

CAREER TRAINING SERVICES

ONE STOP OPERATOR'S REPORT

Program Year 2021

One-Stop Operator June Update

June

June One-Stop Snapshot:

New Customers Served: **67**New Training Grants Provided: **7**WFNJ Referrals received: **26**

Youth Employment Services

Referrals: **14**Job Match's made: **6,042**

Performance Outcomes Snapshot

WIOA Performance (% of State Goal) as of 5/31/2022

| | Dislocated Worker | Adult Low Income | Youth |
|-----------------------|-------------------|------------------|---------------|
| Employment Q2 | 113.1% | 98.3% (+39.7%) | 185.53% |
| Employment Q4 | 105.9% | 66.2% | 151.5% (+15%) |
| Skill Gain | 234.5% | 243.9% | 234.2% |
| Credential Attainment | 124.9% | 101.1% | 196.08% |

Supportive Services help create success stories

Earlier this year we highlighted the importance of our new supportive service funding, and how it can braid with existing services to help create successful outcomes for job seekers facing barriers to employment. Below are two success stories showing different ways in which supportive services were able to support job seekers working with the Greater Raritan One-Stop Career Center.

Over the course of July, One-Stop staff will review final PY21 performance data and will make last minute adjustments to ensure all data is entered properly into the state database before the final performance report is released. The performance data you see above is through the 3rd quarter of the current program year.

On an editorial note, the performance data is indicative of the adjustments and hard work of One-Stop staff and partners over the past two challenging years, especially relative other local areas who are seeing a slower recovery of their job seeker outcomes than Greater Raritan has in PY21.

One-Stop June Success Stories

Job seeker R, a Hunterdon County resident, worked at a small business providing administrative and human resource functions along with filling many other different roles as needed. When she was laid off, she naturally began applying to jobs that matched her experience and found that she was not receiving any interest. She had the experience, but lacked any industry recognized credential or formal training to show potential employers her true skills. Working with a One-Stop Career Navigator, *job seeker R* determined that her background and interests most matched Human Resources type jobs and decided to pursue the Professional Human Resource (PHR) Certification from Rutgers University. After finishing her training, there was an out of pocket cost of \$495.00 to complete the certification exam. Using supportive service funding we were able to pay for the exam costs, the student passed, and soon after she obtained a full time job in Human Resources making more than she had at her previous job.

Job Seeker M, a Somerset County resident, immigrated to the United States and recently obtained his green card. He had worked with heavy machinery in his home country but the license did not translate and he was having difficulty finding employment that would provide him self-sufficiency. Working with a One-Stop Career Navigator, *job seeker M* developed an employment plan around obtaining his CDL and utilizing his previous experience working with heavy machinery since both are in demand. Unfortunately, *job seeker M* lacked a vehicle to get himself to training. Using supportive service funding and with transportation connections made by the Career Navigator, *job seeker M* obtained a monthly NJ Transit bus pass and awareness of how to use it to get to and from school. With this opportunity, *job seeker M* completed his training ahead of schedule, passed his CDL test, and quickly obtained a full time job making over \$100,000 for a trucking company.

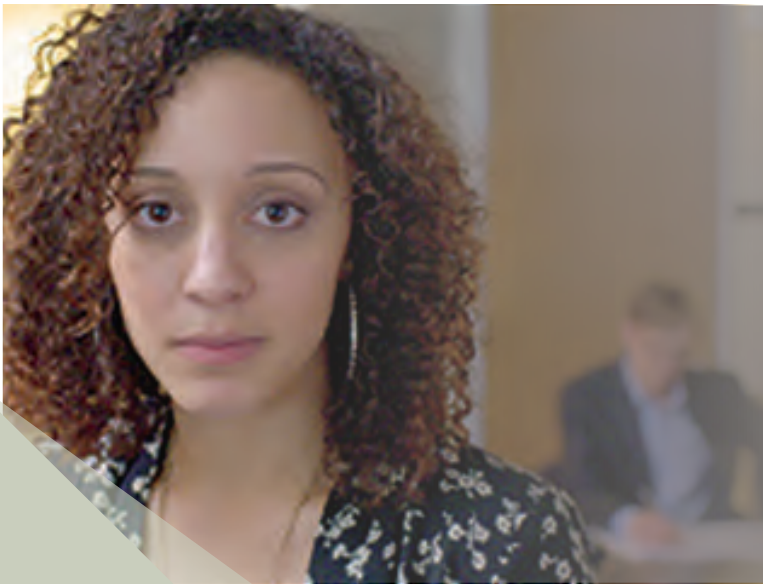
WIOA Title 1 Performance Outcomes – PY21 Q3 – Updated 5/11/22

