

Meeting Package

Quarterly GRWDB Meeting
3:00pm Thursday January 14, 2016
Audi of Flemington
2nd Floor
213 Routes 202/31 South
Flemington, NJ 08822

**Greater Raritan Workforce Development Board
Quarterly Meeting
3:00pm
Thursday January 14, 2016
Audi of Flemington
2nd Floor
213 Routes 202/31 South
Flemington, NJ 08822
(908) 284-2834**

AGENDA

- I. Call to Order
- II. Outgoing Chairman's Remarks/Welcome New Board Members
- III. Election of Officers and Executive Committee
- IV. Approve Meeting Schedule
- V. Finance Report
- VI. Comparison Report on the Insured Unemployed
- VII. In-Demand Occupations Report
- VIII. 2016 Strategic Agenda Discussion
- IX. One Stop Operator Report

Election of Officers and Executive Committee

January 14, 2016



January 11, 2016

To: Members, Greater Raritan Workforce Development Board

Fr: Hunterdon County Freeholder Liaison Suzanne Lagay
Somerset County Freeholder Liaison Patrick Scaglione

Re: Report of the Nominating Committee

We are pleased to have had an opportunity to serve as the Nominating Committee for purposes of presenting an Executive Committee and slate of Officers for consideration by the Greater Raritan Workforce Development Board.

The Greater Raritan Workforce Development Board plays a critical role insuring that our workforce delivery system is responsive to the needs of employers and in the administration of federal and state workforce investment grant funds.

Your dedication to these efforts is greatly appreciated.

The Greater Raritan Workforce Development Board has authority to elect an Executive Committee for purposes of carrying out the work of the Board in between quarterly meetings.

As a Nominating Committee, we have reviewed the current membership appointments to the Board and considered additional individuals who we believe could contribute to your work.

We therefore nominate the following individuals for your consideration:

Proposed GRWDB Officers & Executive Committee January 2015 to January 2017			
	Name	Position	Affiliation
Officers	Violet Kocsis	Chair	Hunterdon Medical Center
	Paul Grzella	Vice Chair	Courier News/Gannett
	Tom Borkowski	Treasurer	Amboy Bank
	Joanne Hala	Secretary	United Way NNJ
Executive Committee Members	Susan Brooks	Member	IEEE
	Maulik Shah	Member	Invonto, Inc.
	Paul Steck	Member	Exothermic Molding
	Michele Boronkas	Member	RVCC
	Ed Turrene	Member	Hunterdon Apprenticeship
Ex-Officio	Suzanne Lagay	Liaison	Hunterdon Freeholders
	Patrick Scaglione	Liaison	Somerset Freeholders
	Monica Mulligan	Liaison	Greater Raritan One Stop

Proposed 2016 Meeting Schedule

January 14, 2016

2016 Meeting Dates
Second Thursday of Each Month
All Meetings Times Are 3:00pm

Date	Location	Type
January 14, 2016	Hunterdon	Board
February 11, 2016	Somerset	Executive Committee
March 10, 2016	Hunterdon	Executive Committee
April 14, 2016	Somerset	Board
May 12, 2016	Hunterdon	Executive Committee
June 9, 2016	Somerset	Executive Committee
July 14, 2016	Hunterdon	Board
August 11, 2016	Somerset	Executive Committee
September 8, 2016	Hunterdon	Executive Committee
October 13, 2016	Somerset	Board
November 10, 2016	Hunterdon	Executive Committee
December 8, 2016	Somerset	Executive Committee

Financial Report

January 14, 2016

Greater Raritan Workforce Development Board
July 1, 2015 - June 30, 2016 (thru December 31, 2015)

			BUDGET	EXPENDITURES YTD	UNEXPENDED YTD	PROJECTED 4th QTR EXPENDITURES	RECISSION
		GRWDB ADMIN REVENUE PY 15	273,036.38	129,048.26	143,988.12	68,386.52	
		GROS ADMIN REVENUE PY 15	88,700.00	43,508.49	45,191.51	21,754.25	
		GROS PROGRAM REVENUE PY15	3,184,872.62	363,082.84	2,821,789.78	596,621.07	
		Total PY 15	3,546,609.00	535,639.59	3,010,969.41	686,761.84	
		Administration					
		Salaries					
		GRWDB Salaries	144,498.00	82,290.50	62,207.50	36,124.50	
		GRWDB Fringe	71,897.38	41,860.04	30,037.34	17,974.26	
		Travel					
		GRWDB Travel	500.00	-	500.00	-	
		Occupancy					
		GRWDB Rent	5,500.00	2,287.72	3,212.28	1,375.00	
		Conference & Training					-
		GRWDB	1,000.00	150.00	850.00	2,287.76	-
		Other					
		Technology	10,000.00	-	10,000.00	6,125.00	-
		GRWDB Other	2,000.00	525.00	1,475.00	-	
		Supplies	1,753.00	550.00	1,203.00	300.00	
		Professional Memberships	1,500.00	1,385.00	115.00	-	
		Unallocated Funds	8,388.00	-	8,388.00	200.00	-
		NJ SETC Requirements					
		Annual Report	4,000.00	-	4,000.00	4,000.00	-
		Local Plan	10,000.00	-	10,000.00	-	-
		Program Monitoring	5,000.00	-	5,000.00	-	-
		Web Site	5,000.00	-	5,000.00	-	-
		Board Development	-	-			-
		Youth Committee	500.00	-	500.00	-	-
		Literacy Committee	500.00	-	500.00	-	-
		Disabilities	500.00	-	500.00	-	-
		One-Stop	500.00	-	500.00	-	-
		Board Priorities					
		Business Outreach	-	-	-	-	-
		Marketing & Communications	-	-	-	-	-
		Partners Collaboration	-	-	-	-	-
		Targeted Industries	-	-	-	-	-
		Career Paths	-	-	-	-	-
		Transportation to Work	-	-	-	-	-
		Revenue Enhancement	-	-	-	-	-
		Sub-total Admin PY 15	273,036.38	129,048.26	143,988.12	68,386.52	-

Greater Raritan Workforce Development Board
July 1, 2015 - June 30, 2016 (thru December 31, 2015)

