# **Job Posting Analytics**

Lightcast Q4 2023 Data Set

January 2024

## **Parameters**

Select Timeframe: Jan 2023 - Dec 2023

Regions:

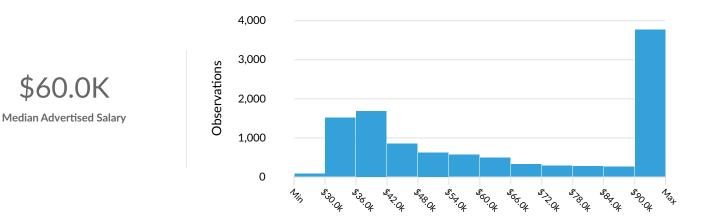
Code	Description				
34035	Somerset County, NJ				
Minimum E	xperience Required: Any				
Advertised	Salary: Include all postings regardless				
Education Level: Any					
Job Type:	Include Internships				
Company Type:					
Non-Staff	ng Companies				
Keyword Se	earch:				
Posting Typ	e: Newly Posted				

### Job Postings Overview

34,1663,167Unique PostingsEmployers Competing85,133 Total Postings3,816 Total Employers27 Days2 : 1Median Posting Duration<br/>Regional Average: 27 DaysPosting Intensity

## **Advertised Salary**

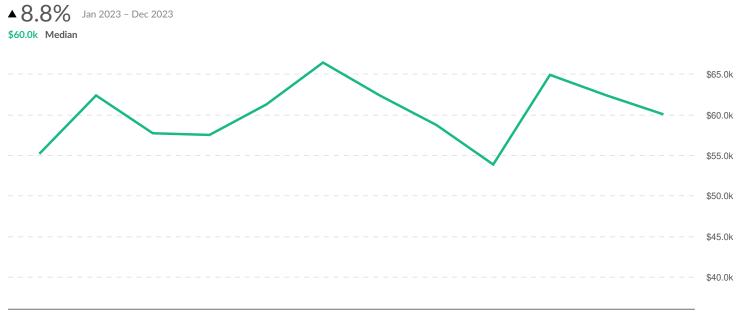
There are **10,637** advertised salary observations (31% of the 34,166 matching postings).



Advertised Salary

Regional Average: 2 : 1

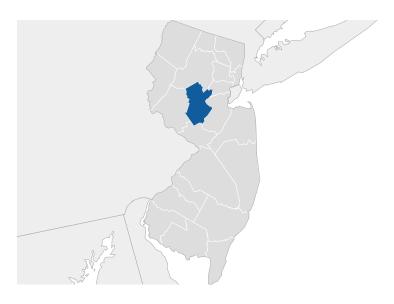
## Advertised Wage Trend



#### 10,637 Job Postings

Jan '23	Feb '23	Mar '23	Apr '23	May '23	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23

## Job Postings Regional Breakdown



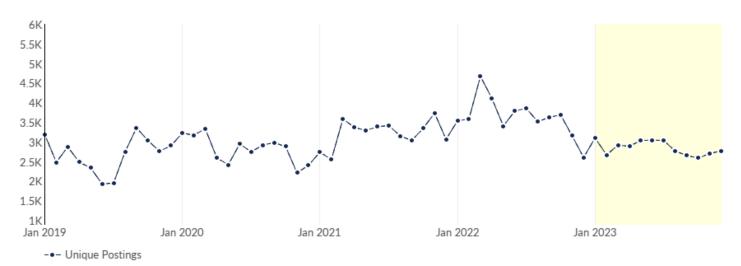
### County

Somerset County, NJ

Unique Postings (Jan 2023 - Dec 2023)

34,166

## Unique Postings Trend



Month	Unique Postings	Posting Intensity
Dec 2023	2,770	2:1
Nov 2023	2,703	2:1
Oct 2023	2,587	2:1
Sep 2023	2,656	3:1
Aug 2023	2,762	2:1
Jul 2023	3,035	2:1
Jun 2023	3,045	2:1
May 2023	3,035	3:1
Apr 2023	2,889	3:1
Mar 2023	2,916	2:1
Feb 2023	2,669	3:1
Jan 2023	3,099	3:1

## **Education Breakdown**

Education Level	Unique Postings	% of Total
No Education Listed	12,982	38%
High school or GED	7,342	21%
Associate degree	2,017	6%
Bachelor's degree	12,835	38%
Master's degree	5,030	15%
Ph.D. or professional degree	1,740	5%

## Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	7,342	0	21%
Associate degree	1,283	483	4%
Bachelor's degree	10,993	1,667	32%
Master's degree	1,114	3,224	3%
Ph.D. or professional degree	452	1,288	1%

## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	16,094	47%
0 - 1 Years	4,665	14%
2 - 3 Years	4,809	14%
4 - 6 Years	4,994	15%
7 - 9 Years	1,859	5%
10+ Years	1,745	5%

## **Top Companies Posting**

	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Johnson & Johnson	2,123 / 1,012	2:1	26 days
Verizon Communications	3,240 / 964	3:1	32 days
Daiichi Sankyo	4,945 / 956	5:1	33 days
RWJBarnabas Health	3,198 / 872	4:1	32 days
Hackensack Meridian Health	2,535 / 636	4:1	26 days
Sanofi	1,830 / 609	3:1	27 days
Regeneron Pharmaceuticals	881 / 376	2:1	38 days
Bristol-Myers Squibb	663 / 361	2:1	16 days
Cognizant Technology Solutions	936 / 328	3:1	30 days
Labcorp Drug Development	1,270 / 309	4:1	31 days