| | Employment Q2 Adult | Employment Q2 DW | Employment Q2 Youth | Employment Q4 Adult | Employment Q4 DW | Employment Q4 Youth | Credential Adult | Credential DW | Credential Youth | Skill Gains Adult | Skill Gains DW | Skill Gains Youth |
|-------------------------------|---------------------|------------------|---------------------|---------------------|------------------|---------------------|------------------|---------------|------------------|-------------------|----------------|-------------------|
| All Location | 96.6% | 69.2% | 124.4% | 84.6% | 80.1% | 125.9% | 98.0% | 90.5% | 75.2% | 157.5% | 184.5% | 155.0% |
| Atlantic County WDB | 105.5% | 110.6% | 126.1% | 89.4% | 99.0% | 125.9% | 129.9% | 105.9% | 78.2% | 178.7% | 203.3% | 176.3% |
| Bergen County WDB | 82.2% | 75.5% | 95.2% | 70.4% | 91.8% | 73.8% | 112.0% | 123.9% | 54.5% | 162.6% | 162.6% | 172.1% |
| Burlington County WDB | 97.7% | 76.5% | 101.6% | 107.1% | 92.5% | 141.2% | 133.5% | 105.5% | 82.8% | 122.0% | 160.5% | 234.2% |
| Camden County WDB | 107.7% | 82.0% | 143.9% | 95.8% | 91.3% | 120.0% | 97.7% | 87.4% | 79.2% | 171.4% | 206.4% | 222.5% |
| Cumberland/Salem/Cape May WDB | 101.6% | 123.1% | 133.2% | 91.1% | 94.6% | 114.3% | 113.6% | 106.2% | 142.1% | 195.8% | 208.3% | 234.2% |
| Essex County WDB | 79.3% | 87.8% | 121.6% | 63.8% | 85.4% | 127.8% | 64.7% | 42.0% | 73.5% | 177.4% | 104.5% | 54.0% |
| Gloucester County WDB | 108.6% | 81.8% | 88.3% | 80.5% | 123.3% | 121.7% | 160.3% | 114.7% | 182.1% | 139.4% | 150.1% | 234.2% |
| | | | | | | | | | | | | |
| Greater Raritan WDB | 98.3% | 113.1% | 185.5% | 66.2% | 105.9% | 151.5% | 101.0% | 124.9% | 196.1% | 243.9% | 234.5% | 234.2% |
| | | | | | | | | | | | | |
| Hudson County WDB | 83.8% | 103.0% | 141.8% | 110.4% | 92.0% | 150.6% | 135.2% | 82.2% | 114.4% | 102.7% | 186.4% | 175.6% |
| Jersey City WDB | 51.1% | 49.1% | 179.9% | 74.6% | 61.4% | 109.3% | 67.3% | 65.8% | 147.1% | 203.3% | 197.4% | |
| Mercer County WDB | 33.6% | 89.8% | 161.6% | 58.5% | 97.9% | 121.2% | 69.9% | 33.2% | 83.7% | 195.1% | 174.2% | 234.2% |
| Middlesex County WDB | 71.7% | 53.1% | 116.8% | 83.5% | 71.2% | 134.8% | 97.9% | 90.9% | 77.0% | 158.2% | 149.7% | 133.0% |
| Monmouth County WDB | 88.3% | 58.5% | 114.2% | 91.8% | 56.1% | 121.1% | 136.5% | 93.6% | 72.0% | 195.6% | 221.1% | 93.0% |
| Morris-Sussex-Warren WDB | 109.4% | 95.3% | 116.1% | 81.7% | 108.1% | 84.6% | 82.6% | 70.4% | 49.0% | 162.6% | 206.1% | 87.8% |
| Newark WDB | 106.1% | 69.9% | 162.6% | 79.0% | 69.4% | 131.3% | 50.1% | 48.9% | 89.8% | 57.4% | 141.7% | 37.0% |
| Ocean County WDB | 97.9% | 98.2% | 119.6% | 81.0% | 108.3% | 92.2% | 139.9% | 118.4% | 156.9% | 192.2% | 195.7% | 169.1% |
| Passaic County WDB | 124.7% | 69.7% | 116.7% | 99.7% | 81.9% | 99.8% | 43.5% | 41.1% | 49.0% | 243.9% | 238.6% | 216.8% |
| Union County WDB | 48.1% | 44.9% | 97.9% | 64.0% | 46.9% | 122.2% | 101.7% | 110.1% | 52.1% | 213.4% | 230.4% | 234.2% |

