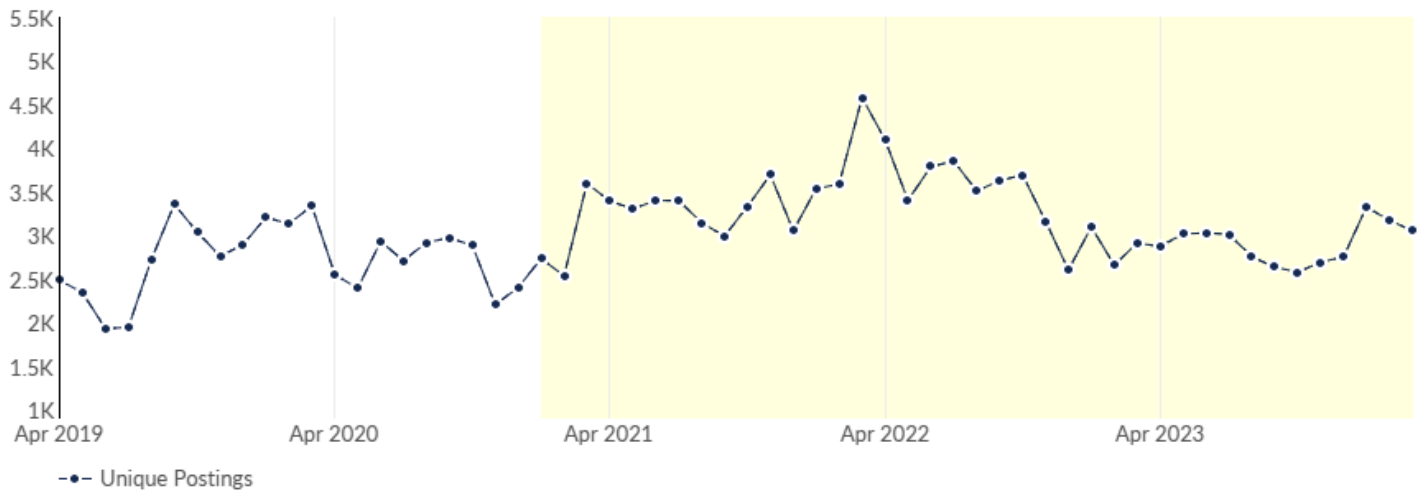


## Job Postings Regional Breakdown



County	Unique Postings (Jan 2021 - Mar 2024)
Somerset County, NJ	125,585

# Unique Postings Trend



Month	Unique Postings	Posting Intensity
Mar 2024	3,054	2 : 1
Feb 2024	3,173	2 : 1
Jan 2024	3,325	2 : 1
Dec 2023	2,754	3 : 1
Nov 2023	2,691	3 : 1
Oct 2023	2,577	2 : 1
Sep 2023	2,636	3 : 1
Aug 2023	2,753	2 : 1
Jul 2023	3,013	2 : 1
Jun 2023	3,027	2 : 1
May 2023	3,017	3 : 1
Apr 2023	2,872	3 : 1

## Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	45,551	36%
High school or GED	25,742	20%
Associate degree	6,992	6%
Bachelor's degree	50,159	40%
Master's degree	20,250	16%
Ph.D. or professional degree	6,900	5%











## Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	25,742	0	20%
Associate degree	4,537	1,542	4%
Bachelor's degree	43,700	5,900	35%
Master's degree	4,179	13,256	3%
Ph.D. or professional degree	1,876	5,024	1%











## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	60,121	48%
0 - 1 Years	14,503	12%
2 - 3 Years	16,835	13%
4 - 6 Years	20,726	17%
7 - 9 Years	7,322	6%
10+ Years	6,078	5%

## Top Companies Posting









	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Johnson & Johnson	17,210 / 7,379	2 : 1 	26 days
Verizon Communications	18,450 / 5,799	3 : 1 	31 days
Daiichi Sankyo	14,104 / 2,668	5 : 1 	33 days
RWJBarnabas Health	12,057 / 2,496	5 : 1 	32 days
Sanofi	7,837 / 2,452	3 : 1 	30 days
Hackensack Meridian Health	6,642 / 1,561	4 : 1 	26 days
Cognizant Technology Solutions	4,576 / 1,530	3 : 1 	25 days
Regeneron Pharmaceuticals	3,215 / 1,343	2 : 1 	33 days
Everest Re Group	2,188 / 1,139	2 : 1 	23 days
Robert Wood Johnson University Hospital	3,762 / 1,064	4 : 1 	34 days

## Top Cities Posting

City	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Bridgewater, NJ	77,182 / 32,894	2 : 1 	28 days
Bernards, NJ	58,456 / 19,812	3 : 1 	30 days
Raritan, NJ	28,763 / 11,996	2 : 1 	25 days
Bound Brook, NJ	21,713 / 9,387	2 : 1 	30 days
Somerville, NJ	29,855 / 9,363	3 : 1 	31 days
Warren, NJ	18,109 / 9,129	2 : 1 	29 days
Montgomery, NJ	18,651 / 7,609	2 : 1 	27 days
Hillsborough, NJ	14,222 / 5,925	2 : 1 	29 days
Bedminster, NJ	13,269 / 4,930	3 : 1 	27 days
Watchung, NJ	9,837 / 3,579	3 : 1 	27 days













# Top Posted Occupations

	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Software Developers	9,565 / 4,396	2 : 1 	23 days
Managers, All Other	9,615 / 4,029	2 : 1 	27 days
Retail Salespersons	9,854 / 3,750	3 : 1 	28 days
Registered Nurses	12,169 / 3,460	4 : 1 	28 days
Computer Occupations, All Other	6,882 / 3,222	2 : 1 	24 days
Marketing Managers	6,669 / 2,518	3 : 1 	26 days
Medical and Health Services Managers	6,553 / 2,415	3 : 1 	28 days
First-Line Supervisors of Retail Sales Workers	5,464 / 2,334	2 : 1 	29 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	4,952 / 2,120	2 : 1 	29 days
Fast Food and Counter Workers	6,043 / 2,047	3 : 1 	30 days

