

2020 List of Demand Occupations

SOC + Occupation	2018 Employment	2018 Average Salary	2016-2026 Projected Growth	Annual Job Openings	Minimum Education
13-1041 Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	12,340	\$83,205	600	970	Bachelor's degree
13-1051 Cost Estimators	5,270	\$75,339	650	610	Bachelor's degree
13-1071 Human Resources Specialists	17,510	\$75,357	1,250	1,800	Bachelor's degree
13-1081 Logisticians	7,530	\$84,241	750	790	Bachelor's degree
13-1111 Management Analysts	14,340	\$105,676	1,950	1,770	Bachelor's degree
13-1121 Meeting, Convention, and Event Planners	3,060	\$65,953	550	490	Bachelor's degree
13-1161 Market Research Analysts and Marketing Specialists	19,330	\$87,212	4,050	2,470	Bachelor's degree
13-2011 Accountants and Auditors	37,370	\$90,399	3,350	4,090	Bachelor's degree
13-2061 Financial Examiners	2,310	\$109,097	200	190	Bachelor's degree
15-1122 Information Security Analysts	3,480	\$121,599	700	310	Bachelor's degree
15-1132 Software Developers, Applications	46,930	\$107,637	10,250	4,200	Bachelor's degree
15-1134 Web Developers	3,320	\$84,503	350	290	Associate's degree
15-2031 Operations Research Analysts	3,000	\$106,816	650	240	Bachelor's degree
17-1011 Architects, Except Landscape and Naval	2,650	\$83,592	200	220	Bachelor's degree
17-2051 Civil Engineers	8,020	\$103,759	950	680	Bachelor's degree
17-2112 Industrial Engineers	4,800	\$98,053	650	390	Bachelor's degree
17-3011 Architectural and Civil Drafters	2,510	\$58,843	350	280	Associate's degree
19-1021 Biochemists and Biophysicists	6,350	\$145,179	600	560	Doctoral or professional degree
19-2031 Chemists	7,460	\$96,096	750	750	Bachelor's degree
21-1022 Healthcare Social Workers	3,120	\$64,569	500	410	Master's degree
21-1093 Social and Human Service Assistants	27,220	\$36,474	4,850	3,940	High school diploma or equivalent
23-1011 Lawyers	21,070	\$139,017	2,050	1,350	Doctoral or professional degree
23-2011 Paralegals and Legal Assistants	8,120	\$58,261	1,300	1,030	Associate's degree
25-1011 Business Teachers, Postsecondary	2,510	\$111,742	500	290	Doctoral or professional degree
25-1071 Health Specialties Teachers, Postsecondary	4,420	\$109,187	1,250	610	Doctoral or professional degree
25-1072 Nursing Instructors and Teachers, Postsecondary	2,000	\$89,947	550	270	Doctoral or professional degree
25-2011 Preschool Teachers, Except Special Education	15,820	\$40,880	2,100	1,870	Associate's degree
25-2021 Elementary School Teachers, Except Special Education	41,600	\$70,661	900	3,330	Bachelor's degree
25-3021 Self-Enrichment Education Teachers	8,560	\$56,616	1,500	1,540	High school diploma or equivalent
25-9031 Instructional Coordinators	4,100	\$75,978	350	380	Master's degree
27-2022 Coaches and Scouts	8,720	\$51,294	1,500	1,350	Bachelor's degree
27-4011 Audio and Video Equipment Technicians	2,240	\$53,946	250	230	Postsecondary non-degree award
29-1021 Dentists, General	3,670	\$169,990	600	200	Doctoral or professional degree
29-1069 Physicians and Surgeons, All Other	15,380	\$208,820	1,150	560	Doctoral or professional degree
29-1071 Physician Assistants	2,810	\$116,269	800	220	Master's degree
29-1122 Occupational Therapists	5,380	\$96,600	1,100	420	Master's degree
29-1123 Physical Therapists	7,560	\$97,771	1,800	550	Doctoral or professional degree
29-1126 Respiratory Therapists	3,090	\$73,391	750	240	Associate's degree
29-1127 Speech-Language Pathologists	6,340	\$94,998	600	390	Master's degree
29-1141 Registered Nurses	79,530	\$82,746	10,700	5,730	Bachelor's degree

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29-1171 Nurse Practitioners	5,900	\$122,100	1,600	440	Master's degree