Wagner Peyser/Employment Services Performance – PY21 Q3

| | Employment Q2 WP | Employment Q4 WP |
|--------------------------------|------------------|------------------|
| All Location | 85.2% | 85.0% |
| Atlantic County WDB | 104.3% | 83.0% |
| Bergen County WDB | 76.8% | 80.6% |
| Burlington County WDB | 78.9% | 83.6% |
| Camden County WDB | 81.0% | 89.0% |
| Cumberland/Salem/Cape May WDB | 84.3% | 80.3% |
| Essex County WDB | 83.3% | 79.9% |
| Gloucester County WDB | 87.8% | 93.9% |
| | | |
| Greater Raritan WDB | 92.8% | 96.5% |
| | | |
| Hudson County WDB | 72.1% | 75.4% |
| Jersey City WDB | 75.9% | 77.2% |
| Mercer County WDB | 91.3% | 99.1% |
| Middlesex County WDB | 80.5% | 78.5% |
| Monmouth County WDB | 85.5% | 78.5% |
| Morris-Sussex-Warren WDB | 82.3% | 87.4% |
| Newark WDB | 62.0% | 75.5% |
| NJDOL Trenton Central Office | 102.7% | 90.5% |
| Ocean County WDB | 85.2% | 79.4% |
| Passaic County WDB | 75.2% | 79.7% |
| Union County WDB | 73.7% | 76.6% |
| zz-Cumberland-Salem County WIB | | 0.0% |

Defeating Unconscious Bias: 5 Strategies



"Human beings are poor examiners, subject to superstition, bias, prejudice, and a PROFOUND tendency to see what they want to see rather than what is really there."
— Scott Peck

DATE: Wednesday,
July 13th, 2022

TIME: 10:00 am – 12:00 pm

*In collaboration with the
Somerset County Library System*

Speaker: Jan Goodman
Community Outreach Specialist,
Greater Raritan One-Stop Career Center

Let's face it, everybody has some unconscious bias. This is not in the context of talking about a preference for Mexican food or an inclination toward the color blue. The focus here is on those inflexible beliefs about whole categories of people that keep us from seeing others accurately, from making fair and appropriate decisions, and from building the kind of harmonious relationships that make our lives more successful.

Clearly, biases are bad news. On the other hand, the good news is that biases do not make us bad people. Human nature is to lump people into categories. Because of this predisposition, we are vulnerable to unconsciously believing the messages that bombard us from family, media, experience, and society as a whole. But we are not stuck with our unconscious biases; we can defeat them.

The "Defeating Unconscious Bias" workshop is designed to address the hidden biases that can affect hiring, team building and challenges the ability to create inclusivity in both professional and personal settings. A 14 minute video accompanies this training offering 5 simple, actionable, and memorable strategies to enhance workplace productivity and innovation by addressing bias. The authenticity and diversity of the scenarios utilized keeps participants attention, and the solutions suggested support change without blame.