## **Top Cities Posting**

Bernards, NJ   16,423 / 5,189   3 : 1   29 days     Raritan, NJ   7,296 / 3,432   2 : 1   25 days     Warren, NJ   5,204 / 2,684   2 : 1   28 days     Somerville, NJ   7,043 / 2,578   3 : 1   27 days	City	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Raritan, NJ   7,296 / 3,432   2 : 1   25 days     Warren, NJ   5,204 / 2,684   2 : 1   28 days     Somerville, NJ   7,043 / 2,578   3 : 1   27 days	Bridgewater, NJ	21,185 / 8,765	2:1	27 days
Warren, NJ   5,204 / 2,684   2 : 1   28 days     Somerville, NJ   7,043 / 2,578   3 : 1   27 days	Bernards, NJ	16,423 / 5,189	3:1	29 days
Somerville, NJ     7,043 / 2,578     3 : 1     27 days	Raritan, NJ	7,296 / 3,432	2:1	25 days
	Warren, NJ	5,204 / 2,684	2:1	28 days
	Somerville, NJ	7,043 / 2,578	3:1	27 days
Montgomery, NJ     5,405 / 2,317     2 : 1     25 days	Montgomery, NJ	5,405 / 2,317	2:1	25 days
Bound Brook, NJ     5,476 / 2,264     2 : 1     28 days	Bound Brook, NJ	5,476 / 2,264	2:1	28 days
Hillsborough, NJ 5,076 / 1,857 3 : 1 26 days	Hillsborough, NJ	5,076 / 1,857	3:1	26 days
Bedminster, NJ     2,755 / 1,156     2 : 1     29 days	Bedminster, NJ	2,755 / 1,156	2:1	29 days
Watchung, NJ     1,967 / 859     2 : 1     24 days	Watchung, NJ	1,967 / 859	2:1	24 days

## **Top Posted Occupations**

	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Retail Salespersons	2,905 / 1,127	3:1	26 days
Software Developers	2,128 / 1,050	2:1	26 days
Registered Nurses	3,216 / 1,041	3:1	26 days
Managers, All Other	2,163 / 949	2:1	27 days
First-Line Supervisors of Retail Sales Workers	1,645 / 758	2:1	28 days
Computer Occupations, All Other	1,372 / 705	2:1	25 days
Medical and Health Services Managers	1,784 / 663	3:1	27 days
Home Health and Personal Care Aides	1,628 / 608	3:1	27 days
Marketing Managers	1,609 / 597	3:1	25 days
Fast Food and Counter Workers	1,500 / 583	3:1	27 days