			BUDGET	EXPENDITURES YTD	UNEXPENDED YTD	PROJECTED 4th QTR EXPENDITURES	RECISSION
		Salaries					
		GROS Salaries	56,603.76	28,301.88	28,301.88	14,150.94	-
		GROS Fringe	30,413.24	15,206.61	15,206.63	7,603.31	-
		Other	1,683.00	-	1,683.00	-	-
		Sub-total GROS Admin	88,700.00	43,508.49	45,191.51	21,754.25	-
		Program					
		Salaries					
		GROS Salaries	403,447.69	168,073.21	235,374.48	100,861.93	-
		GROS Fringe	221,281.58	98,192.03	123,089.55	55,320.40	-
		Travel					
		GROS Travel	600.00	-	600.00	-	-
		Occupancy					
		GROS Rent Somerset	20,000.00	-	20,000.00	-	-
		GROS Rent Hunterdon	100,000.00	50,000.00	50,000.00	25,000.00	-
		Conference & Training					
		GROS	1,900.00	150.00	1,750.00	150.00	-
		Other					
		Operational Expenses	10,000.00	-	10,000.00		
		Supplies	5,000.00	-	5,000.00	1,200.00	
		Technology	2,000.00	-	2,000.00	-	
		Professional Memberships	2,000.00	750.00	1,250.00	1,000.00	
		Unallocated Funds WDPP	142,991.00		142,991.00	-	
		Other	33,647.00		33,647.00	-	-
		Individual Training Contracts					
		ITA's	1,012,000.00	-	1,012,000.00	126,500.00	-
		Contracts					
		WFNJ HCESC (Hunterdon County)	118,453.00		118,453.00	29,613.25	-
		WFNJ HCESC (Somerset County)	428,350.00		428,350.00	107,087.50	-
		HCESC (Workforce Learning Link	43,000.00		43,000.00	10,750.00	-
		Work Readiness Assessment_H	48,466.60	-	48,466.60	12,116.65	-
		Work Readiness Assessment_S	27,335.40	-	27,335.40	6,833.85	-
		WFNJ Client Resource - Somerset Social Services	70,000.00	-	70,000.00	17,500.00	-
		WFNJ Client Resources - Hunterdon Social Services	60,000.00	-	60,000.00	15,000.00	
		SmartSteps	803.00	-	803.00	-	
		Needs Based Work Support	-	-	-	-	
		Transportation-Direct Services	82,847.40	-	82,847.40	-	
		Youth Outreach-Somerset	119,446.00	41,038.60	78,407.40	29,861.50	-
		Youth Outreach-Hunterdon	80,000.00	4,879.00	75,121.00	20,000.00	-
		Youth Work Readiness, Incentives	94,607.00	-	94,607.00	23,651.75	-
		Youth ITA	48,000.00	-	48,000.00	12,000.00	-
		Youth Other	8,696.95	-	8,696.95	2,174.24	
		Sub-total Program PY15	3,184,872.62	363,082.84	2,821,789.78	596,621.07	-
		Sub-total Admin PY 15	273,036.38	129,048.26	143,988.12	68,386.52	-
		Sub-total Admin O/S PY15	88,700.00	43,508.49	45,191.51	21,754.25	-
		Total PY15	3,546,609.00	535,639.59	3,010,969.41	686,761.84	-
		*WIA Funds are 24 months					
		WFNJ Funds are 12 months					

Greater Raritan Workforce Investment Board
July 2014 - June 30, 2015 [through December 31, 2015]

			BUDGET	EXPENDITURES YTD	UNEXPENDED YTD	PROJECTED YEAR END EXPENDITURES	RECISSION
		ADJUSTED BALANCE REVENUE PY 13	3,379,494.30	3,363,546.22	15,948.08	3,363,546.22	
		GRWIB ADMIN REVENUE PY 14	279,535.50	166,601.20	112,934.30	166,601.20	
		GROS ADMIN REVENUE PY 14	86,904.00	86,893.73	10.27	86,893.73	
			3,207,012.50	2,858,358.56	348,653.94	2,858,358.56	
		Total PY 14	3,573,452.00	3,111,853.49	461,598.51	3,111,853.49	
Administration							
<i>Salaries</i>							
		GRWIB Salaries	124,000.00	78,928.82	45,071.18	78,928.82	
		GRWIB Fringe	66,625.20	47,576.92	19,048.28	47,576.92	
<i>Travel</i>							
		GRWIB Travel	300.00	-	300.00	-	
<i>Occupancy</i>							
		GRWIB Rent	5,336.00	5,336.00	-	5,336.00	
<i>Conference & Training</i>							
		GRWIB	300.00	300.00	-	300.00	-
<i>Other</i>							
		Technology	5,000.00	-	5,000.00	-	-
		GRWIB Other	12,874.30	1,541.96	11,332.34	1,541.96	-
<i>NJ SETC Requirements</i>							
		Annual Report	3,600.00	-	3,600.00	-	-
		Local Plan	2,000.00	-	2,000.00	-	-
		Program Monitoring	5,000.00	-	5,000.00	-	-
		Web Site	5,000.00	3,938.62	1,061.38	3,938.62	-
		Board Development	15,000.00	14,650.83	349.17	14,650.83	-
		Youth Committee	2,000.00	1,500.00	500.00	1,500.00	-
		Literacy Committee	2,000.00	389.00	1,611.00	389.00	-
		Disabilities	2,000.00	439.00	1,561.00	439.00	-
		One-Stop	3,500.00	1,244.55	2,255.45	1,244.55	-
<i>Board Priorities</i>							
		Business Outreach	1,500.00	1,500.00	-	1,500.00	-
		Marketing & Communications	5,000.00	5,000.00	-	5,000.00	-
		Partners Collaboration	5,000.00	2,255.50	2,744.50	2,255.50	-
		Targeted Industries	5,000.00	-	5,000.00	-	-
		Career Paths	1,500.00	-	1,500.00	-	-
		Transportation to Work	5,000.00	-	5,000.00	-	-
		Revenue Enhancement	2,000.00	2,000.00	-	2,000.00	-
		Sub-total Admin PY 14	279,535.50	166,601.20	112,934.30	166,601.20	-