29-2032 Diagnostic Medical Sonographers	2,840	\$77,111	600	220	Associate's degree
29-2034 Radiologic Technologists and Technicians	5,750	\$66,726	650	390	Associate's degree
29-2052 Pharmacy Technicians	9,570	\$33,071	900	910	High school diploma or equivalent
29-2056 Veterinary Technologists and Technicians	3,080	\$37,628	400	280	Associate's degree
29-2061 Licensed Practical and Licensed Vocational Nurses	17,490	\$56,288	2,250	1,540	Postsecondary non-degree award
31-1011 Home Health Aides	41,040	\$24,447	20,950	8,000	High school diploma or equivalent
31-1014 Nursing Assistants	56,500	\$30,380	7,250	7,790	Postsecondary non-degree award
31-2022 Physical Therapist Aides	3,190	\$27,481	750	510	High school diploma or equivalent
31-9011 Massage Therapists	2,730	\$44,613	1,750	820	Postsecondary non-degree award
31-9091 Dental Assistants	11,010	\$43,112	1,400	1,400	Postsecondary non-degree award
31-9092 Medical Assistants	19,110	\$35,842	4,500	2,730	Postsecondary non-degree award
31-9093 Medical Equipment Preparers	2,810	\$39,419	350	430	High school diploma or equivalent
31-9097 Phlebotomists	4,890	\$38,089	900	610	Postsecondary non-degree award
33-9092 Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	4,770	\$25,621	1,100	1,770	No formal educational credential
35-1012 First-Line Supervisors of Food Preparation and Serving Workers	20,170	\$44,118	2,750	3,230	High school diploma or equivalent
35-2014 Cooks, Restaurant	20,720	\$33,200	3,950	3,610	No formal educational credential
35-2021 Food Preparation Workers	32,960	\$24,449	3,750	5,630	No formal educational credential
35-3011 Bartenders	17,360	\$29,596	1,600	3,010	No formal educational credential
35-3021 Combined Food Preparation and Serving Workers, Including Fast Food	45,320	\$23,152	10,600	10,890	No formal educational credential
35-3022 Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35,460	\$21,802	3,200	7,460	No formal educational credential
35-3031 Waiters and Waitresses	58,820	\$27,526	8,550	13,290	No formal educational credential
35-9011 Dining Room and Cafeteria Attendants and Bartender Helpers	13,310	\$24,160	1,550	2,170	No formal educational credential
35-9031 Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	10,430	\$24,281	1,300	2,420	No formal educational credential
37-1011 First-Line Supervisors of Housekeeping and Janitorial Workers	4,130	\$47,010	600	720	High school diploma or equivalent
37-2011 Janitors and Cleaners, Except Maids and Housekeeping Cleaners	67,380	\$31,702	6,600	10,020	No formal educational credential
37-3011 Landscaping and Groundskeeping Workers	28,690	\$32,696	4,800	5,020	No formal educational credential
39-1021 First-Line Supervisors of Personal Service Workers	6,380	\$45,845	1,450	1,030	High school diploma or equivalent
39-2021 Nonfarm Animal Caretakers	5,570	\$26,701	2,000	1,360	High school diploma or equivalent
39-3031 Ushers, Lobby Attendants, and Ticket Takers	2,630	\$23,480	400	900	No formal educational credential
39-3091 Amusement and Recreation Attendants	8,290	\$23,345	2,200	2,530	No formal educational credential
39-5012 Hairdressers, Hairstylists, and Cosmetologists	17,400	\$37,232	6,400	4,120	Postsecondary non-degree award
39-5092 Manicurists and Pedicurists	7,210	\$24,516	2,950	1,750	Postsecondary non-degree award
39-5094 Skincare Specialists	2,280	\$35,622	800	510	Postsecondary non-degree award
39-9011 Childcare Workers	18,490	\$26,451	2,750	4,830	High school diploma or equivalent
39-9021 Personal Care Aides	14,470	\$29,893	5,250	2,770	High school diploma or equivalent