## **Top Posted Occupations**

Retail Salespersons   2,905 / 1.27   3:1   26 days     Software Developers   2,128 / 1.050   2:1   26 days     Registered Nurses   3,004 / 1.002   3:1   26 days     Managers, All Other   1,731 / 774   2:1   27 days     First-Line Supervisors of Retail Sales Workers   1,645 / 758   2:1   27 days     Marketing Managers   1,609 / 597   3:1   27 days     Sales Representatives, Wholesale and Manufacturing.   1,262 / 525   2:1   27 days     Fast Food and Counter Workers   1,310 / 507   3:1   27 days     Fast Food and Counter Workers   1,362 / 470   3:1   27 days     General and Operations Managers   1,362 / 470   3:1   26 days     General and Operations Managers   1,058 / 416   3:1   26 days     Sales Managers   740 / 375   2:1   25 days     Clinical Research Coordinators   1,239 / 367   3:1   24 days     Computer Systems Analysts   682 / 343   2:1   26 days     Gonputer User Support Specialists   528 / 302   2:1   26 days     Security Guards   724 / 302	Occupation (O*NET)	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Registered Nurses3,004 / 1,0023 : 126 daysManagers, All Other1,731 / 7742 : 127 daysFirst-Line Supervisors of Retail Sales Workers1.645 / 7582 : 128 daysMedical and Health Services Managers1,784 / 6633 : 127 daysMarketing Managers1,609 / 5973 : 125 daysSales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products1,262 / 5252 : 127 daysFast Food and Counter Workers1,310 / 5073 : 127 daysHome Health Aides1,343 / 5003 : 127 daysCustomer Service Representatives1,662 / 4703 : 126 daysSales Managers1,058 / 4163 : 126 daysSales Managers1,058 / 4163 : 126 daysGeneral and Operations Managers1,058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysSuineas Intelligence Analysts642 / 3432 : 124 daysComputer Systems Analysts540 / 3222 : 124 daysComputer Systems Analysts528 / 3022 : 125 daysSecurity Guards724 / 3022 : 126 daysFinancial and Investment Analysts528 / 3022 : 126 daysGomputer User Support Specialists528 / 3022 : 126 daysSecurity Guards724 / 3022 : 126 daysFinancial and Investment Analysts528 / 3022 : 126 daysSecurity Guards724	Retail Salespersons	2,905 / 1,127	3:1	26 days
Managers, All Other1,731 / 7742:127 daysFirst-Line Supervisors of Retail Sales Workers1,645 / 7582:128 daysMedical and Health Services Managers1,784 / 6633:127 daysMarketing Managers1,609 / 5973:125 daysSales Representatives, Wholesale and Manufacturing. Except Technical and Scientific Products1,262 / 5252:127 daysFast Food and Counter Workers1,310 / 5073:127 daysHome Health Aides1,343 / 5003:127 daysCustomer Service Representatives1,362 / 4703:126 daysSales Managers1,058 / 4163:126 daysSales Managers1,058 / 4163:126 daysSales Managers1,058 / 4163:126 daysSales Managers1,029 / 3673:127 daysCustomer Service Representatives1,239 / 3673:126 daysSales Managers740 / 3752:121 daysClinical Research Coordinators1,239 / 3673:124 daysComputer Systems Analysts640 / 3122:124 daysComputer User Support Specialists528 / 3022:125 daysSecurity Guards724 / 3022:125 daysFinancial and Investment Analysts667 / 2983:129 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 days	Software Developers	2,128 / 1,050	2:1	26 days
First-Line Supervisors of Retail Sales Workers1,645 / 7582:128 daysMedical and Health Services Managers1.784 / 6633:127 daysMarketing Managers1.609 / 5973:125 daysSales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products1.262 / 5252:127 daysFast Food and Counter Workers1.310 / 5073:127 daysHome Health Aides1,343 / 5003:127 daysCustomer Service Representatives1,362 / 4703:126 daysSales Managers1,058 / 4163:126 daysSales Managers740 / 3752:125 daysSales Managers1,239 / 3673:127 daysClinical Research Coordinators1,239 / 3673:127 daysBusiness Intelligence Analysts682 / 3432:124 daysComputer Systems Analysts540 / 3222:125 daysGeneral and Investment Analysts528 / 3022:125 daysClinical and Investment Analysts528 / 3022:125 daysSecurity Guards724 / 3022:125 daysSecurity Guards724 / 3022:125 daysSecurity Guards1.071 / 2974:128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 days	Registered Nurses	3,004 / 1,002	3:1	26 days
Medical and Health Services Managers1.784 / 6633:127 daysMarketing Managers1.609 / 5973:125 daysSales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products1.262 / 5252:127 daysFast Food and Counter Workers1.310 / 5073:127 daysHome Health Aides1.343 / 5003:127 daysCustomer Service Representatives1.362 / 4703:126 daysGeneral and Operations Managers1.058 / 4163:126 daysSales Managers740 / 3752:127 daysClinical Research Coordinators1.239 / 3673:127 daysBusiness Intelligence Analysts682 / 3432:123 daysInformation Technology Project Managers592 / 3302:12:1Computer Systems Analysts540 / 3222:125 daysSecurity Guards724 / 3022:125 daysFinancial and Investment Analysts767 / 2983:129 daysSecurity Guards767 / 2983:129 daysSecurity Guards767 / 2983:129 daysSecurity Guards767 / 2983:124 daysSecurity Guards767 / 2983:1	Managers, All Other	1,731 / 774	2:1	27 days
Marketing Managers1,609 / 5973 : 125 daysSales Representatives, Wholesale and Manufacturing. Except Technical and Scientific Products1,262 / 5252 : 127 daysFast Food and Counter Workers1,310 / 5073 : 127 daysHome Health Aides1,343 / 5003 : 127 daysCustomer Service Representatives1,362 / 4703 : 128 daysGeneral and Operations Managers1,058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysClinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysComputer Systems Analysts540 / 3222 : 126 daysSecurity Guards724 / 3022 : 126 daysFinancial and Investment Analysts540 / 3222 : 126 daysSecurity Guards724 / 3022 : 126 daysFinancial and Investment Analysts540 / 3222 : 126 daysSecurity Guards724 / 3022 : 126 daysSecurity Guards727 / 2983 : 129 daysSecurity Guards<	First-Line Supervisors of Retail Sales Workers	1,645 / 758	2:1	28 days
Sales Representatives, Wholesale and Manufacturing. Except Technical and Scientific Products1.262 / 5252 : 127 daysFast Food and Counter Workers1.310 / 5073 : 127 daysHome Health Aides1.343 / 5003 : 127 daysCustomer Service Representatives1.362 / 4703 : 128 daysGeneral and Operations Managers1.058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysClinical Research Coordinators1.239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysComputer Systems Analysts540 / 3222 : 126 daysComputer User Support Specialists528 / 3022 : 126 daysSecurity Guards724 / 3022 : 126 daysNursing Assistants1.071 / 2974 : 126 daysNursing Assistants581 / 2962 : 124 days	Medical and Health Services Managers	1,784 / 663	3:1	27 days
Except Technical and Scientific Products1.262 / 5232:122121212121212112112111 <th< td=""><td>Marketing Managers</td><td>1,609 / 597</td><td>3:1</td><td>25 days</td></th<>	Marketing Managers	1,609 / 597	3:1	25 days
Home Health Aides1.343 / 5003 : 127 daysCustomer Service Representatives1,362 / 4703 : 128 daysGeneral and Operations Managers1,058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysClinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysInformation Technology Project Managers592 / 3302 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysManagement Analysts640 / 3122 : 126 daysSecurity Guards724 / 3022 : 125 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSeceretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 days		1,262 / 525	2:1	27 days
Customer Service Representatives1,362 / 4703 : 128 daysGeneral and Operations Managers1,058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysClinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysInformation Technology Project Managers592 / 3302 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysManagement Analysts640 / 3122 : 126 daysSecurity Guards724 / 3022 : 125 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 days	Fast Food and Counter Workers	1,310 / 507	3:1	27 days
General and Operations Managers1,058 / 4163 : 126 daysSales Managers740 / 3752 : 125 daysClinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysInformation Technology Project Managers592 / 3302 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysManagement Analysts640 / 3122 : 126 daysSecurity Guards724 / 3022 : 126 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecurative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 days	Home Health Aides	1,343 / 500	3:1	27 days
Sales Managers740 / 3752 : 125 daysClinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysInformation Technology Project Managers592 / 3302 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysManagement Analysts640 / 3122 : 123 daysComputer User Support Specialists528 / 3022 : 125 daysSecurity Guards724 / 3022 : 129 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 daysWaiters and Waitresses657 / 2862 : 127 days	Customer Service Representatives	1,362 / 470	3:1	28 days
Clinical Research Coordinators1,239 / 3673 : 127 daysBusiness Intelligence Analysts682 / 3432 : 123 daysInformation Technology Project Managers592 / 3302 : 124 daysComputer Systems Analysts540 / 3222 : 126 daysManagement Analysts640 / 3122 : 123 daysComputer User Support Specialists528 / 3022 : 125 daysSecurity Guards724 / 3022 : 129 daysFinancial and Investment Analysts1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 days	General and Operations Managers	1,058 / 416	3:1	26 days
Business Intelligence Analysts682 / 3432:123 daysInformation Technology Project Managers592 / 3302:124 daysComputer Systems Analysts540 / 3222:126 daysManagement Analysts640 / 3122:123 daysComputer User Support Specialists528 / 3022:125 daysSecurity Guards724 / 3022:129 daysFinancial and Investment Analysts1,071 / 2974:128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 daysWaiters and Waitresses657 / 2862:127 days	Sales Managers	740 / 375	2:1	25 days
Information Technology Project Managers592 / 3302:124 daysComputer Systems Analysts540 / 3222:126 daysManagement Analysts640 / 3122:123 daysComputer User Support Specialists528 / 3022:125 daysSecurity Guards724 / 3022:129 daysFinancial and Investment Analysts767 / 2983:129 daysNursing Assistants1,071 / 2974:128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 daysWaiters and Waitresses657 / 2862:127 days	Clinical Research Coordinators	1,239 / 367	3:1	27 days
Computer Systems Analysts540 / 3222:126 daysManagement Analysts640 / 3122:123 daysComputer User Support Specialists528 / 3022:125 daysSecurity Guards724 / 3022:129 daysFinancial and Investment Analysts767 / 2983:129 daysNursing Assistants1,071 / 2974:128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 daysWaiters and Waitresses657 / 2862:127 days	Business Intelligence Analysts	682 / 343	2:1	23 days
Management Analysts640 / 3122 : 123 daysComputer User Support Specialists528 / 3022 : 125 daysSecurity Guards724 / 3022 : 129 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 daysWaiters and Waitresses657 / 2862 : 127 days	Information Technology Project Managers	592 / 330	2:1	24 days
Computer User Support Specialists528 / 3022 : 125 daysSecurity Guards724 / 3022 : 129 daysFinancial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 daysWaiters and Waitresses657 / 2862 : 127 days	Computer Systems Analysts	540 / 322	2:1	26 days
Security Guards724 / 3022:129 daysFinancial and Investment Analysts767 / 2983:129 daysNursing Assistants1,071 / 2974:128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962:124 daysWaiters and Waitresses657 / 2862:127 days	Management Analysts	640 / 312	2:1	23 days
Financial and Investment Analysts767 / 2983 : 129 daysNursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 daysWaiters and Waitresses657 / 2862 : 127 days	Computer User Support Specialists	528 / 302	2:1	25 days
Nursing Assistants1,071 / 2974 : 128 daysSecretaries and Administrative Assistants, Except Legal, Medical, and Executive581 / 2962 : 124 daysWaiters and Waitresses657 / 2862 : 127 days	Security Guards	724 / 302	2:1	29 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive   581 / 296   2 : 1   24 days     Waiters and Waitresses   657 / 286   2 : 1   27 days	Financial and Investment Analysts	767 / 298	3:1	29 days
Medical, and Executive581/2962:124 daysWaiters and Waitresses657/2862:127 days	Nursing Assistants	1,071 / 297	4:1	28 days
		581 / 296	2:1	24 days
Food Service Managers 678 / 277 2:1 31 days	Waiters and Waitresses	657 / 286	2:1	27 days
	Food Service Managers	678 / 277	2:1	31 days