Data Driven Decision Making- Characteristics of the Unemployed

January 14, 2016

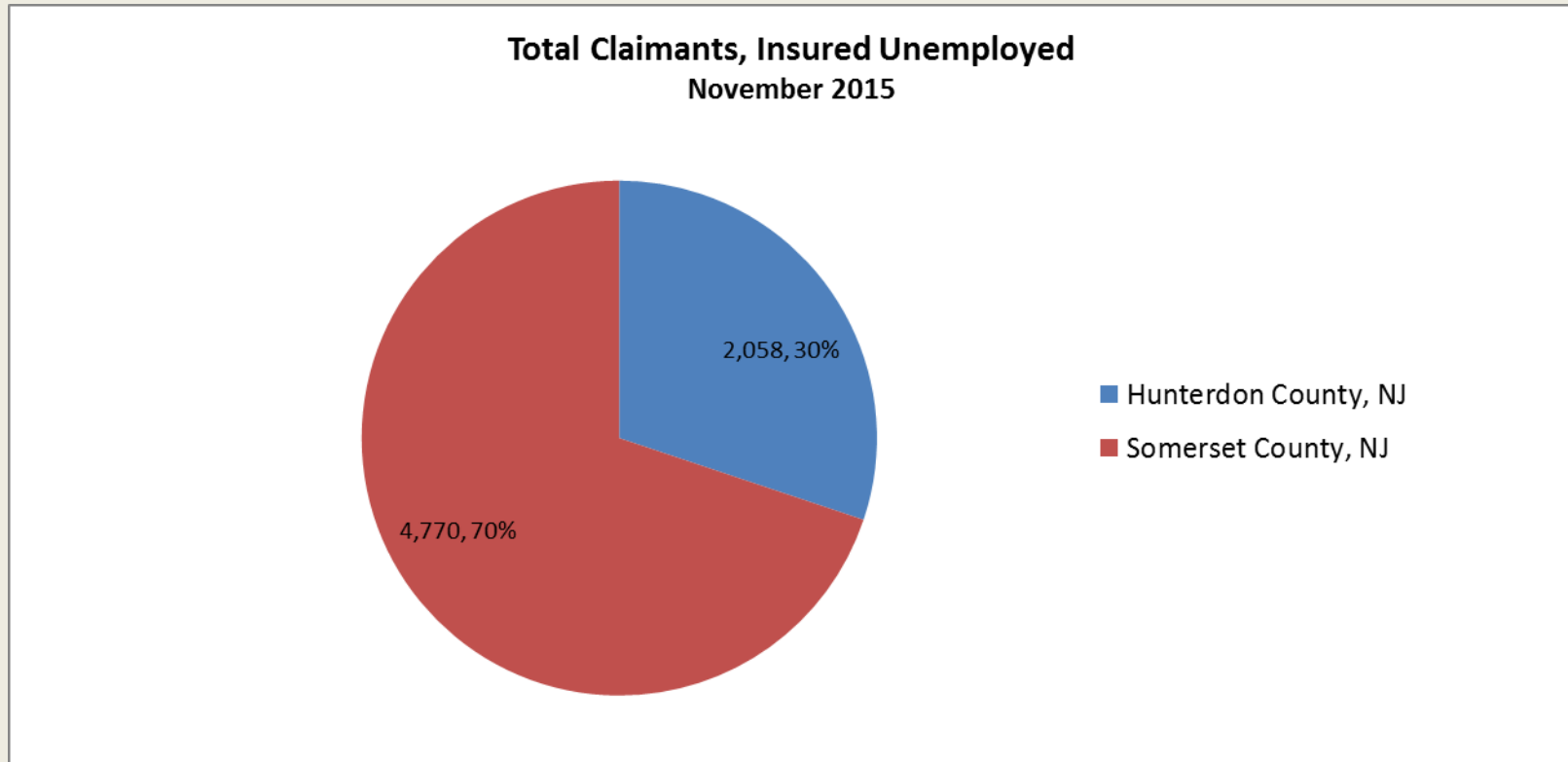
Comparison of the Characteristics of the Insured Unemployed