# Top Posted Occupations

Occupation (O*NET)	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Software Developers	9,565 / 4,396	2 : 1	23 days
Retail Salespersons	9,854 / 3,750	3 : 1	28 days
Registered Nurses	11,765 / 3,351	4 : 1	28 days
Managers, All Other	7,809 / 3,340	2 : 1	27 days
Marketing Managers	6,669 / 2,518	3 : 1	26 days
Medical and Health Services Managers	6,553 / 2,415	3 : 1	28 days
First-Line Supervisors of Retail Sales Workers	5,464 / 2,334	2 : 1	29 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	4,952 / 2,120	2 : 1	29 days
Fast Food and Counter Workers	5,510 / 1,805	3 : 1	31 days
Customer Service Representatives	4,666 / 1,642	3 : 1	30 days
General and Operations Managers	3,786 / 1,548	2 : 1	28 days
Information Technology Project Managers	2,964 / 1,494	2 : 1	24 days
Sales Managers	3,187 / 1,486	2 : 1	28 days
Home Health Aides	3,971 / 1,407	3 : 1	29 days
Computer Systems Analysts	2,631 / 1,380	2 : 1	24 days
Clinical Research Coordinators	4,491 / 1,324	3 : 1	29 days
Business Intelligence Analysts	2,836 / 1,322	2 : 1	22 days
Computer Systems Engineers/Architects	2,996 / 1,320	2 : 1	23 days
Security Guards	3,628 / 1,289	3 : 1	29 days
Management Analysts	2,493 / 1,210	2 : 1	22 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	2,176 / 1,102	2 : 1	28 days
Computer User Support Specialists	2,039 / 1,099	2 : 1	24 days
Project Management Specialists	2,428 / 1,080	2 : 1	26 days
Financial and Investment Analysts	2,735 / 1,045	3 : 1	29 days
Waiters and Waitresses	2,138 / 1,005	2 : 1	31 days











Financial Managers	2,318 / 940	2 : 1		29 days
Stockers and Order Fillers	2,612 / 902	3 : 1		28 days
Operations Research Analysts	2,287 / 868	3 : 1		27 days
Food Service Managers	1,788 / 859	2 : 1		33 days
Maintenance and Repair Workers, General	1,745 / 855	2 : 1		28 days
Human Resources Specialists	1,858 / 852	2 : 1		27 days
Laborers and Freight, Stock, and Material Movers, Hand	2,657 / 828	3 : 1		31 days
Nursing Assistants	3,895 / 796	5 : 1		29 days
Heavy and Tractor-Trailer Truck Drivers	1,548 / 784	2 : 1		27 days
Licensed Practical and Licensed Vocational Nurses	2,074 / 750	3 : 1		26 days
Information Security Analysts	1,815 / 744	2 : 1		22 days
Accountants and Auditors	1,889 / 734	3 : 1		28 days
Preschool Teachers, Except Special Education	1,909 / 725	3 : 1		28 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,502 / 712	2 : 1		36 days
Medical Assistants	1,692 / 706	2 : 1		32 days
First-Line Supervisors of Office and Administrative Support Workers	1,487 / 691	2 : 1		30 days
Cooks, Restaurant	1,447 / 676	2 : 1		32 days
Medical Secretaries and Administrative Assistants	1,648 / 672	2 : 1		29 days
Automotive Service Technicians and Mechanics	2,115 / 671	3 : 1		32 days
Merchandise Displayers and Window Trimmers	1,797 / 665	3 : 1		31 days
Database Administrators	1,467 / 658	2 : 1		23 days
Market Research Analysts and Marketing Specialists	1,347 / 641	2 : 1		29 days
Medical and Clinical Laboratory Technicians	2,376 / 614	4 : 1		24 days
Patient Representatives	1,621 / 588	3 : 1		28 days
Receptionists and Information Clerks	1,352 / 588	2 : 1		28 days

# Top Posted Occupations










Occupation	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Software Developer / Engineer	7,982 / 3,754	2 : 1 	23 days
Retail Sales Associate	10,225 / 3,563	3 : 1 	29 days
Registered Nurse	9,851 / 2,591	4 : 1 	28 days
Retail Store Manager / Supervisor	4,314 / 1,893	2 : 1 	29 days
Customer Service Representative	5,317 / 1,850	3 : 1 	30 days
Sales Representative	3,868 / 1,765	2 : 1 	27 days
Project Manager	3,901 / 1,714	2 : 1 	27 days
Marketing Manager	4,295 / 1,625	3 : 1 	28 days
Healthcare Administrator	4,413 / 1,597	3 : 1 	29 days
Office / Administrative Assistant	3,471 / 1,555	2 : 1 	31 days
Business / Management Analyst	3,518 / 1,457	2 : 1 	25 days
Business Development / Sales Manager	3,026 / 1,362	2 : 1 	27 days
Home Health Aide	3,645 / 1,317	3 : 1 	28 days
Security Officer	3,620 / 1,274	3 : 1 	29 days
Computer Systems Engineer / Architect	2,520 / 1,155	2 : 1 	23 days
Database Architect	2,826 / 1,113	3 : 1 	25 days
Business Intelligence Analyst	1,740 / 1,077	2 : 1 	18 days
Laborer / Warehouse Worker	3,323 / 1,033	3 : 1 	28 days
Waiter / Waitress	2,258 / 1,032	2 : 1 	32 days
Financial Analyst	2,538 / 1,029	2 : 1 	28 days
Operations Manager / Supervisor	2,610 / 1,003	3 : 1 	29 days
IT Manager / Director	2,210 / 1,000	2 : 1 	25 days
Product Manager	2,422 / 997	2 : 1 	26 days
Receptionist	2,021 / 971	2 : 1 	27 days
Tractor-Trailer Truck Driver	1,653 / 885	2 : 1 	27 days