Computer Systems Engineers/Architects	553 / 269	2:1	27 days
Financial Managers	636 / 258	2:1	29 days
Project Management Specialists	535 / 248	2:1	27 days
Stockers and Order Fillers	561 / 246	2:1	26 days
Human Resources Specialists	609 / 235	3:1	27 days
Preschool Teachers, Except Special Education	871 / 225	4:1	25 days
Licensed Practical and Licensed Vocational Nurses	558 / 215	3:1	22 days
Maintenance and Repair Workers, General	374 / 212	2:1	28 days
Operations Research Analysts	425 / 200	2:1	23 days
Database Administrators	401 / 199	2:1	24 days
Automotive Service Technicians and Mechanics	520 / 199	3:1	29 days
Information Security Analysts	450 / 187	2:1	26 days
Medical Secretaries and Administrative Assistants	472 / 187	3:1	24 days
Accountants and Auditors	497 / 184	3:1	23 days
Patient Representatives	535 / 183	3:1	31 days
Psychiatric Technicians	728 / 179	4:1	29 days
Medical and Clinical Laboratory Technicians	602 / 170	4:1	24 days
Medical Assistants	401 / 169	2:1	29 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	364 / 169	2:1	33 days
First-Line Supervisors of Office and Administrative Support Workers	392 / 167	2:1	28 days
Market Research Analysts and Marketing Specialists	374 / 162	2:1	26 days
Software Quality Assurance Analysts and Testers	296 / 162	2:1	26 days
Laborers and Freight, Stock, and Material Movers, Hand	353 / 157	2:1	28 days
Cooks, Restaurant	300 / 156	2:1	24 days
Administrative Services Managers	584 / 155	4:1	34 days