New Jersey Statewide
Hunterdon County, NJ
Somerset County, NJ

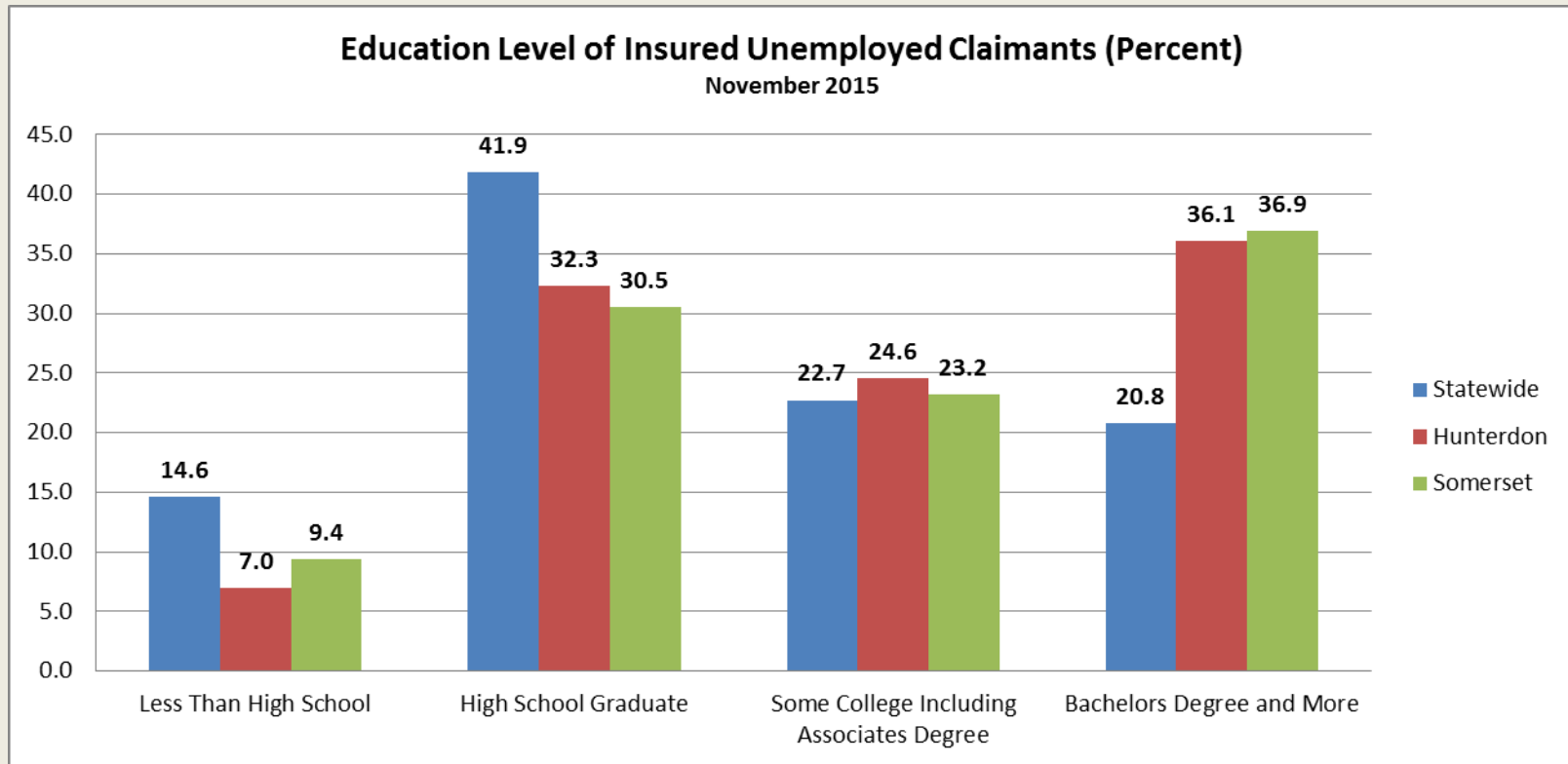
Based on New Jersey Department of Labor and Workforce Development
November 2015 Data

Prepared By: Greater Raritan Workforce Development Board
December 15, 2015

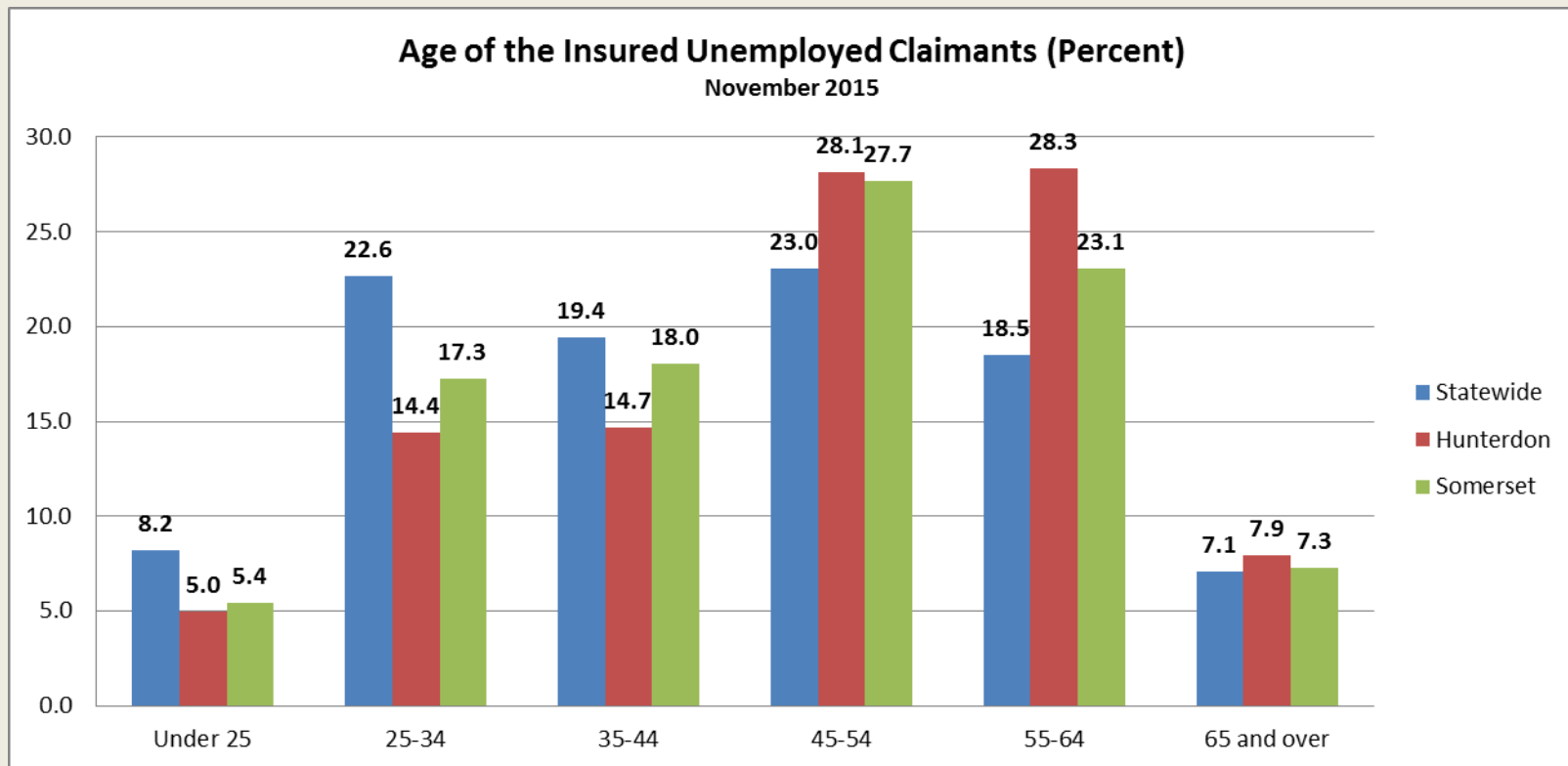
According to data published by the New Jersey Department of Labor and Workforce Development, there were 6,828 individuals receiving unemployment insurance benefits in Hunterdon and Somerset Counties, NJ. The following chart depicts a breakdown of those claimants by county.