Cyber / Information Security Engineer / Analyst	1,990 / 850	2 : 1		24 days
Restaurant / Food Service Manager	1,746 / 843	2 : 1		32 days
Medical Assistant	2,174 / 834	3 : 1		31 days
Network Engineer / Architect	2,078 / 822	3 : 1		26 days
Financial Manager	1,963 / 806	2 : 1		28 days
Cook	1,734 / 781	2 : 1		33 days
Fast Food / Counter Worker	1,985 / 776	3 : 1		32 days
Merchandiser	1,992 / 750	3 : 1		30 days
Computer Support Specialist	1,441 / 726	2 : 1		27 days
Medical Director	2,298 / 711	3 : 1		30 days
IT Project Manager	1,422 / 708	2 : 1		22 days
Busser / Banquet Worker / Cafeteria Attendant	1,936 / 703	3 : 1		32 days
Automotive Service Technician / Mechanic	2,223 / 688	3 : 1		32 days
Janitor / Cleaner	1,588 / 675	2 : 1		35 days
Quality Control Systems Manager	1,523 / 651	2 : 1		25 days
Customer Service Manager	1,425 / 649	2 : 1		30 days
Account Manager / Representative	1,602 / 647	2 : 1		30 days
Maid / Housekeeping Staff	1,502 / 646	2 : 1		31 days
Building and General Maintenance Technician	1,436 / 641	2 : 1		30 days
Licensed Practical / Vocational Nurse	1,724 / 607	3 : 1		24 days
Preschool / Childcare Teacher	1,656 / 605	3 : 1		26 days
Quality Inspector / Technician	1,337 / 601	2 : 1		27 days
Data Scientist	1,431 / 575	2 : 1		21 days
Communications / Public Relations Manager	1,443 / 552	3 : 1		28 days
Procurement / Sourcing Manager	1,280 / 546	2 : 1		25 days

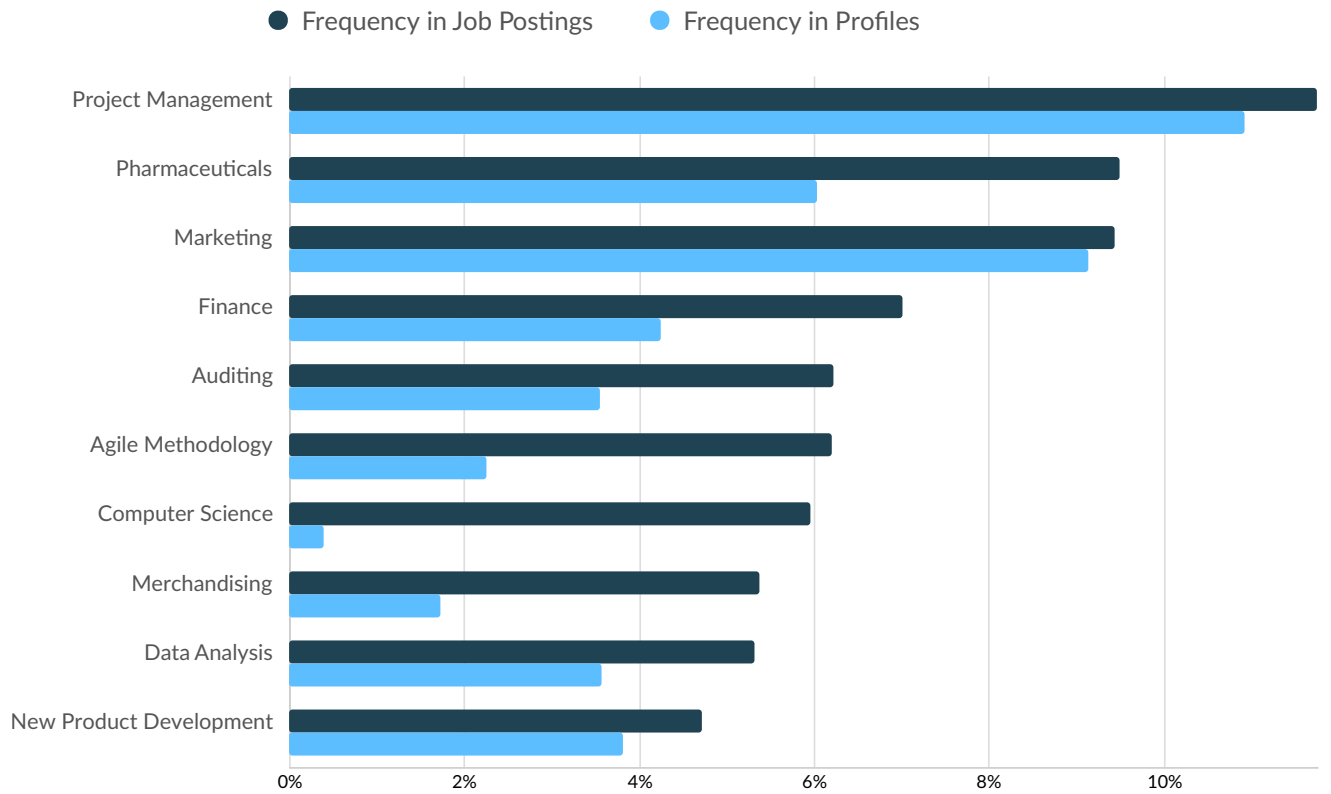
## Top Posted Job Titles

	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Direct Support Professionals	1,604 / 583	3 : 1 	26 days
Sales Associates	1,342 / 564	2 : 1 	26 days
Certified Home Health Aides	1,355 / 453	3 : 1 	33 days
Retail Sales Associates	1,383 / 449	3 : 1 	28 days
Security Officers	1,385 / 434	3 : 1 	30 days
Registered Nurses	2,463 / 374	7 : 1 	25 days
Administrative Assistants	731 / 360	2 : 1 	31 days
Dishwashers	845 / 352	2 : 1 	32 days
Team Members	1,162 / 345	3 : 1 	29 days
Project Managers	578 / 309	2 : 1 	22 days