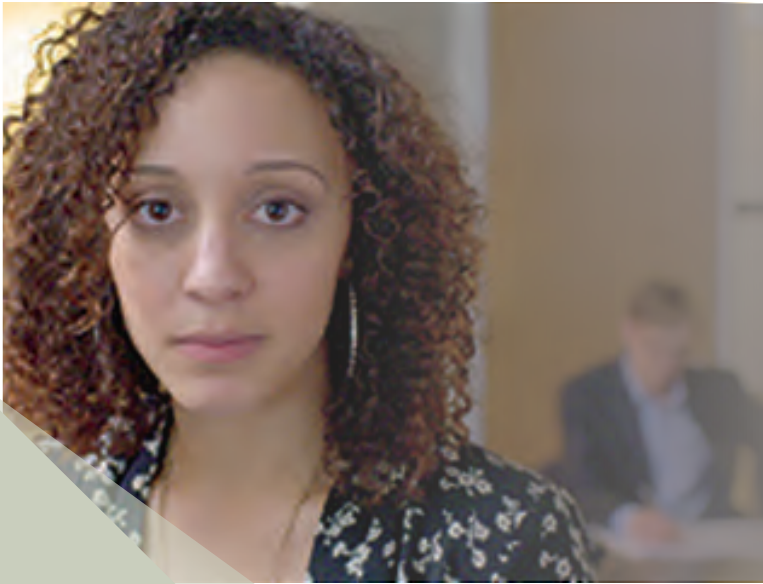
**Please note this is a virtual
workshop via Zoom.
To attend this workshop
please click on the link
below:**

<https://sclsnj.libnet.info/event/6173056>

*This program is being offered in partnership with the
Greater Raritan One-Stop Career Center.*



Defeating Unconscious Bias: 5 Strategies



"Human beings are poor examiners, subject to superstition, bias, prejudice, and a PROFOUND tendency to see what they want to see rather than what is really there."
— Scott Peck

DATE: Friday, July 15th, 2022

TIME: 10:00 am - 11:30 am

***In collaboration with PSG
(Professional Service Group) of
Mercer County***

***(PSG is a networking program for
professional jobseekers in transition)***

Speaker: Jan Goodman
Community Outreach Specialist,
Greater Raritan One-Stop Career Center

**Please join the meeting from your
computer, tablet or smartphone:**
<https://bit.ly/3IooYIH>

You can also dial in using your phone:
+1 (872) 240-3212
Access Code: 743-896-341

Let's face it, everybody has some unconscious bias. This is not in the context of talking about a preference for Mexican food or an inclination toward the color blue. The focus here is on those inflexible beliefs about whole categories of people that keep us from seeing others accurately, from making fair and appropriate decisions, and from building the kind of harmonious relationships that make our lives more successful.

Clearly, biases are bad news. On the other hand, the good news is that biases do not make us bad people. Human nature is to lump people into categories. Because of this predisposition, we are vulnerable to unconsciously believing the messages that bombard us from family, media, experience, and society as a whole. But we are not stuck with our unconscious biases; we can defeat them.

The "Defeating Unconscious Bias" workshop is designed to address the hidden biases that can affect hiring, team building and challenges the ability to create inclusivity in both professional and personal settings. A 14 minute video accompanies this training offering 5 simple, actionable, and memorable strategies to enhance workplace productivity and innovation by addressing bias. The authenticity and diversity of the scenarios utilized keeps participants attention, and the solutions suggested support change without blame.



***This program is being offered in
partnership with the Greater Raritan
One-Stop Career Center.***



The Art of EFFECTIVE COMMUNICATION



Tuesday, July 19, 2022

1:00pm – 3:00pm

Franklin Township
Public Library

Speaker: Jan Goodman
Community Outreach
Specialist/Career Coach

Greater Raritan One-Stop Career
Center Training Services

"Communication is two-sided – vital and profound communication makes demands on those who are to receive it... demands in the sense of concentration of genuine effort to receive what is being communicated."