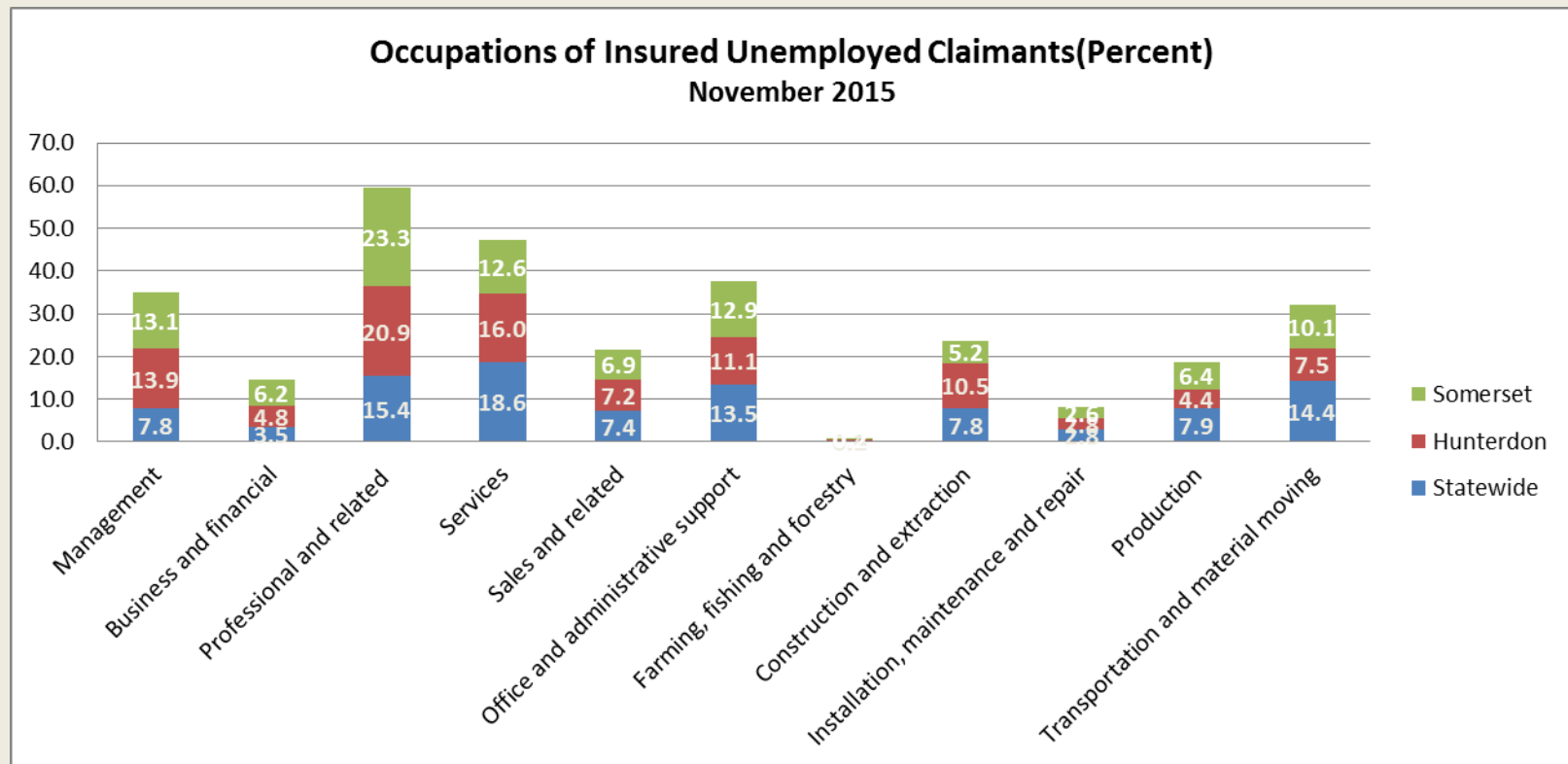
Compared to New Jersey claimants as a whole, the insured unemployed in Hunterdon and Somerset Counties, NJ are much more educated as measured by higher education degrees achieved. Individuals possessing some college or an associate degree track about even with statewide data. A fairly large number of claimants in Hunterdon and Somerset Counties (~30 percent) possess only a high school diploma, which, interestingly, is only ten percent lower than the statewide percentage.