## Top Industries

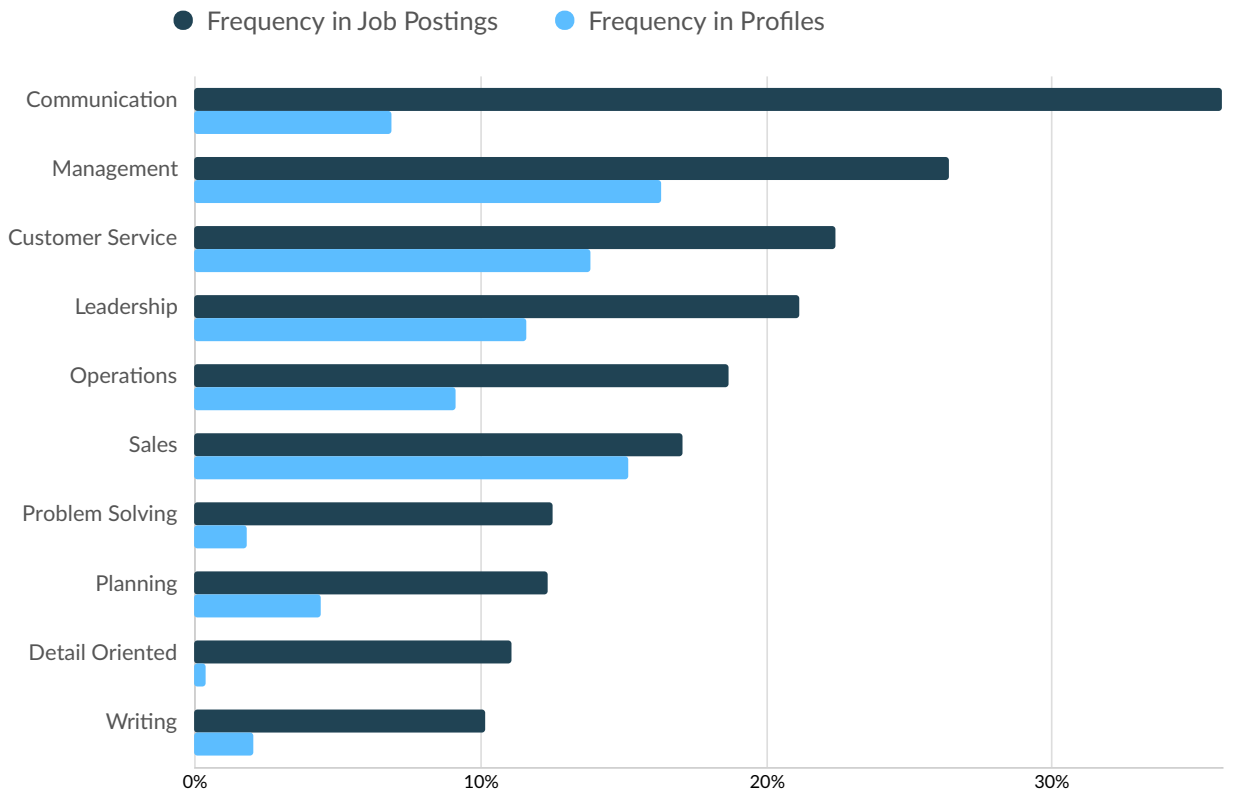
	Total/Unique (Jan 2021 - Mar 2024)	Posting Intensity	Median Posting Duration
Pharmaceutical Preparation Manufacturing	26,600 / 12,216	2 : 1 	25 days
Wireless Telecommunications Carriers (except Satellite)	21,701 / 6,726	3 : 1 	30 days
General Medical and Surgical Hospitals	22,908 / 5,359	4 : 1 	31 days
Pharmacies and Drug Retailers	17,231 / 3,767	5 : 1 	33 days
Custom Computer Programming Services	4,759 / 2,972	2 : 1 	22 days
Biological Product (except Diagnostic) Manufacturing	7,971 / 2,535	3 : 1 	30 days
Other Scientific and Technical Consulting Services	5,445 / 2,053	3 : 1 	25 days
Computer Systems Design Services	2,613 / 1,807	1 : 1 	18 days
Limited-Service Restaurants	4,552 / 1,775	3 : 1 	30 days

# Top Specialized Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	14,760	12%	12,821	11%	+19.8%	Growing
Pharmaceuticals	11,933	10%	7,090	6%	+19.6%	Growing
Marketing	11,860	9%	10,734	9%	+23.0%	Rapidly Growing
Finance	8,809	7%	4,992	4%	+27.3%	Rapidly Growing
Auditing	7,806	6%	4,163	4%	+21.8%	Rapidly Growing
Agile Methodology	7,792	6%	2,657	2%	+19.8%	Growing
Computer Science	7,494	6%	469	0%	+26.8%	Rapidly Growing
Merchandising	6,757	5%	2,023	2%	+15.0%	Growing
Data Analysis	6,683	5%	4,196	4%	+25.8%	Rapidly Growing
New Product Development	5,939	5%	4,478	4%	+24.1%	Rapidly Growing