## **Top Posted Occupations**

Occupation	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Retail Sales Associate	2,985 / 1,034	3:1	26 days
Software Developer / Engineer	1,775 / 908	2:1	28 days
Registered Nurse	2,466 / 800	3:1	27 days
Retail Store Manager / Supervisor	1,291 / 593	2:1	28 days
Customer Service Representative	1,553 / 517	3:1	27 days
Sales Representative	994 / 483	2:1	26 days
Home Health Aide	1,098 / 450	2:1	26 days
Office / Administrative Assistant	966 / 435	2:1	27 days
Healthcare Administrator	1,298 / 411	3:1	29 days
Project Manager	924 / 396	2:1	27 days
Marketing Manager	1,061 / 374	3:1	26 days
Business Development / Sales Manager	726 / 358	2:1	24 days
Business Intelligence Analyst	498 / 319	2:1	24 days
Database Architect	760 / 316	2:1	26 days
Business / Management Analyst	755 / 313	2:1	26 days
Operations Manager / Supervisor	860 / 310	3:1	28 days
Security Officer	724 / 303	2:1	29 days
Waiter / Waitress	671 / 301	2:1	28 days
Receptionist	566 / 285	2:1	23 days
Financial Analyst	669 / 276	2:1	27 days
Computer Systems Engineer / Architect	503 / 262	2:1	31 days
Automotive Service Technician / Mechanic	767 / 245	3:1	28 days
IT Manager / Director	542 / 244	2:1	22 days
Restaurant / Food Service Manager	557 / 242	2:1	29 days
Financial Manager	522 / 216	2:1	30 days
Product Manager	539 / 213	3:1	20 days
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Medical Assistant	474 / 209	2:1	28 days
Quality Control Systems Manager	394 / 204	2:1	21 days
Fast Food / Counter Worker	410 / 201	2:1	30 days
Preschool / Childcare Teacher	725 / 195	4:1	24 days
Medical Director	668 / 195	3:1	29 days
Busser / Banquet Worker / Cafeteria Attendant	522 / 195	3:1	31 days
Cook	465 / 193	2:1	27 days
Cyber / Information Security Engineer / Analyst	438 / 188	2:1	27 days
Network Engineer / Architect	402 / 188	2:1	28 days
Laborer / Warehouse Worker	461 / 187	2:1	25 days
Mental Health / Psychiatric Technician	805 / 187	4:1	20 days
Tractor-Trailer Truck Driver	284 / 182	2:1	28 days
IT Project Manager	352 / 180	2:1	23 days
Computer Support Specialist	383 / 178	2:1	25 days
Janitor / Cleaner	451 / 174	3:1	31 days
Laboratory Technician	615 / 170	4:1	26 days
Maid / Housekeeping Staff	372 / 167	2:1	28 days
Customer Service Manager	344 / 165	2:1	26 days
Building and General Maintenance Technician	329 / 156	2:1	27 days
Teacher Assistant	336 / 154	2:1	24 days
Licensed Practical / Vocational Nurse	408 / 152	3:1	18 days
Account Manager / Representative	399 / 152	3:1	24 days
General Manager	360 / 150	2:1	27 days
Quality Inspector / Technician	294 / 145	2:1	25 days

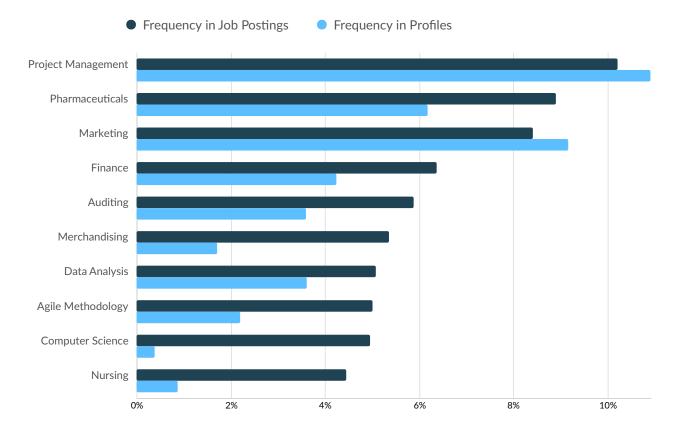
## **Top Posted Job Titles**

	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Direct Support Professionals	406 / 188	2:1	25 days
Certified Home Health Aides	457 / 147	3:1	29 days
Sales Associates	323 / 139	2:1	23 days
Retail Sales Associates	388 / 135	3:1	28 days
Mental Health Technicians	441 / 101	4:1	26 days
Dishwashers	211 / 92	2:1	27 days
Security Guards	206 / 86	2:1	30 days
Administrative Assistants	171 / 80	2:1	22 days
Security Officers	195 / 79	2:1	29 days
Physical Therapists	298 / 75	4:1	35 days

## **Top Industries**

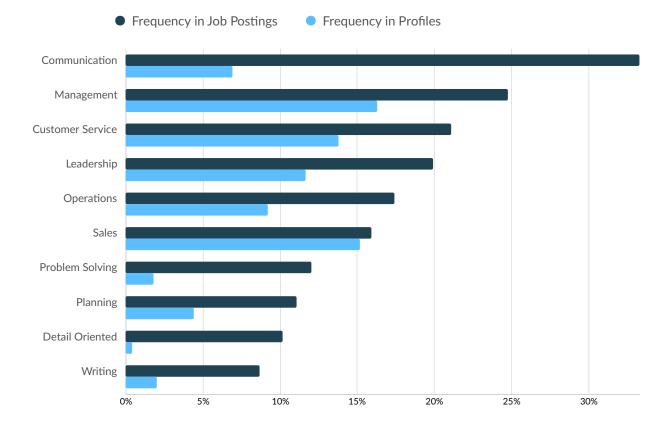
	Total/Unique (Jan 2023 - Dec 2023)	Posting Intensity	Median Posting Duration
Pharmaceutical Preparation Manufacturing	4,071 / 2,020	2:1	24 days
General Medical and Surgical Hospitals	6,250 / 1,750	4:1	32 days
Pharmacies and Drug Retailers	5,913 / 1,283	5:1	33 days
Wireless Telecommunications Carriers (except Satellite)	3,742 / 1,097	3:1	32 days
Custom Computer Programming Services	1,499 / 796	2:1	26 days
Biological Product (except Diagnostic) Manufacturing	1,848 / 621	3:1	27 days
Other Scientific and Technical Consulting Services	1,262 / 527	2:1	29 days
Offices of Physicians (except Mental Health Specialists)	1,459 / 523	3:1	27 days
Computer Systems Design Services	779 / 483	2:1	24 days