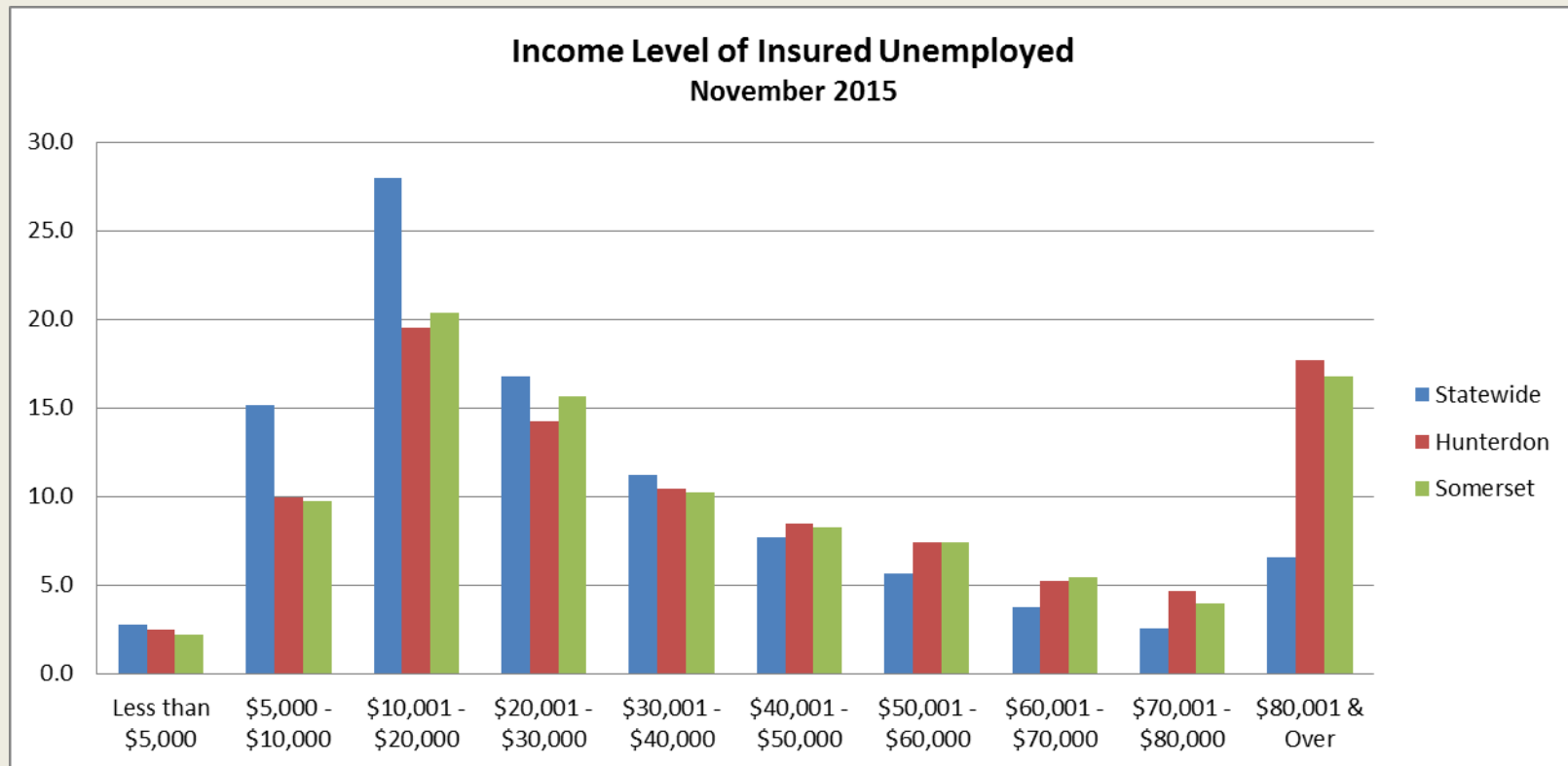
Hunterdon and Somerset Counties, NJ have a higher percentage of insured unemployed claimants in the 45 to 54 and 55 to 64 age cohorts. Other than the 65 and over age cohort, this is the only demographic where the two counties exceed the statewide percentages.



Insured unemployed claimants in Hunterdon and Somerset Counties, NJ cover all occupational categories. The two counties are over-represented in Management and Professional/Related occupations, and somewhat under-represented in Transportation/Material Moving compared to statewide percentages.



Claimants in Hunterdon and Somerset Counties, NJ have higher wages. At and above the \$40,000 per year wage level the percentage of claimants in Hunterdon and Somerset Counties begins to exceed the annual wages of claimants statewide.



**Characteristics of New Jersey's Insured Unemployed
Hunterdon County 3rd Quarter 2015**

	Continued Claims	Percent		Continued Claims	Percent
Total Claimants	2,058				
Gender	2,058	100.0	Age of Claimant	2,058	100.0
Male	1,030	50.0	Under 25	102	5.0
Female	1,028	50.0	25-34	296	14.4
			35-44	302	14.7
Race	2,058	100.0	45-54	579	28.1
White	1,655	80.4	55-64	583	28.3
Black	179	8.7	65 and over	163	7.9
Asian	63	3.1	Missing Data	33	1.6
Other	8	0.4			
Chose Not To Answer	153	7.4	Wages	2,058	100.0
			Less than \$5,000	51	2.5
Ethnicity	2,058	100.0	\$5,000 - \$10,000	205	10.0
Hispanic	136	6.6	\$10,001 - \$20,000	401	19.5
Non-Hispanic	1,676	81.4	\$20,001 - \$30,000	293	14.2
Chose Not To Answer	246	12.0	\$30,001 - \$40,000	214	10.4
			\$40,001 - \$50,000	174	8.5
Educational Attainment	2,058	100.0	\$50,001 - \$60,000	153	7.4
Less Than High School	145	7.0	\$60,001 - \$70,000	107	5.2
High School Graduate	665	32.3	\$70,001 - \$80,000	96	4.7
Some College Including Associates Degree	506	24.6	\$80,001 & Over	364	17.7
Bachelors Degree and More	742	36.1	Missing Data	0	0.0
Missing Data	0	0.0			
			Occupation	2,058	100.0
Selected Industries	2,058	100.0	Management	287	13.9
Agriculture, Forestry and Hunting	6	0.3	Business and financial	99	4.8
Mining	1	0.0	Professional and related	430	20.9
Construction	203	9.9	Services	329	16.0
Manufacturing	140	6.8	Sales and related	148	7.2
Trade, Transportation and Utilities	328	15.9	Office and administrative support	228	11.1
Information	53	2.6	Farming, fishing and forestry	9	0.4
Financial Activities	80	3.9	Construction and extraction	217	10.5
Professional and Business Services	354	17.2	Installation, maintenance and repair	57	2.8
Educational and Health Services	253	12.3	Production	90	4.4
Leisure and Hospitality	248	12.1	Transportation and material moving	154	7.5
Other Services	69	3.4	Military	9	0.4
Public Administration	48	2.3	Missing Data	1	0.0
Unclassified	92	4.5			
Missing Data	183	8.9			