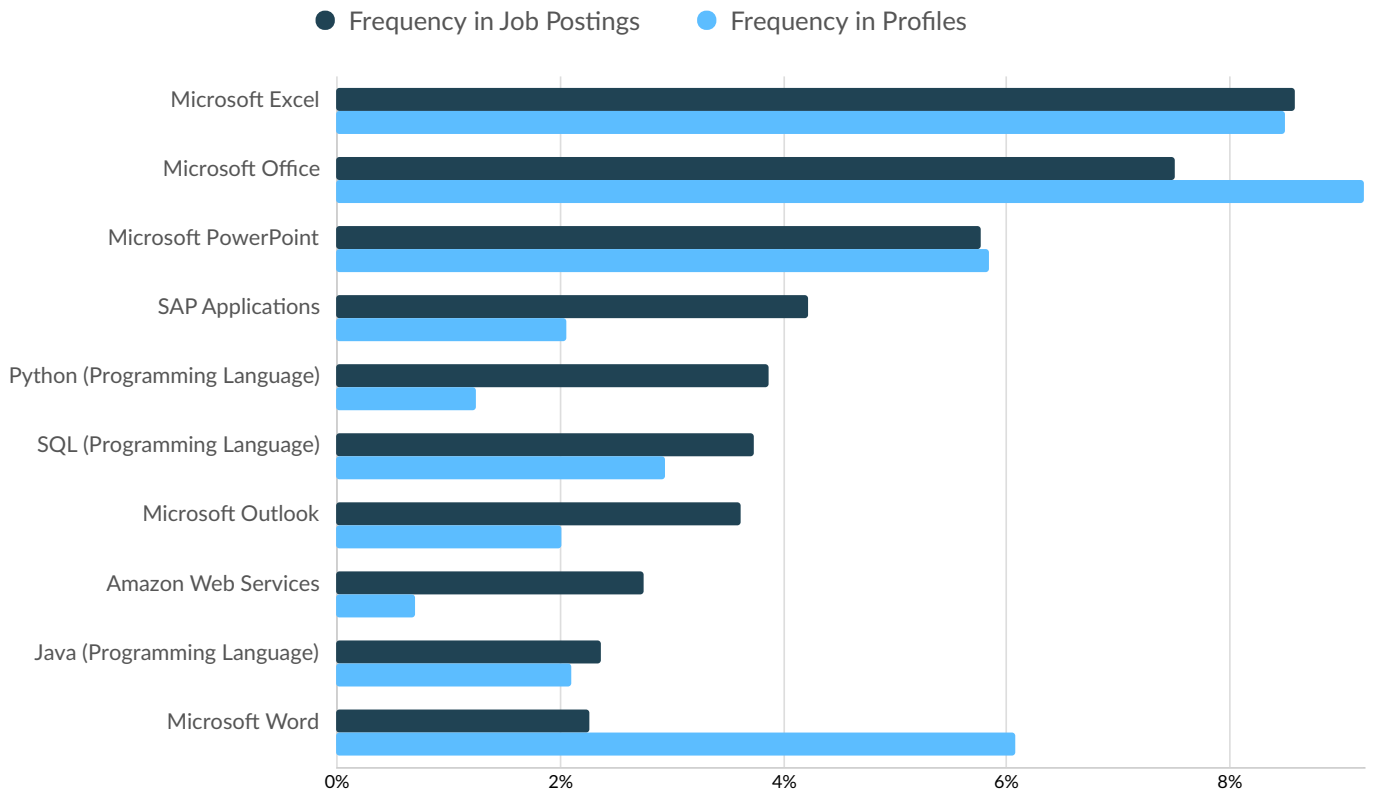
# Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	45,153	36%	8,127	7%	+3.6%	Lagging
Management	33,153	26%	19,146	16%	+5.3%	Stable
Customer Service	28,176	22%	16,277	14%	+5.2%	Stable
Leadership	26,584	21%	13,623	12%	+8.5%	Stable
Operations	23,474	19%	10,713	9%	+8.1%	Stable
Sales	21,481	17%	17,849	15%	+7.8%	Stable
Problem Solving	15,767	13%	2,163	2%	+11.3%	Growing
Planning	15,509	12%	5,187	4%	+10.9%	Growing
Detail Oriented	13,929	11%	506	0%	+7.1%	Stable
Writing	12,767	10%	2,410	2%	+11.8%	Growing



# Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Excel	10,781	9%	9,968	8%	+17.7%	Growing
Microsoft Office	9,436	8%	10,804	9%	+18.5%	Growing
Microsoft PowerPoint	7,245	6%	6,871	6%	+26.1%	Rapidly Growing
SAP Applications	5,312	4%	2,420	2%	+21.6%	Rapidly Growing
Python (Programming Language)	4,864	4%	1,476	1%	+24.5%	Rapidly Growing
SQL (Programming Language)	4,706	4%	3,455	3%	+6.4%	Stable
Microsoft Outlook	4,553	4%	2,364	2%	+25.0%	Rapidly Growing
Amazon Web Services	3,468	3%	829	1%	+24.0%	Rapidly Growing
Java (Programming Language)	2,983	2%	2,473	2%	+17.4%	Growing
Microsoft Word	2,852	2%	7,134	6%	+7.2%	Stable

# Top Qualifications

	Postings with Qualification
Valid Driver's License	8,937
Master Of Business Administration (MBA)	5,036
Registered Nurse (RN)	4,614
Basic Life Support (BLS) Certification	2,444
Cardiopulmonary Resuscitation (CPR) Certification	2,093
Project Management Professional Certification	1,322
Licensed Practical Nurse (LPN)	1,125
Certified Public Accountant	993
Advanced Cardiovascular Life Support (ACLS) Certification	946
First Aid Certification	887

# Appendix A

## Top Posting Sources

Website	Postings on Website (Jan 2021 - Mar 2024)
indeed.com	32,637
dejobs.org	21,433
simplyhired.com	19,826
jobsinpaterson.com	9,423
nj.gov	7,081
disabledperson.com	6,398
myworkdayjobs.com	6,106
careerbuilder.com	6,010
dice.com	5,932
jnj.com	4,516
verizon.com	4,400
icims.com	3,857
biospace.com	3,778
craigslist.org	3,464
careerjet.com	2,848
lakewoodnjrecruiter.com	2,677
rwjbarnabashealthcareers.org	2,517
latpro.com	2,243
recruitenetworks.com	2,144
glassdoor.com	2,049
arkansasjobboard.com	1,619
ziprecruiter.com	1,372
careercast.com	1,351
newyorkrecruiter.com	1,169
myworkdaysite.com	1,157

# Appendix B

## Sample Postings

# Executive Support Managers – Everest Group in Warren, NJ (Mar 2024 - Active)

## Executive Support Technician

Link to Live Job Posting: [wd5.myworkdaysite.com](https://wd5.myworkdaysite.com)

Location: Warren, NJ

O\*NET: 15-1232.00

Company: Everest Group

Job Title: Executive Support Managers

Executive Support Technician page is loaded  
Executive Support Technician locations  
Warren, NJ  
time type Full time  
posted on Posted 2 Days Ago  
job requisition id R5048

Title:

Executive Support Technician Company:

Everest Global Services, Inc.

Job Category:

Technology Job Description:

About Everest:

It's an exciting time for Everest Group, Ltd. (Everest)! As we continue on our journey, we see significant opportunity ahead of us to expand our reach, build diversity, and enhance our capabilities in critical markets. Everest is a leading global reinsurance and insurance provider, operating for nearly 50 years through subsidiaries in the Bermuda, Canada, Europe, Singapore, US, and other territories. Our strengths include extensive product and distribution capabilities, a strong balance sheet, and an innovative culture. Throughout our history, Everest has maintained its discipline and focuses on creating long-term value through underwriting excellence and strong risk and capital management. But the most critical asset in this organization is our people. About the

Role:

We are seeking an Executive Support Technician to deliver Level I and II "white glove" support services to our company's Executives. As an Executive Support Technician, you are the face of IT with Everest's senior executives, providing immediate walk-up support to internal employees. Strong interpersonal communication skills with a high degree of empathy are a must. We want people for whom going over and above is second nature. Have a passion for customer service and a commitment to exceeding expectations. This role is expected to achieve the highest levels of Customer Service, professionalism, and integrity across all support delivered. This role requires an individual with significant experience in this area and a proven track record of success.