— Roger Sessions

Points of Discussion:

- Self-Assessments
- Looking at different personality types
- Identifying your Myers Briggs Personality Types
- Defining filters
- Encoding, decoding and sending messages
- Culture
- Gender
- Active listening
- Paraphrasing statements
- Nonverbal messages
- Handling Conflict
- Being assertive, not aggressive
- Communication preferences
- Communication models

How You Will Benefit:

- Understand a working definition of communication.
- Review communication models and their key elements.
- Apply Myers Briggs personality assessments to develop effective communication skills.
- Investigate different styles of communicating.
- Learn how tolerance for disagreement affects effective communication.
- Identify common communication filters.
- Learn new tools for effective communication.

This is a live workshop and registration is required.

Please go to the events calendar at: franklintwp.org or go to the monthly calendar <https://bit.ly/3xvUUT9>

***The library reference desk can also be contacted at:
(732) 873-8700***

This program is in partnership with the Greater Raritan One-Stop Training Center.



A proud partner of the [americanjobcenter](http://americanjobcenter.org) network





The Multi-Generational Workplace

Wednesday,
August 10th, 2022

10:00am – 12:00pm

In Collaboration with the
**Somerset County Library
System**

Presenter:
Jan Goodman
Community Outreach Specialist
Greater Raritan One-Stop
Career Services

There are currently five generations in the workforce, and employers faced with mass retirements of Baby Boomers are looking for ways to prepare for the changes that will result. This course examines the history and reality of the generation gap.

This course explores whether defining the actual limits of each generation is most important, or whether the merits of people within the context of employment is the bigger issue. Understanding others helps us to understand ourselves and to manage the people that we work with. We will explore problems, solutions, and strategies to help overcome issues of the generation gap.

What You Will Cover:

- History in brief
- Finding common ground
- Silents, Boomers, Xers, Ys, and Millennials
- Recruiting that bridges the gap
- Pre-assignment review
- Solutions
- The value of planning
- Holding on for the good times
- Developing targeted retention strategies
- What we really want

How You Will Benefit:

- Develop our understanding of where the generations gap issue surfaces, and the impact it has on the modern workforce.
- Understand and apply language that is specific to each generation currently in the workplace.
- Explore organization strategies that overcome gap issues.
- Evaluate the need and effectiveness of recruiting, retention, and succession plans in context of the generation gap.

Please note this is a virtual Zoom workshop. To attend the Zoom workshop please click on the link below:

<https://sclsnj.libnet.info/event/6173100>



A proud partner of the **americanjobcenter** network





Conquering Your Fear of Speaking in Public

Monday,
August 15th, 2022
10:15 am – 12:00 pm

Speaker:

Jan Goodman,
Community Outreach Specialist/
Career Coach
Greater Raritan
One-Stop
Career Center
Training Services

Do you get nervous when interviewing or making presentations at company meetings?

Do you find it hard to make conversations at gatherings and social events?

Do you freeze up in awkward social situations?

If so this workshop is for you! It is for anybody who wants to improve their speaking skills in both formal and informal situations. Learn important strategies to gain the confidence and the skills to interact with others, to speak in informal situations, and to make presentations in front of small groups.

Learning Objectives

During this workshop you will learn to:

- Speak with more confidence in one-on-one conversations.
- Feel more confident speaking socially or in small meeting groups.
- Practice these skills in a supportive setting.

To register please visit the PSGCNJ site at:

<https://bit.ly/3KQhn0Q>

To join, scroll down and click "Join via Zoom."

This program is in collaboration with The Greater Raritan One-Stop Training Center and PSGCNJ (Professional Service Group of Central New Jersey).