Source: NJ Department of Labor and Workforce Development

**Characteristics of New Jersey's Insured Unemployed
Somerset County 3rd Quarter 2015**

	Continued Claims	Percent		Continued Claims	Percent
Total Claimants	4,770				
Gender	4,770	100.0	Age of Claimant	4,770	100.0
Male	2,335	49.0	Under 25	258	5.4
Female	2,435	51.0	25-34	824	17.3
			35-44	860	18.0
Race	4,770	100.0	45-54	1,322	27.7
White	3,056	64.1	55-64	1,100	23.1
Black	717	15.0	65 and over	346	7.3
Asian	431	9.0	Missing Data	60	1.3
Other	25	0.5			
Chose Not To Answer	541	11.3	Wages	4,770	100.0
			Less than \$5,000	106	2.2
Ethnicity	4,770	100.0	\$5,000 - \$10,000	465	9.7
Hispanic	722	15.1	\$10,001 - \$20,000	972	20.4
Non-Hispanic	3,566	74.8	\$20,001 - \$30,000	745	15.6
Chose Not To Answer	482	10.1	\$30,001 - \$40,000	486	10.2
			\$40,001 - \$50,000	394	8.3
Educational Attainment	4,770	100.0	\$50,001 - \$60,000	354	7.4
Less Than High School	448	9.4	\$60,001 - \$70,000	260	5.5
High School Graduate	1,456	30.5	\$70,001 - \$80,000	187	3.9
Some College Including Associates Degree	1,105	23.2	\$80,001 & Over	801	16.8
Bachelors Degree and More	1,761	36.9	Missing Data	0	0.0
Missing Data	0	0.0			
			Occupation	4,770	100.0
Selected Industries	4,770	100.0	Management	625	13.1
Agriculture, Forestry and Hunting	3	0.1	Business and financial	294	6.2
Mining	0	0.0	Professional and related	1,112	23.3
Construction	241	5.1	Services	603	12.6
Manufacturing	378	7.9	Sales and related	330	6.9
Trade, Transportation and Utilities	889	18.6	Office and administrative support	616	12.9
Information	150	3.1	Farming, fishing and forestry	8	0.2
Financial Activities	223	4.7	Construction and extraction	247	5.2
Professional and Business Services	1,104	23.1	Installation, maintenance and repair	125	2.6
Educational and Health Services	620	13.0	Production	303	6.4
Leisure and Hospitality	375	7.9	Transportation and material moving	484	10.1
Other Services	98	2.1	Military	22	0.5
Public Administration	89	1.9	Missing Data	1	0.0
Unclassified	179	3.8			
Missing Data	421	8.8			

Source: NJ Department of Labor and Workforce Development

Data Driven Decision Making- Occupational Demand Analysis

January 14, 2016

Occupation & Demographic Analysis: Presentation Summary

Presented January 14, 2016 | The final presentation will be available after the WDB Meeting

Demographics

Population

- Between 2010 and 2015, the population of Somerset County grew by 3.4%, outpacing growth in New Jersey (1.4%) and the US (3.2%). This growth is projected to continue through 2020.
- Population in Hunterdon County contracted slightly between 2010 and 2015. The population is projected to grow slightly between 2015 and 2020.

Age Demographics Overview

- Overall, the populations of Hunterdon and Somerset Counties are more concentrated in older (45+) age cohorts than the populations of the state and nation. This is especially true in Hunterdon County, where 47% of the population is over the age of 45, compared to 42% in Somerset County, 41% in New Jersey, and 39% in the US.
- The counties have a slightly higher concentration than New Jersey and the US in the school-age cohorts (5-19), suggesting that people are more likely to live in either county when they are older and raising a family.
- The 55+ age cohorts grew at the highest rates between 2010 and 2015 in Hunterdon and Somerset Counties. This mirrors demographic trends in the state and nation. However, these age cohorts are generally increasing at a higher rate in the counties than the state and nation. This trend is especially apparent in the 55-64 and 65-74 age cohorts, which outpaced growth in New Jersey and the US by several percentage points.

Somerset County

- Between 2010 and 2015, the 65-74 cohort grew at the fastest rate, increasing by over 29%. This growth is expected to continue through 2020, with this age cohort increasing by another 23%.
- In terms of absolute growth, the 55-64 cohort increased the most between 2010 and 2015, adding over 7,700 residents. This growth is expected to slow by 2020, with the age cohort increasing by 5,800 residents, or 12.5%.
- The 35-44 age cohort is expected to decrease at the highest rate between 2010 and 2015, contracting by over 8%. This is also the largest decline in absolute terms. The 25-34 and 45-54 age cohorts also declined over this period, decreasing by 1,200 and 1,800 residents, respectively.
- While the 25-34 and 35-44 age cohorts declined between 2010 and 2015, this trend is expected to reverse between 2015 and 2020. The 25-34 cohort is expected to grow by nearly 11% by 2020 while the 35-44 age cohort is expected to grow slightly, increasing by 700 residents, or 1.6%.
- While the 75-84 age cohort grew modestly between 2010 and 2015, increasing by 3.5%, it is expected to increase at a much faster rate between 2015 and 2020, growing by 21%, or 2,800 residents.

Hunterdon County

- Between 2010 and 2015, Hunterdon County lost population in the 35-44 and 45-54 age cohorts. The population loss in the 34-44 age cohort is expected to level off while the 45-54 age cohort is expected to continue to decline through 2020.
- The 55-64 and 65-74 age cohorts grew considerably between 2010 and 2015, increasing by nearly 3,000 and 2,700 residents, respectively. These age cohorts are expected to continue to grow through 2020.

- While in 2010 and 2015 the 45-54 age cohort was the largest segment of the population in the county, this is expected to change by 2020 as the 55-64 age cohort continues to grow. In 2020, the 55-64 age cohort is expected to account for nearly 18% of Hunterdon County residents, having grown from just over 14% of residents in 2010.
- The 25-34 age cohort grew by 5% between 2010 and 2015. This cohort is expected to continue to grow over the coming years, increasing by an additional 9% by 2020.
- Between 2010 and 2015, the 65-74 age cohort grew at the fastest rate, increasing by nearly 29%. This growth is expected to continue through 2020, with the 65-74 age cohort increasing by another 21%. However, between 2015 and 2020, the 75-84 age cohort is expected to grow at the fastest rate, increasing by nearly 26%.

Migration Patterns

- Hunterdon and Somerset Counties had positive net migration rates over the past decade, meaning more people moved to each county than left. This compares favorably to New Jersey, which had a slightly negative net migration rate.
- In Somerset County, the age cohort with the highest net migration rate was 30-34. In this age cohort, there were 56 net migrants per 100 residents, compared to 8 in Hunterdon County and 18 in the state.
- In Hunterdon County, the highest net migration rate was in the 35-39 cohort. In this age cohort, there were 34 net migrants per 100 residents, compared to 28 in Somerset County and 9 in the state.
- Across the three geographies analyzed, the 20-24 age cohort had a negative net migration rate. In Hunterdon and Somerset Counties, this age cohort represented the lowest net migration rate, with more people aged 20-24 leaving each county than moving there. The 55-74 age cohorts also had negative net migration rates across all three geographies.
- The 25-29 age cohort had a negative net migration rate in Hunterdon County, while this cohort had a positive net migration rate in Somerset County and New Jersey.