Responsibilities:

Consistently demonstrate world-class customer support to the VIP community supported. Develops and maintains productive relationships with the executive personnel being supported. Excellent communication skills that are meaningful to technical and non-technical audiences. Independently resolves complex issues promptly. Support executive support administrative assistants and provide daily check-ins with the assistants to handle all mobile and Office phone issues. Provide day-to-day support, which includes break/fix support for all devices (hardware [PCs, phones, iPads], software (O365, Intune, Duo, WebEx). Deliver remote support for executives traveling and be flexible with support hours. Assist global executives visiting the facility with their technology needs. Available off hours to provide remote support on a rotating basis - (24x7) Team player and willing to be flexible. Report statistics and status of all VIP Tickets Support the Service Desk, Knowledge

### Self-Sufficiency Qualifications:

Strong technical background in all technology, supported by the ability to provide clear and concise direction to the team. They have demonstrated the ability to increase performance by analyzing SLA compliance and ticket characteristics and creating effective practices in response to trends. Excellent written and oral communication. Able to develop and communicate practical approaches to customers, management, and other IT teams. Proven ability to continuously increase efficiency and reduce errors using multiple methods such as process development, job aids, training, organizational management, etc. Must be highly customer-service-focused. A bachelor's degree is preferred and can be substituted with appropriate experience, background, and certifications. Four years of experience resolving issues and fulfilling service requests for VIP-level customers (or five additional years of Information Technology experience without a degree) Experience with Information Technology Service Management (ITSM) Ticketing Systems (ServiceNow preferred) managing tickets and assigned tickets (i.e., VIP Tickets in the VIP Ticket Queue)

### Preferred Skills:

Strong technical knowledge and ability to independently solve technical issues and problems quickly for our most senior executives. Networking skills to support troubleshooting within a WIFI and or wired environment. Excellent customer service and organizational skills. Act as a role model within the team by demonstrating flawless customer service, patience, and etiquette. Strong communication skills and ability to explain technological solutions to colleagues with a wide range of computer knowledge. Ability to work accurately, independently, and efficiently through varying request and incident types. Flexibility for off-hour support and adaptability to changes. Ability to multi-task, to prioritize assignments, and to meet deadlines. Thorough with solid attention to detail. Ability to work independently and in a team. Quick learner of new tools and technologies. Knowledge of IT regulations and standards, e.g., ITSM, ITIL, SOX, etc. Our Culture At Everest, our purpose is to provide the world with protection. We help clients and businesses thrive, fuel global economies, and create sustainable value for our colleagues, shareholders and the communities that we serve. We also pride ourselves on having a unique and inclusive culture which is driven by a unified set of values and behaviors. Click [here](#) to learn more about our culture. Our Values are the guiding principles that inform our decisions, actions and behaviors. They are an expression of our culture and an integral part of how we work: Talent. Thoughtful assumption of risk. Execution. Efficiency. Humility. Leadership. Collaboration. Diversity, Equity and Inclusion. Our Colleague Behaviors define how we operate and interact with each other no matter our location, level or function: Respect everyone. Pursue better. Lead by example. Own our outcomes. Win together. All colleagues are held accountable to upholding and supporting our values and behaviors across the company. This includes day to day interactions with fellow colleagues, and the global communities we serve. #LI-Hybrid #LI-AS1

### Type:

#### Regular Time Type:

Full time

#### Primary Location:

Warren, NJ

# Security Officers – PVH in Bridgewater, NJ (Mar 2024 - Active)

<b>Security Officer</b>	
Link to Live Job Posting: <a href="https://careers.pvh.com">careers.pvh.com</a>	
Location: Bridgewater, NJ	O*NET: 33-9032.00
Company: PVH	Job Title: Security Officers
Security Officer - PVH Corp. R43947 Bridgewater, New Jersey, United States Part Time Multi-brand Non-Retail Design Your Future at PVH Security Officer - PVH Corp.	
<b>POSITION SUMMARY</b>	
<p>This role will primarily focus on maintaining a secure environment at the Bridgewater, NJ office. They will oversee access to the building and interact with visitors to ensure they are properly escorted while on property. They will be first responders to all emergencies and will liaison with local authorities. This is a part time role that will require three days onsite Tuesday, Wednesday and Thursday with hours 7:30-5:00PM.</p>	
<b>PRIMARY RESPONSIBILITIES/ACCOUNTABILITIES OF THE JOB</b>	
<p>Regularly patrol designated areas, enforce security regulations, maintain secure areas, assess possible hazards, identifying, and relocating unauthorized personnel. Serve as primary contact in case of emergency. Serve as liaison for police, fire, and other emergency personnel responding to incidents, providing information and assistance as needed.</p>	
<b>QUALIFICATIONS &amp; EXPERIENCE</b>	
<b>Experience:</b>	
3 years of experience in a Corporate Security environment. CPR certified	
<b>Education:</b>	
Requires a high school diploma, Associates degree preferred.	
<b>Skills:</b>	
<p>Strong communication skills, Basic computer skills, Strong interpersonal skills. #LI-BC10 #LI-Onsite PVH Corp. or its subsidiary ("PVH") is an equal opportunity employer and considers all applicants for employment on the basis of their individual capabilities and qualifications, consistent with applicable law and without regard to race, color, sex, gender identity or expression, age, religion, creed, national origin, citizenship status, sexual orientation, genetic information, physical or mental disability, military status or any other characteristic protected under federal, state or local law. In addition to complying with all applicable laws, PVH also has a strong corporate commitment to inclusion, diversity and to ensuring that all current and future PVH associates are compensated solely on job-related factors such as skill, ability, educational background, work quality, experience and potential. To achieve these goals, across the United States and its territories, PVH prohibits any PVH employee, agent or representative from requesting or otherwise considering any job applicant's current or prior wages, salary or other compensation information in connection with the hiring process. Accordingly, applicants are asked not to disclose this salary history information to PVH</p>	