NLP

(Neuro-Linguistic Programming)

Tools for Real Life

Wednesday,
September 7th, 2022
10:00 am – 12:00 pm

*Please note this workshop
will be virtual via Zoom.*

Speaker:
Jan Goodman,
Community Outreach
Specialist
Greater Raritan
One-Stop
Career Center
Training Services

Do you have a desire to:

- Increase your value in the job search
- Develop skills for better listening
- Assess the correct time to interject and lead a conversation
- Have multiple perspectives on a situation to gain choice and leverage
- Identify what you genuinely want and structure goals to achieve it
- Change unwanted habits and behaviors to productive patterns?

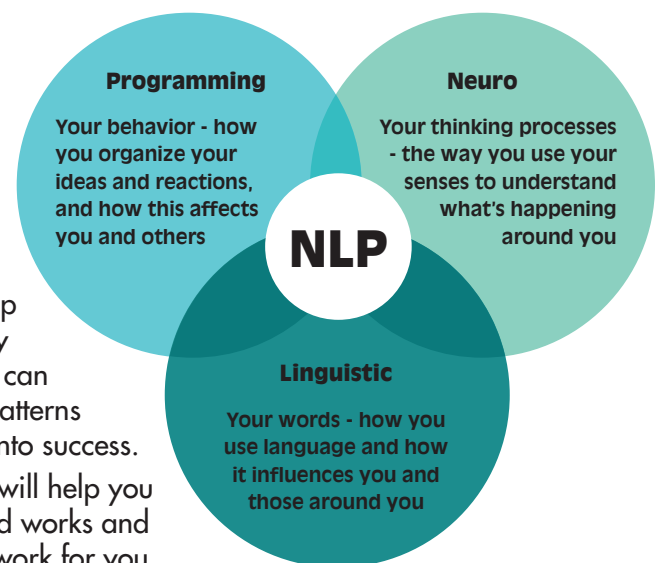
What is NLP?

Have you ever heard the saying "It's all in your head?"

Neuro-Linguistic

Programming was designed to take the way you view the world and flip it around so that, in a very short amount of time, you can rearrange your thinking patterns and transfer opportunity into success.

This introductory training will help you understand how your mind works and most importantly make it work for you.



Pre-registration is required.

To register go to <https://bit.ly/3kjhfff>

This program is in partnership with:

*The Greater Raritan One-Stop Career Center Training Services
and the Somerset County Library System.*



A proud partner of the [americanjobcenter](#) network



PSG of Mercer County
in collaboration with the
Greater Raritan One-Stop Career Center



HOW TO THRIVE DURING TRANSITION AND CHANGE

Times of transition hold both challenges and opportunities. What are you really committed to in this moment?

Tony Robbins once said, *"Quality questions create a quality life."*

- Is your behavior consistent with what you are committed to?
- Are you present and engaged in your own life?
- Are you satisfied with your choices?
- Would you like to make better choices in the future?

Our life is made up of decisions. When we ask the right questions it heightens our awareness and allows us to see more clearly. The strategies and philosophies that will be presented in this workshop provide attendees with tools that self-empower. The workshop is designed to help you achieve your personal best both professionally and personally. It's a point of view that is based on choice. Self-empowerment feeds our unconscious mind to make conscious choices that allow us to be successful.

**Friday,
Sept. 16th, 2022
10:00 am - 11:30 am**

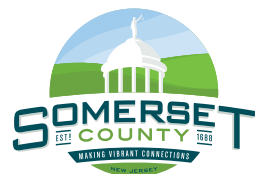
SPEAKER:
Jan Goodman
Community Outreach Specialist,
Greater Raritan One-Stop
Career Center

Please join the meeting from your computer, tablet or smartphone: <https://bit.ly/3wfuaG8>
You can also dial in using your phone: +1 (646) 749-3122 • Access Code: 355-203-397