Occupation Analysis Overview

Somerset County

- Since 2010, employment in Somerset County, NJ, has grown from 177,686 jobs to over 193,000 jobs, an increase of 15,700, or 9%. This outpaced the 4% employment growth in New Jersey and was slightly higher than the 8% employment growth in the US overall.
- Between 2015 and 2020, Somerset County is projected to grow by 5%, adding over 9,000 jobs. This mirrors growth projected in the US and is slightly higher than growth in New Jersey, where employment is projected to increase by 3%.

Hunterdon County

- Since 2010, employment in Hunterdon County, NJ, has grown from 52,287 jobs to over 53,678 jobs, an increase of nearly 1,400, or 3%. This growth was slightly lower than employment growth in the state, which increased by 4%, and lagged behind the 8% growth in the US overall.
- Between 2015 and 2020, Hunterdon County is projected to grow by 4%, adding over 2,300 jobs. This is slightly higher than the growth expected in New Jersey but is lower than the 5% growth expected in the US.

In-Demand Occupation Analysis

Occupation with a median hourly wage of at least \$15.46 with the highest number of openings projected over the next 5 years

Somerset County

- Overall, jobs in occupations with median hourly earnings greater than \$15.46 are expected to grow by over 5,600 jobs by 2020, increasing employment by 4%. This is slightly lower than the 5% employment growth expected in Somerset County overall.
- For many of the in-demand occupations, demand is expected to be driven by openings due to replacement demand (opening due to retirements/turnover), not new demand. Overall, about 73% of openings, or 3,026 jobs, in occupations with median hourly earnings greater than \$15.46 will be created by replacement demand.
- Of the in-demand occupations, the Registered Nurses occupation is expected to have the most growth, increasing employment by over 250 jobs, or 11%. The Software Developers, Applications occupation is also expected to grow significantly, adding 230 jobs, an increase of 7%.
- The in-demand occupations with the highest wages are in occupations that typically require a Bachelor's or Associate's degree. However, the First-Line Supervisors of Office and Administrative Support Workers, Construction Laborers, Maintenance and Repair Workers, Secretaries and Administrative Assistants, and Customer Service Representatives occupations have median wages exceeding \$20 per hour and typically require only a high school diploma or less to enter the field.

Hunterdon County

- Overall, jobs in occupations with median hourly earnings greater than \$15.46 are expected to grow by over 1,100 jobs by 2020, increasing employment by 3%. This is slightly lower than the expected employment growth in Hunterdon County overall.
- Demand for new workers in Hunterdon County will be primarily driven by replacement demand. Overall, about 78% of openings, or 785 jobs, in occupations with median hourly earnings greater than \$15.46 will be created by replacement demand.
- Of the in-demand occupations that do not typically require any post-secondary education, the Claims Adjusters, Examiners, and Investigators, First-Line Supervisors of Office and Administrative Support, and Automotive Service Technicians and Mechanics occupations have median hourly wages exceeding \$20.
- Of the in-demand occupations, the Registered Nurses occupation is expected to have the most growth, increasing employment by over 81 jobs, or 8%.

The final presentation and recording will be made available after the Workforce Development Board Meeting

Business Services Report

January 14, 2016

To: John Maddocks

From: Shanya Webb-Jules

Date: January 11, 2016

Subject: Business Services Report December 2015

GRWDB Sector Strategy Activities:

Occupational Data Project and GRWDB Annual Report Project finalized.

GRWDB staff participation Business Engagement Webinar (Transformational vs. Transactional).

GRWDB attended Cluster Development Workshop for Economic Development/Workforce partners.

GRWDB Strategic Alliance Activities:

GRWDB Employer referral to NJDLWD positive recruiting event.

GRWDB referral to the One Stop regarding available training programs in Nursing.

GRWDB staff attended the Garden State Employment and Training Association (GSETA) meeting In Trenton.

One Stop Career Training Services Report

January 14, 2016

CAREER TRAINING SERVICES

ONE STOP OPERATOR'S REPORT

Program Year 2015

December 1, 2015 – December 31, 2015



December 19, 2015 marked one year since the One Stop Career Training Services opened its doors in the Hunterdon County Department of Human Services building in Flemington. Located in the lower level of 6 Gaunt Place and staffed Monday through Friday from 8:30AM – 4:30PM, this new location allows job seekers the ability to access a wide array of services right in their own backyard. Those seeking employment are welcomed to utilize the computer, fax, copier and printer in our resource area for their job search efforts. Those seeking assistance with career guidance, job search, resume, interviewing skills or seeking a training grant are able to meet one on one with career counselors on-site. Our state partner, Employment Services, is also located in this new space and provides for a seamless continuum of support and services for our customers in Hunterdon County. This location is ideal, as job seekers can easily access a wide array of other programs and services offered in this location through the Hunterdon County Department of Human Services. Centrally located in Flemington, this office is easily accessed by car and by the LINK bus.



The One Stop is now utilizing the *Strong Interest Inventory* in conjunction with several other career assessments in order to provide further support to our job seekers as they look for direction in matching their career interest with their abilities. If you are interested in taking this assessment, please call us to schedule a time to come into our office.



*Greater Raritan One Stop wishes you
health and happiness in 2016*

One Stop, Flemington

By the Numbers

- 2136 Number of hours of open doors to the public
- 392 Number of appointments seen
- 167 Number of walk in customers served
- 48 Number of WFNJ orientations conducted
- 5 Number of recruitment events held



DEDICATION. (dedi kāSHən)
(n.) the quality of being dedicated or committed to a task or purpose.

COLLABORATION. (kə,ləbə'rāSHən)
(n.) the action of working with someone to produce or create something

PROGRESS. (prō gres)
(n.) forward or onward movement toward a destination.