# Client Specialists – Talbots in Bound Brook, NJ (Mar 2024 - Active)

<b>Client Specialist</b>	
Link to Live Job Posting: <a href="https://jobs.talbots.com">jobs.talbots.com</a>	
Location: Bound Brook, NJ	O*NET: 43-4051.00
Company: Talbots	Job Title: Client Specialists
<p>Client Specialist</p> <p><b>Location:</b></p> <p>Bound Brook, New Jersey USJob Number21192Bound Brook, New Jersey USPart TimeTalbots is a leading omni-channel specialty retailer of women's clothing, shoes and accessories. Established in 1947, the company is known for modern classic style that's both timeless and timely, fine quality craftsmanship and gracious service. At Talbots relationships are the key to our business, we hire individuals who bring new ideas to the table, understand smart risk taking and can enhance an already thriving culture. With a commitment to offer modern classic style for every body type, through a full range of sizes, inclusive to every woman in your life.</p> <p><b>What We Offer:</b></p> <p>Growth! Here at Talbots our goal is to give you the tools to grow beyond this position and into the next.Incentive OpportunitiesGenerous Merchandise Discounts! Our associates receive 50% off Talbots and select Haven Well Within brand items. Additionally, you may also be eligible for discounts at the brands across KnitWell Group.</p> <p><b>Other Perks:</b></p> <p>Referral Incentive Program, discounts on travel, shopping, concerts and more.What we</p> <p><b>Value WE CARE:</b></p> <p>We Win as a team and are dedicated to ensuring and applauding each other's success.We Encourage creativity, innovation and smart risk-taking.We are Committed to building relationships with our customers and associates by knowing, serving, and delighting them.We Act with integrity, transparency, candor, and respect.We Respect, honor and value diversity and are invested in cultivating a dynamic and inclusive culture.We Embrace community by bringing positive change to those we live and work in.</p> <p><b>Who You Are:</b></p> <p>Driven to create, build and cultivate relationships with customers and the community with a focus on prospecting and establishing a strong clientele from existing and new customers.Possesses a strong ambition and passion for achieving goals, both as an individual and as a member of the store team and thrives working in a team environment.Able to work cooperatively in a diverse work environmentPassionate about selling and seeks organized and thoughtful ways to drive new traffic into the store.Possess excellent written and verbal communication skills and a high level ofDemonstrates strong planning and organizational skills to proactively contact clientele with the intent to sell in a way that is relevant, timely and meaningful for her.Professional, assertive, and friendly with the ability to make decisionsPossess the technological aptitude to navigate POS/computer/iPad/handheld systems.Have open availability of 20 - 29 hours per weekAble to work a flexible schedule based on the needs of the business including evenings, weekends, and holidays.Comfortable climbing ladders, moving around regularly, and standing for extended periods of time.Able to bend, reach, stretch for product as well as lift, carry, and move at least 40 lbs.</p> <p><b>What You'll Do:</b></p>	



Create and foster a culture of hospitality through exceptional customer experiences and build enduring relationships both internally and externally. Support all service enhancers to build strong relationships including active use of Concierge. Achieve sales and service metrics in key measurable areas including: Clientelling/Outreach, Appointment Setting, Talbots Classic Awards etc. Plan and prioritize tasks and responsibilities to meet the needs of the customer and business. Seek to understand customer needs & wants with curiosity and confidence through intentional conversation. Share current products and fashion trends with customers to appropriately wardrobe, inspire and build trust. Actively participate in community/store activities and events that promote the Talbots. Professionally represent the brand

**Note:**

This position description is intended to describe the general nature of work being performed by associates assigned to this job. It is not intended to be inclusive of all duties and responsibilities and is subject to change. Talbots is an equal opportunity employer and welcomes applications from diverse candidates. Hiring decisions are based upon a candidate's qualifications as they relate to the requirements of the position under consideration and are made without regard to race, sex, national origin, color, age, disability, veteran status, pregnancy, sexual orientation, religion, or any other category protected by applicable law. Talbots is committed to providing reasonable accommodations for job applicants with disabilities. If you require an accommodation to perform the essential duties of the position you are seeking or to participate in the application process please contact [recruiting@talbots.com](mailto:recruiting@talbots.com). Talbots will make reasonable accommodations for otherwise qualified applicants or employees, unless such accommodations would impose an undue hardship on the operations of the Company's business.

# Sanitation Associates – Verano Holdings in Somerville, NJ (Mar 2024 - Active)

## Sanitation Associate - Somerville - NJ

Link to Live Job Posting: [jobs.madison.com](https://jobs.madison.com)

Location: Somerville, NJ

O\*NET: 99-9999.00

Company: Verano Holdings

Job Title: Sanitation Associates

Sanitation Associate - Somerville - NJ Verano Holdings Corp. Somerville, NJ Full-time Manufacturing / Production / Operations Posted on March 20, 2024

**Job Summary** The Sanitation Associate is responsible for cleanliness and upkeep of the building and carrying out sanitation, stocking, and cleaning duties.

**Essential Duties and Responsibilities** Clean and supply designated building areas, including but not limited to dusting, sweeping, vacuuming, mopping, and cleaning ceiling vents and restrooms. Perform and document routine inspection activities. Carry out heavy cleansing tasks and special projects. Support harvest in sanitation of gardens as needed. Utilize various machines and sanitation equipment such as sprayers, power mops, steam cleaners, etc. Notify management of occurring deficiencies or repair needs. Stock and maintain supply rooms. Follow all health and safety regulations. Perform other duties as assigned by management.

**Minimum Qualifications** Previous knowledge of cleaning chemicals and supplies. Must be able to operate and maintain heavy equipment and machinery in a safe manner. Comfortable with heights, soil and water, and tight spaces. Able to climb, squat, bend, twist, stand for at least 8 hours per day, and lift up to 25 pounds. Must be 21 years of age or older and able to successfully register with the state's cannabis commission as an agent. Must be able to comply with all laws, regulations, and policies associated with the industry.