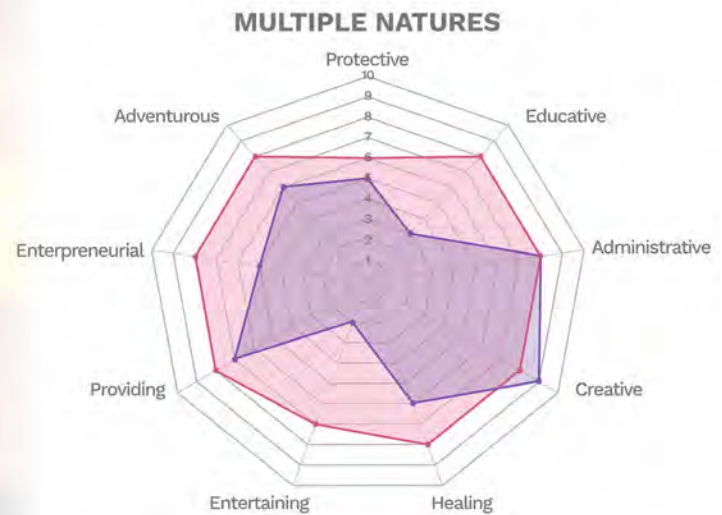
*In collaboration with PSG (Professional Service Group) of Mercer County
(PSG is a networking program for professional jobseekers in transition)*

Greater Raritan One-Stop Career Center
Training Services

A proud partner of the **americanjobcenter** network



Align Your Potential by Identifying Your Natural Abilities with Multiple Natures



**Monday,
September 19th, 2022
10:00am – 12:00pm**

Speaker: Jan Goodman
*Community Outreach
Specialist/Career Coach*
Greater Raritan
One-Stop Career
Center Training Services

Multiple Natures is a career discovery, job transition, recruitment and life coaching assessment.

Each person has a unique set of traits which provides a predisposition towards different types of work and activities. **Multiple Natures** assists individuals in their quest for self-improvement and finding the flow to fulfill their true potential.

To help understand yourself and make better decisions for your life, attend this workshop with **Multiple Natures Practitioner Jan Goodman**. Unlock the secret of your unique natures so you can identify and engage your natural abilities to the highest level!

Please note this is a virtual workshop via Zoom.

Pre-registration is required.

To pre-register please visit the PSGCNJ site at:

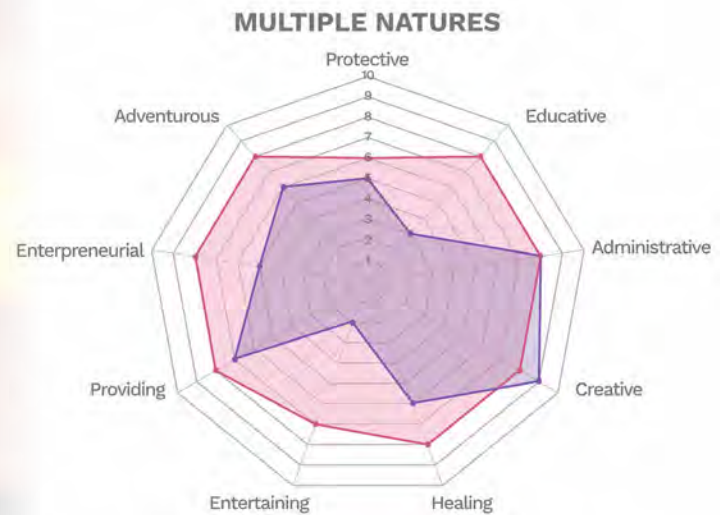
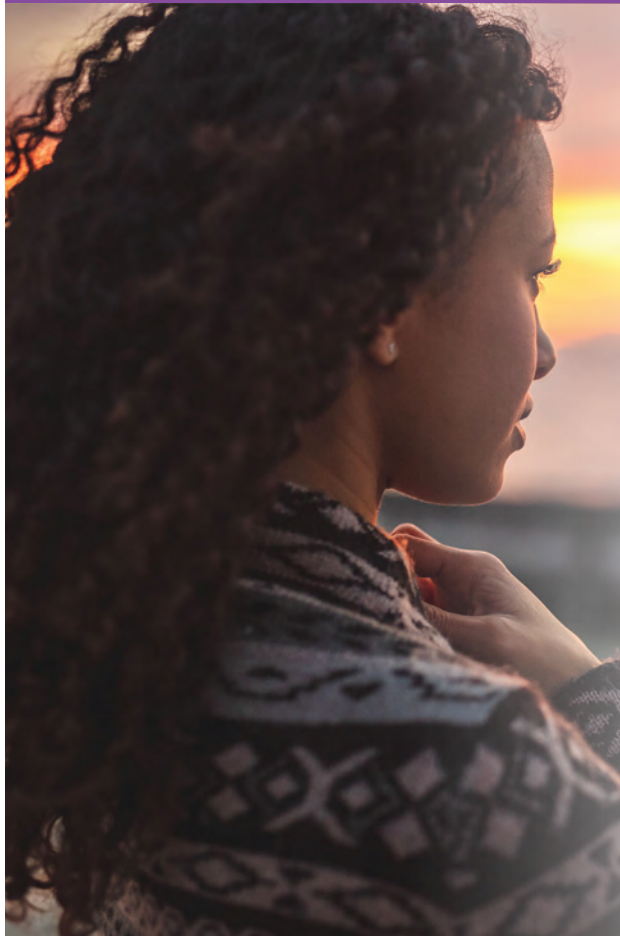
<https://bit.ly/3KQhn0Q>