## **Top Specialized Skills**



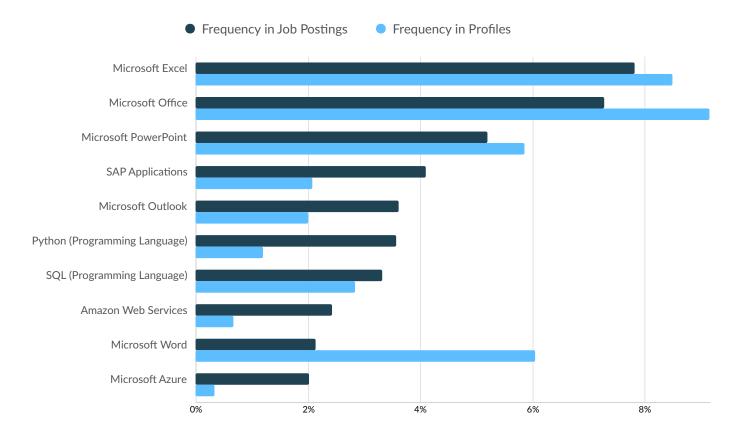
	Postings	% of Total Postings	Profiles	% of Total Profiles
Project Management	3,489	10%	13,239	11%
Pharmaceuticals	3,043	9%	7,508	6%
Marketing	2,876	8%	11,119	9%
Finance	2,178	6%	5,157	4%
Auditing	2,009	6%	4,361	4%
Merchandising	1,833	5%	2,081	2%
Data Analysis	1,738	5%	4,386	4%
Agile Methodology	1,711	5%	2,670	2%
Computer Science	1,696	5%	468	0%
Nursing	1,522	4%	1,054	1%

## **Top Common Skills**



	Postings	% of Total Postings	Profiles	% of Total Profiles
Communication	11,385	33%	8,393	7%
Management	8,465	25%	19,781	16%
Customer Service	7,209	21%	16,748	14%
Leadership	6,812	20%	14,148	12%
Operations	5,959	17%	11,165	9%
Sales	5,447	16%	18,452	15%
Problem Solving	4,112	12%	2,192	2%
Planning	3,788	11%	5,401	4%
Detail Oriented	3,473	10%	511	0%
Writing	2,968	9%	2,443	2%

## **Top Software Skills**



	Postings	% of Total Postings	Profiles	% of Total Profiles
Microsoft Excel	2,673	8%	10,304	8%
Microsoft Office	2,487	7%	11,111	9%
Microsoft PowerPoint	1,777	5%	7,104	6%
SAP Applications	1,402	4%	2,531	2%
Microsoft Outlook	1,234	4%	2,433	2%
Python (Programming Language)	1,219	4%	1,457	1%
SQL (Programming Language)	1,136	3%	3,457	3%
Amazon Web Services	829	2%	823	1%
Microsoft Word	731	2%	7,351	6%
Microsoft Azure	689	2%	405	0%

## **Top Qualifications**

	Postings with Qualification
Valid Driver's License	2,223
Registered Nurse (RN)	1,402
Master Of Business Administration (MBA)	1,115
Basic Life Support (BLS) Certification	909
Cardiopulmonary Resuscitation (CPR) Certification	585
Advanced Cardiovascular Life Support (ACLS) Certification	349
Licensed Practical Nurse (LPN)	308
Project Management Professional Certification	276
Certified Home Health Aide	245
Certified Nursing Assistant (CNA)	229

## Appendix A

## **Top Posting Sources**

Website	Postings on Website (Jan 2023 - Dec 2023)
indeed.com	9,982
simplyhired.com	6,626
jobsinpaterson.com	3,551
nj.gov	2,412
dejobs.org	2,238
disabledperson.com	2,017
dice.com	1,715
lakewoodnjrecruiter.com	1,608
latpro.com	1,483
biospace.com	1,463
myworkdayjobs.com	1,434
careerjet.com	1,412
recruiternetworks.com	1,073
jnj.com	982
icims.com	870
verizon.com	849
ny.gov	781
rwjbarnabashealthcareers.org	659
arkansasjobboard.com	611
craigslist.org	526
fashionjobs.com	497
careerarc.com	492
hackensackmeridianhealth.org	483
daiichisankyo.us	481
pharmadiversityjobboard.com	430

## Appendix B

## Sample Postings

## Vocal Instructors – Big Bang Music Center in Hillsborough, NJ (Dec 2023 - Active)

Vocal Instructor			
Link to Live Job Posting: www.indeed.com			
Location: Hillsborough, NJ	O*NET: 25-3021.00		
Company: Big Bang Music Center	Job Title: Vocal Instructors		
Vocal Instructor 422 Us Highway 206, Hillsborough, NJ 08844 \$24 - \$28 an hour - Part-time Job details Heres how the job details align with your job preferences. Manage job preferences anytime in your . Pay \$24 - \$28 an hour Job type Part-time Benefits Pulled from the full job description Employee discount Paid time off Vocal Instructor needed for 1 or 2 days in store and also online lessons if needed. Hours start around 3PM and go to 9PM but we are flexible on days of working. Fun environment and the students are fun to work with. Going to Collage for vocals? This would be a great opportunity to use what you are learning etc.			
Job Type:			
Part-time Pay:			
\$24.00 - \$28.00 per hour			
Benefits:			
Employee discount Paid time off Compensation package: Hourly pay Work setting: In-person Private school Ability to			
Commute:			
Hillsborough, NJ 08844 (Required)			
Work Location:			
In person If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.			

You Can Make the Difference		
Link to Live Job Posting: www.simplyhired.com		
Location: Bernards, NJ	O*NET: 51-9199.00	
Company: Unclassified	Job Title: Unclassified	

You Can Make the Difference Basking Ridge, NJ 07920 \$19 an hour

• Part-time Always Best Care Basking Ridge, NJ 913 reviews Read what people are saying about working here.