**Preferred Qualifications** High school diploma, GED, or equivalent preferred. Previous experience in janitorial, custodial, and/or maintenance fields preferred. Material Safety Data Sheets (MSDS) and Occupational Safety and Health Administration (OSHA) knowledge preferred.

**Physical and Mental Demands** While performing the duties of this job, the employee is frequently required to remain in a stationary position, move and/or position oneself, communicate, operate and/or prepare, place, position objects, tools, or controls. The employee must occasionally move packages weighing up to 25 lb. Able to stand for 90% of the time. Comfortable with heights, occasionally ascends/descends a ladder to service the lights, filters, trellis netting and ceiling fans up to 25ft. Comfortable working atop and traversing scaffolding, when required. Comfortable with changing environment temperatures and humidity. Exposure to cleaning products/chemicals such as bleach, detergents, abrasives, degreasers, acid cleaners, alkalis, Organic Solvents and Other cleaning agents. Exposure to pollen, dust, dander, and other nature elements. Specific vision abilities required by this job include close observation and the ability to adjust focus. The mental and physical requirements described here are representative of those that must be met by an individual, with or without reasonable accommodation, to successfully perform the essential functions of this position.

**Working Environment** Work is performed in a warehouse environment. The employee is occasionally exposed to moving mechanical parts and risk of electrical shock. The noise level in the work environment is usually moderate. The work environment characteristics described here are representative of those an individual encounters while performing the essential functions of this position.

We are proud to be an equal opportunity employer. We place priority in an environment of inclusion, diversity and social justice and are committed to securing a better, brighter way forward for our employees, our markets, and our communities.

Verano Holdings Corp. (

CSE:

VRNO) (

OTCQX:

VRNOF), one of the U.S. cannabis industry's leading companies based on historical revenue, geographic scope and brand performance, is a vertically integrated, multi-state operator embracing a mission of saying Yes to plant progress and the bold exploration of cannabis. Verano offers a superior cannabis shopping experience in medical and adult use markets under the Zen Leaf and MV dispensary banners and produces a comprehensive suite of high-quality, regulated cannabis products sold under its diverse portfolio of trusted consumer brands including Verano, MV, Savvy, BITS, Encore, and Avexia. Verano's active operations span 13 U.S. states, comprised of 14 production facilities with over 1,000,000 square feet of cultivation capacity. Learn more at [www.verano.com](http://www.verano.com).

# Application Engineers – Henkel in Bridgewater, NJ (Mar 2024 - Active)

<b>Application Engineer</b>	
Link to Live Job Posting: <a href="https://jobs.sciencecareers.org">jobs.sciencecareers.org</a>	
Location: Bridgewater, NJ	O*NET: 15-1252.00
Company: Henkel	Job Title: Application Engineers
Application EngineerHENKEL	
UPDATE DATE :	
today	
MAR 29, 2024	
COUNTRY :	
USA	
REGION :	
NEW JERSEY	
COUNTY :	
SOMERSET COUNTY	
TOWN :	
BRIDGEWATER	
CATEGORY :	
IT - WEB	
CONTRACT TYPE :	
PERMANENT	
AVAILABILITY :	
FULL TIME	
Job descriptionAt Henkel, you can build on a strong legacy and leading positions in both industrial and consumer businesses to reimagine and improve life every day. If you love challenging the status quo, join our community of over 50,000 pioneers around the globe. Our teams at Henkel Adhesive Technologies help to transform entire industries and provide our customers with a competitive advantage through	

adhesives, sealants and functional coatings. With our trusted brands, our cutting-edge technologies and our disruptive solutions, you will have countless opportunities to explore new paths and develop your skills. Grow within our future-led businesses, our diverse and vibrant culture and find a place where you simply belong. All to leave your mark for more sustainable growth. Dare to make an impact?

## YOUR ROLE

This lab based Application Engineer will support and communicate with both the APC (Consumer Goods Adhesives) Application Engineering Field Team and Sales Team from our Bridgewater site by using all available digital tools (phone, e-mail, Microsoft Teams, etc.). Lead internal and external technical requests and projects for Packaging & Labeling team. Create and adapt test methods/plans based on specific customer needs and applications within the Packaging & Labeling market. Prioritize and carry out concurrent testing in the laboratory based on incoming customer requests and other projects, including performing physicals, performance, and applications testing. Organize and analyze lab results with internal databases and other digital tools. Interpret data to make product recommendations, develop solutions, or propose subsequent experimental steps. Prepare clear laboratory reports for customer correspondence, which present findings and conclusions. Make presentations to internal work group or Packaging and Labeling department. Run and ensure laboratory and application equipment are calibrated and safety checked in compliance with local regulations as well as standardize and develop new test methods. Lead ongoing harmonization and administration of laboratory test methods. Run and perform customer lab demonstrations using application equipment.

## YOUR SKILLS

BS Chemical Engineering, Materials Science Engineering, Packaging Engineering, or other equivalent degree with industry experience. 1-5 plus years of technical industry experience, in adhesives or packaging and labeling market preferred. Ability to multi-task with strong analytical and mechanical skills. Aptitude and ability to operate various adhesive applications equipment. Demonstration of organizational, project management, and time management skills. Effective written and verbal communication skills. The salary for this role is \$73,200.00 - \$85,600.00. This is the range that we in good faith anticipate relying on when setting wages for this position. We may ultimately pay more or less than the posted range and this range. This salary range may also be modified in the future. Henkel does not accept unsolicited resumes from search firms or employment agencies. Unsolicited referrals and resumes are considered Henkel property and therefore, Henkel will not pay a fee for any placement resulting from the receipt of an unsolicited referral. At Henkel's request only, preferred vendors may be invited to refer talent for specific open positions. In these cases, a fully-executed agreement with Henkel must be in place and current. All employees applying for an internal position must have a discussion with his/her manager about their interest in a job posting opportunity. The discussion will not preclude the employee from interviewing if their skills meet the job requirements. At Henkel, we come from a broad range of backgrounds, perspectives, and life experiences. We believe the uniqueness of all our employees is the power in us. Become part of the team and bring your uniqueness to us! We welcome all applications across different races, colors, religions, sexes, national origins, disabilities, veteran statuses, ages, sexual orientations, gender identities and expressions, and other legally protected characteristics.

# Appendix C - Data Sources and Calculations

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.