39-9031 Fitness Trainers and Aerobics Instructors	11,310	\$54,194	3,150	3,030	High school diploma or equivalent
39-9032 Recreation Workers	11,690	\$29,528	1,500	2,490	High school diploma or equivalent
41-1011 First-Line Supervisors of Retail Sales Workers	30,250	\$52,569	1,950	4,430	High school diploma or equivalent
41-2031 Retail Salespersons	131,210	\$29,183	6,200	19,840	No formal educational credential

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41-3021 Insurance Sales Agents	10,350	\$76,162	1,000	1,390	High school diploma or equivalent
41-3041 Travel Agents	2,120	\$49,327	250	370	High school diploma or equivalent
41-3099 Sales Representatives, Services, All Other	35,360	\$80,465	3,650	5,260	High school diploma or equivalent
41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	42,800	\$79,292	2,850	5,120	High school diploma or equivalent
41-9011 Demonstrators and Product Promoters	2,100	\$36,819	150	240	No formal educational credential
43-1011 First-Line Supervisors of Office and Administrative Support Workers	40,100	\$62,909	1,650	4,280	High school diploma or equivalent
43-3031 Bookkeeping, Accounting, and Auditing Clerks	43,380	\$46,863	-250	5,120	Some college, no degree
43-4051 Customer Service Representatives	68,260	\$40,332	3,600	9,510	High school diploma or equivalent
43-4171 Receptionists and Information Clerks	54,490	\$33,124	6,050	7,930	High school diploma or equivalent
43-4181 Reservation and Transportation Ticket Agents and Travel Clerks	3,100	\$51,788	400	400	High school diploma or equivalent
43-5011 Cargo and Freight Agents	3,270	\$56,470	850	390	High school diploma or equivalent
43-5061 Production, Planning, and Expediting Clerks	7,900	\$50,858	600	790	High school diploma or equivalent
43-5111 Weighers, Measurers, Checkers, and Samplers, Recordkeeping	2,950	\$39,190	250	320	High school diploma or equivalent
43-9041 Insurance Claims and Policy Processing Clerks	9,300	\$47,181	1,000	1,180	High school diploma or equivalent
47-2051 Cement Masons and Concrete Finishers	3,530	\$60,411	450	390	No formal educational credential
47-2073 Operating Engineers and Other Construction Equipment Operators	5,340	\$75,151	500	700	High school diploma or equivalent
47-2111 Electricians	18,020	\$71,656	2,400	2,320	High school diploma or equivalent
47-2152 Plumbers, Pipefitters, and Steamfitters	9,330	\$71,373	2,000	1,360	High school diploma or equivalent
49-3011 Aircraft Mechanics and Service Technicians	2,370	\$69,088	350	240	Postsecondary non-degree award
49-3042 Mobile Heavy Equipment Mechanics, Except Engines	2,280	\$62,431	250	260	High school diploma or equivalent
49-9041 Industrial Machinery Mechanics	7,640	\$59,338	800	760	High school diploma or equivalent
49-9071 Maintenance and Repair Workers, General	31,190	\$45,542	2,400	3,520	High school diploma or equivalent
51-3022 Meat, Poultry, and Fish Cutters and Trimmers	2,220	\$29,565	200	250	No formal educational credential
51-4121 Welders, Cutters, Solderers, and Brazers	4,440	\$47,048	500	600	High school diploma or equivalent
53-3032 Heavy and Tractor-Trailer Truck Drivers	48,760	\$49,079	5,500	6,080	Postsecondary non-degree award
53-3033 Light Truck or Delivery Services Drivers	32,310	\$38,222	3,800	3,920	High school diploma or equivalent
53-6021 Parking Lot Attendants	4,990	\$24,722	650	880	No formal educational credential
53-7051 Industrial Truck and Tractor Operators	17,990	\$36,493	3,050	2,300	No formal educational credential
53-7062 Laborers and Freight, Stock, and Material Movers, Hand	141,660	\$30,275	17,900	19,260	No formal educational credential