Job details Heres how the job details align with your job preferences. Manage job preferences anytime in your . Pay \$19 an hour Job type Part-time Shift and schedule Monday to Friday Benefits Pulled from the full job description Paid sick time Paid training It's the end of the shift and as you prepare to leave, your client says goodbye with a smile and you hear in her voice the gratitude for today's help and the optimism that you will be there tomorrow. She is in her own home, and your presence, your skills, your efforts allows her to stay there. For this woman... You are the difference. The difference between remaining home or having to leave. The difference between having a great day or having to struggle alone. If you are all about being that difference and building the best care environment, right now we have a lovely lady who needs your special care.

### Benefits:

Work that is rewarding and provides a valuable service to the community Excellent experience for careers in healthcare Work/life balance: Shifts work perfectly with busy schedule Monday-Friday 10:30a-2:30p Professional compensation

- \$19/hour Ideal work environment Beautiful, single family home in picturesque Basking Ridge Easy commute off of 287 or 78 Consistent Support
- family-style agency that's responsive and supportive 24/7 support from Greg, agency owner
- he's part of your team Ongoing training Paid Sick Days Responsibilities ADLs including bed bath & Hoyer Lift Ability to build a supportive client relationship Light housekeeping

Job Requirements NJ CHHA License Health Info:

### PPD & MMR

& Covid vaccinated & boosted Okay with small dog As a healthcare professional with the knowledge and skills to build better care environments, we are so looking forward to working with you. Call us!!! Always Best Care of Basking Ridge is waiting to hear from you! Give us a call directly at 908-484-1600 or 908-963-4996 and ask for Robin or Greg or click on the "Begin Application" button over on the right side of your screen. Personal Protective Equipment (PPE) and infection control training is supplied to our caregivers, your safety is our top priority. We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, genetic information, atypical hereditary cellular or blood trait, marital status, AIDS/HIV, military service, employment status, use of a service or guide dog, or disability status. If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

## Service Dispatch for Water Damage Restoration Co.

#### Link to Live Job Posting: www.indeed.com

Location: Hillsborough, NJ	O*NET: 53-6031.00
Company: Drytech Restoration	Job Title: Water Damage Specialists

Service Dispatch for Water Damage Restoration Co. 40 Old Camplain Road, Hillsborough, NJ 08844 Hybrid remote \$20 - \$25 an hour - Fulltime Drytech Restoration 5 reviews Read what people are saying about working here. Job details Heres how the job details align with your job preferences. Manage job preferences anytime in your . Pay \$20 - \$25 an hour Job type Full-time Shift and schedule Overtime Weekends as needed Night shift Evening shift Monday to Friday On call Benefits Pulled from the full job description 401(k) Dental insurance Health insurance Paid time off Drytech Restoration is seeking a Full-time Dispatcher.

### Dispatcher:

We are an Emergency Mitigation and Restoration Service seeking a dispatcher with customer service experience. Must be highly motivated, can oversee the scheduling, dispatch technicians, working with customers and insurance. Must be able to multitask as well as handle incoming phone calls.

### Job Requirements:

Must have a positive attitude, be flexible, and can multi-task Able to learn fast with an excellent demeanor Ability to work well under pressure with minimal supervision in a fast-paced environment Must respond promptly to clients needs while taking ownership and follow-through Debrief technicians on each call and setup scheduling Striving to provide complete customer satisfaction Knowledge of DASH Next Gear CRM Answer phones and perform other administrative tasks as required Ability to answer mitigation questions and work with insurance companies and customers Track inventory Able to work weekends, and after hours as required Must be self-motivated, able to multi-task and work independently Must report driver and customer information accurately to the data system and management Professional appearance and demeanor and exhibit great customer service Data entry and tracking required Able to work in a high-pressure environment and respond to customers with a positive attitude. Must be reliable and able to work Overtime and weekends when required Have a professional background free of felony convictions, verified by a background check Pass a drug test and remain drug-free during employment Knowledge in the Emergency Water Restoration is a plus, but not required High School diploma required, associate degree in Business or a related field preferred Minimum of 3 years experience in dispatching or related job experience in Mitigation Proficient with computers, calendars, messaging, fax/printing, and data entry Excellent written and verbal communication skills Proficient in Microsoft Office, especially in Excel, and work Must have a valid driver's license and reliable transportation to work Must be able to work 1st or 2nd shift

Job Type:

Full-time Pay:

\$20.00 - \$25.00 per hour

Benefits:

401(k) Dental insurance Health insurance Paid time off

Evening abiff Manday to Evider Miabt abiff Maalcond availability Coundar

Schedule:

Evening shift Monday to Friday Night shift weekend availability Supplemental pay types: Bonus pay Commission pay Ability to commute/relocate: Hillsborough, NJ 08844: Reliably commute or planning to relocate before starting work (Required)

Experience:

Dispatching:

1 year (Required)

Work Location:

Hybrid remote in Hillsborough, NJ 08844 If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

X-Ray Technologist	
Link to Live Job Posting: www.careerjet.com	
Location: Bound Brook, NJ	O*NET: 29-2034.00
Company: American Family Care	Job Title: X-Ray Technologists