To join, scroll down and click "Join via Zoom."

This program is sponsored by the Greater Raritan One-Stop Career Center and the Professional Service Group of Central New Jersey (PSGCNJ).



Align Your Potential by Identifying Your Natural Abilities with Multiple Natures



Wednesday
October 5th, 2022
10:00am – 12:00pm

Speaker: Jan Goodman
*Community Outreach
Specialist/Career Coach*
Greater Raritan
One-Stop Career
Center Training Services

Multiple Natures is a career discovery, job transition, recruitment and life coaching assessment.

Each person has a unique set of traits which provides a predisposition towards different types of work and activities. **Multiple Natures** assists individuals in their quest for self-improvement and finding the flow to fulfill their true potential.

To help understand yourself and make better decisions for your life, attend this workshop with **Multiple Natures Practitioner Jan Goodman**. Unlock the secret of your unique natures so you can identify and engage your natural abilities to the highest level!

Please note this workshop will be virtual via Zoom.

Pre-registration is required.

To register please click on the following link:
<https://bit.ly/3kjhfff>

This program is sponsored by the Greater Raritan One-Stop Career Center and the Somerset County Library System.





Business Etiquette for Job Seekers

**Wednesday,
November 16th, 2022
10:00 am – 12:00 pm**

Speaker:
Jan Goodman,
Community Outreach
Specialist/
Career Coach
**Greater Raritan
One-Stop
Career Center
Training Services**

Learn how to make your first impression memorable. Do you know all the rules and protocols for proper and polite job-hunting behavior? Go the extra mile to show employers you are the right fit. Job Fair etiquette will also be covered.

The art of portraying a poised, self-confident image in today's demanding business atmosphere is a skill that is much too often overlooked by many professionals, but not by those observing and making critical judgments based upon the person's communication. Many people have adopted relaxed standards that are not appropriate in business and interview settings.

In this workshop you will gain skills in the following areas:

- Six ways to sabotage positive first impressions
- How to deal with feelings of powerlessness and helplessness
- Practice business etiquette to build and maintain relationships
- Learn valuable techniques to deal with difficult situations
- Deliver your message: verbal, non-verbal and written in a positive way
- Learn proper introductions and professional presence
- Proper Grooming and appearances matter
- Netiquette; Emails, Faxes, Conference Calls, Mobile Phones, the new electronic protocols and manners
- Job Fair Etiquette



Please note this is a virtual workshop via Zoom. Registration is required.

To register go to **<https://bit.ly/3kqBeJe>**

This program is in collaboration with The Greater Raritan One-Stop Training Center and the Somerset County Library System (SCLS).



A proud partner of the **americanjobcenter** network