X-Ray Technologist American Family Care Bound Brook Bound Brook, NJ Permanent Full-time 10 hours ago Benefits/Perks Great small business work environment Flexible scheduling Paid time off, health insurance, dental insurance, retirement benefit, and more! Company Overview American Family Care (AFC) is one of the largest primary and urgent care companies in the U.S. providing services seven days a week on a walk-in basis. Our state-of-the-art centers focus on the episodic treatment of acute illnesses and injuries, workers' compensation, and occupational medicine. Each location is equipped with an onsite lab and in-house x-ray capability. AFC is the parent company of AFC Franchising, LLC (AFCF). This position works directly with a franchised business location. The specific job duties and benefits can vary between franchises. Job Summary Perform radiographic and other diagnostic imaging procedures to assist physicians in diagnosing injuries and disease. Assist with administrative and clinical needs as appropriate, such as patient registration and medical assisting duties. Responsibilities Greet patients and explain procedures to patients in a compassionate manner Position patients appropriately for diagnostic imaging procedures Practice ALARA radiation protection techniques Process images, review for proper identification and quality control and prepare images for reading by a physician as well as radiologist overreads Utilize both digital and non-digital diagnostic imaging equipment, ensuring compliance with approved radiology techniques and all policies and procedures Aid provider with prescribed patient treatments in accordance with approved standards, policies, procedures, and protocol as necessary. Perform routine maintenance, diagnose malfunctions, and make minor repairs on equipment, arranging for repairs as needed Complete forms and maintains records, logs, and reports of work performed Serve as Medical Receptionist and/or Medical Assistant if/when needed within appropriate guidelines Other duties and responsibilities as assigned Qualifications Associates degree or equivalent from two-year college or technical school or six months to one-year related experience and/or training, ARRT-registered or board eligible preferred. Licensed per state regulation. In some states, Medical Assistant Certification or registry, Practical Nursing License, EMT or Paramedic certification is acceptable. Forward this job to your email to apply later Share Similar Jobs Save American Family Care Piscataway Piscataway, NJ \$35.00-40.00 per hour Benefits/Perks Great small business work environment Flexible scheduling Paid time off, health insurance, dental insurance, retirement benefit, and more! Company Overview 17 days ago more...

### View similar jobs:

Save eTeam Somerset, NJ

# AT LEAST TWO SPECIFIC INTERVIEW DATES/TIMES OF AVAILABILITY FOR INTERVIEW MUST BE ADDED TO TRIO/ PROFILE - PROFILES WILL NOT BE PRESENTED WITHOUT THIS INFORMATION.

"ANYTIME"

### WILL N 2

months ago more...

View similar jobs:

Save RWJBarnabas Health New Brunswick, NJ RWJBH is seeking a Radiologic (X-Ray) Technologist in the Radiology Department at the New Brunswick campus

### Job Summary:

The Radiology Technologist uses medical imaging equipmen 18 days ago more...

View similar jobs:

## Sales Representatives – Power Home Remodeling in Bridgewater, NJ (Dec 2023 - A..

### Sales Representative

#### Link to Live Job Posting: www.indeed.com

Location: Bridgewater, NJ	O*NET: 41-4012.00
Company: Power Home Remodeling	Job Title: Sales Representatives

Sales Representative Bridgewater, NJ 08807 \$72,000 - \$130,000 a year - Full-time Power Home Remodeling 1,625 reviews Read what people are saying about working here. Job Company Job details Heres how the job details align with your job preferences. Manage job preferences anytime in your . Pay \$72,000 - \$130,000 a year Job type Full-time Benefits Pulled from the full job description 401(k) 401(k) matching Dental insurance Disability insurance Free health screenings Health insurance Paid parental leave Show more chevron down •\$4,000 Sign on Bonus•Sales Representative Power is where hustle meets purpose. Its where leadership opportunities, life-enhancing benefits, and awardwinning culture come together. Why? Because our people are our most important asset. And theres no better investment than their happiness and growth. Our diverse, inclusive, and military-friendly culture has been recognized by Fortune Magazine as the #13 Best Company to Work for and #1 Best Workplace in Construction in the nation, and made the Military Times Best for Vets list. 90% of our sales leaders began their careers in entry-level sales positions, proving that Power is a meritocracy - the harder you work, the further youll go. The Sales Role Hiring Immediately - As a full-time sales representative, were preparing you to succeed in more than just your current position. You will be trained in all of our products and be able to deliver interactive sales presentations that will teach communication skills, negotiation tactics, strategic planning and problem solving. This role will provide you the foundational education and experience needed for all future career growth. The Responsibilities Delivery of interactive sales presentations on eco-friendly, green products and services to customers Participation in ongoing sales training and coaching camps on a weekly basis Team building and mentorship The Qualifications Highly developed communication skills Ability to speak publicly with confidence and poise Self-motivated, discipline, and career oriented Open-minded with a passion for learning a wide-range of skills that will carry through a variety of career paths Naturally outgoing individual who thrives in human interaction BA/BS preferred The Compensation \$4,000 Sign on bonus Base Salary plus uncapped commission and bonuses Average earning potential: \$72,000 -\$130,000 The Benefits Full medical, dental, life, and disability insurance plans that can be tailored to you and your familys specific needs Subsidized child care and fertility benefits Paid parental leave Free health screenings & rewards for participation in wellness programs A comprehensive 401(k) retirement savings program, matched by Power Ample paid vacation and holidays An employee-relief fund \$3,000 signing bonus for veterans and veteran spouses Monthly opportunities for performance-based rewards, such as luxury vacations, high-end electronics, gift cards, and tickets to concerts and events Year-round events and activities, including an all expenses-paid music festival in Cancun, Mexico for you and a significant other Access to the latest technology, such as laptops, and tablets that will help you reach your sales goals faster and more efficiently Year-round volunteer opportunities Personal development - We provide books, courses and opportunity to attend leadership conferences Artfully designed office spaces & relocation opportunities Power Home Remodeling Group is an equal opportunity employer, and we are committed to hiring a diverse and talented workforce. If you have a disability or special need that requires accommodation, please submit the accommodation request to recruiting@powerhrg.com If you require alternative methods of application or screening, you must approach the employer directly to request this as Indeed is not responsible for the employer's application process.

# **Appendix C - Data Sources and Calculations**

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.